









Wells Fargo Securities Healthcare Conference
June 18, 2013



# Forward Looking Disclosure

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# What is MEDNAX National Medical Group?

 A proven National Group Practice with over 30 years experience that combines stability and practice experience with clinical autonomy, supported by superior back office systems, and driven by research, education and quality patient care.

- Unique and durable healthcare model in place for over 30 years
- Adaptive to the current healthcare environment, and growing
- Positioned well for the future of healthcare
- Team of peers, made up of physicians, practitioners, and administrators whose interests and goals are aligned for success
- Financial resources and administrative infrastructure necessary to maximize position as group practice model
- Focus on what is important...patient care and patient outcomes



## **MEDNAX** at a Glance





# More than 1,500 physicians and 625 nurse practitioners

Staff 330 NICUs

#### Clinical Continuum from:

- High-risk pregnancy
- Delivery
- Newborn and pediatric critical care
- Pediatric hospitalist
- Pediatric cardiology
- Pediatric surgery





# More than 675 physicians and 975 nurse anesthetists serve:

- More than 50 hospitals
- More than 60 surgery centers
- More than 20 pain management centers

#### **Highlights:**

- National Group Practice
- More than 2,175 Physicians
- 85 Metropolitan Areas
- 34 States and Puerto Rico
- \$1.8 Billion in Revenue
  - o 14.6% Five-Year CAGR
- 30+ Years Experience

#### **Pediatrix Medical Group**

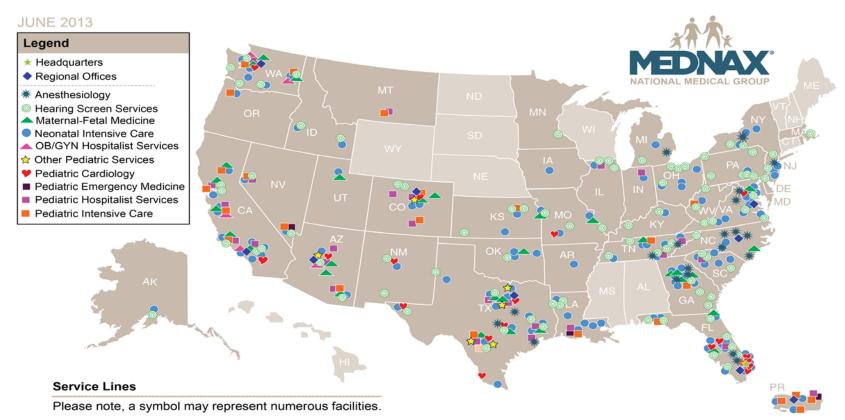
- Neonatal
- Maternal-Fetal
- Pediatric Cardiology
- Pediatric Critical Care
- Pediatric Surgery

#### **American Anesthesiology**

Anesthesiology



# **MEDNAX Market Presence**





# **MEDNAX Market Presence Defined**

#### Legend

- \* Anesthesiology
- Hearing Screen
- MFM
- NICU
- OB/GYN Hospitalists
- Pediatric Cardiology
- Pediatric ER
- Pediatric Hospitalists
- ☆ Other Pediatric Services
- PICU

## American Anesthesiology

o More than 1,650 anesthesia providers across 9 states

## Hearing Screen

More than 3 million screenings since inception and more than 650,000 screenings in 2012

### Maternal-Fetal Medicine (MFM)

o More than 200 physicians in 13 states

## Neonatal Intensive Care Units (NICUs)

More than 1,000 physicians in more than 330 NICUs

## OB/GYN Hospitalists

o 35 physicians in 3 states



# MEDNAX Market Presence Defined contd.

### Legend

- \* Anesthesiology
- Hearing Screen
- MFM
- NICU
- OB/GYN Hospitalists
- Pediatric Cardiology
- Pediatric ER
- Pediatric Hospitalists
- ☆ Other Pediatric Services
- PICU

## Pediatric Cardiology

- Approximately 120 physicians in 9 states
- Pediatric ER
  - o 27 physicians in 3 states
- Pediatric Hospitalists
  - More than 60 hospital-based physicians at more than 20 hospitals



#### **Other Pediatric Services**

- o Includes 15 pediatric surgeons
- Pediatric Intensive Care Units (PICUs)
  - o Approximately 100 affiliated physicians in more than 35 PICUs



# What Makes MEDNAX Different?

Specialty focused physicians, not all things to all people

Stability in uncertain healthcare environment

World's largest neonatal database with over 16 million patient days and 870,000 patients

Focused on bringing value to physicians and hospital partners

Evolutionary, not revolutionary, approach to growth MEDNAX
National
Group
Practice

Physician run CREQ program drives clinical quality improvement, clinical research, continuing medical education

Baby Steps Electronic Health Record in use since late 90s





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