

Deutsche Bank Health Care Conference



Take Great Care of the Patient™

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May 2011



MEDNAX Highlights

Highlights:

- National Group Practice
- 1,650 Physicians
- 85 Metropolitan Areas
- 33 States and Puerto Rico
- \$1.4 Billion in Revenue
 - 15.5% Five-Year CAGR
- 30+ Years Experience

Pediatric Medical Group

- Neonatal
- Maternal Fetal
- Pediatric Cardiology
- Pediatric Critical Care

American Anesthesiology

- Anesthesiology

Successful Model

National group practice founded in 1979

Hospital-based physician specialties, related office-based subspecialties

Physicians are part of improving care in their communities

Attractive Markets

Leading presence in niche neonatal, maternal-fetal, pediatric cardiology, pediatric subspecialties

Developing presence in large anesthesia specialty

Consistent Long-Term Growth

Proven track record acquiring, integrating physician group practices

Administrative infrastructure generates financial efficiencies
Strong cash flow from operations finances growth



2011 First Quarter Highlights

Three Months Ended March 31

	2011	2010	yr/yr change
	(\$ in millions except per share data)		
Revenue	\$382.3	\$332.9	15%
Operating Income	\$75.2	\$63.6	19%
<i>Operating Margin</i>	<i>19.8%</i>	<i>19.1%</i>	
Net Income	\$45.5	\$38.3	19%
Earnings Per Share	\$0.94	\$0.81	16%

Three Months Ended March 31

Same-Unit Revenue Growth	3.7%
Patient Volume	1.5%
Reimbursement	2.2%

MEDNAX at a Glance

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American Anesthesiology

- Anesthesiology



Over 1,350 Physicians and 600 nurse practitioners

- Staff 300 NICUs
- Clinical Continuum from:
 - High-risk pregnancy
 - Delivery
 - Newborn and pediatric critical care
 - Pediatric hospitalist
 - Pediatric cardiology



Over 300 physicians and 400 nurse anesthetists

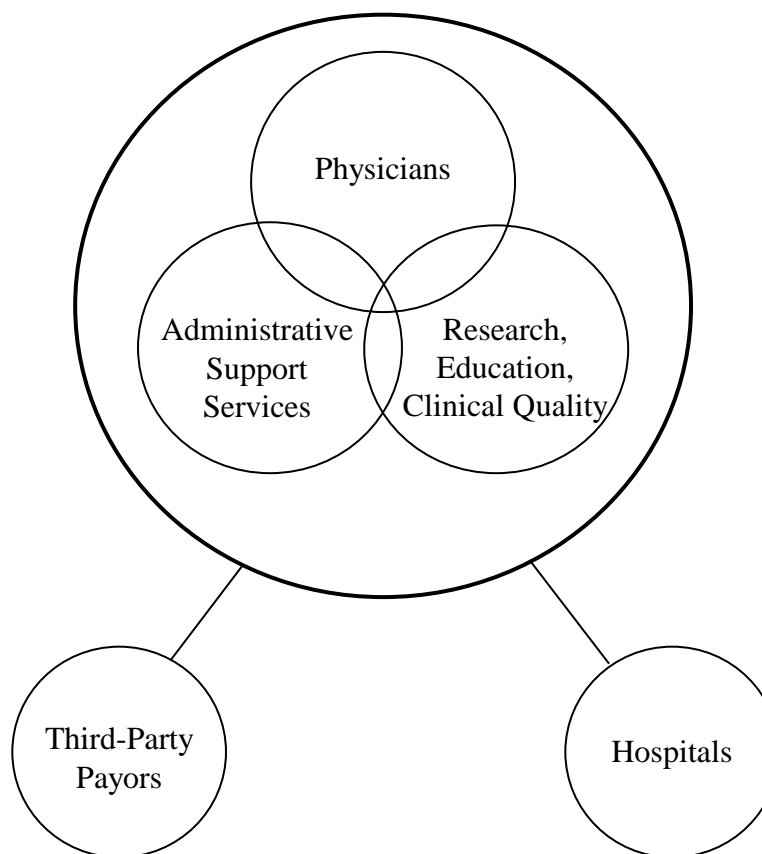
Serve:

- 22 hospitals
- 25 surgery centers
- 16 pain management centers

A National Group Practice

MEDNAX is at the center of three key relationships:

- MEDNAX and affiliates employ physicians
- Long-term employment agreements
- Provides contracting, billing, collections, other administrative services
- MEDNAX contracts with hospitals to provide clinical care
- MEDNAX contracts with third-party payors





Driving Value Within Physician Services

Our Model **National Medical Group**

- National Group Practice founded in 1979
- Hospital-based physician specialties, related office-based subspecialties
- Physicians are part of improving care in their communities

Physicians “Take Great Care of the Patient”™:

- Outcomes data warehouse drives:
 - Clinical Quality Improvement
 - Clinical Research
 - Continuing Medical Education

Administrative services support physicians:

- Improve Revenue Cycle Management
 - Contract fairly with third-party payors
 - Submit timely, accurate claims
 - Improve collected revenue post acquisition
- Risk management, compliance
- Recruiting, credentialing
- Advocacy



National Group Practice: Employment Model

Our Model

National Medical Group

- National Group Practice founded in 1979
- Hospital-based physician specialties, related office-based subspecialties
- Physicians are part of improving care in their communities

Long-term employment contracts

- Salary
- Bonus tied to practice profitability

High Physician retention

- Approximately 5 percent annual turnover

Physicians focus on patient care

Support hospital partners with key service lines

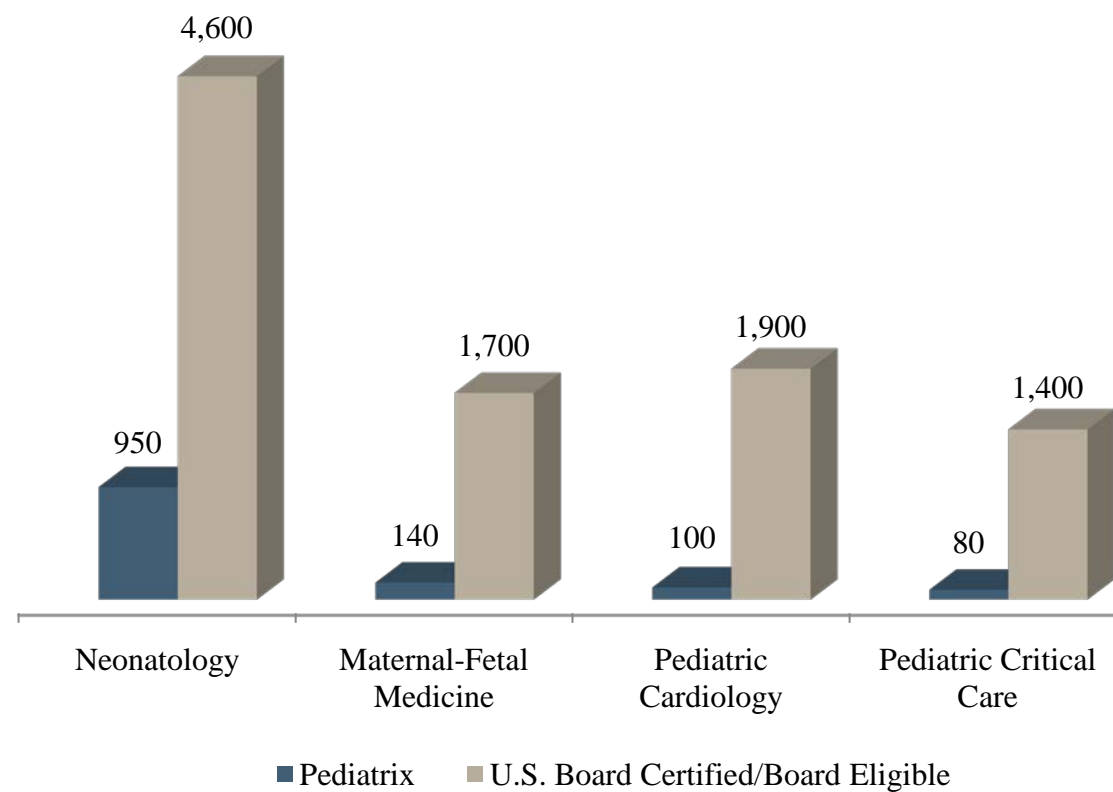
Value Add For Hospitals

Our Model **National Medical Group**

- National Group Practice founded in 1979
- Hospital-based physician specialties, related office-based subspecialties
- Physicians are part of improving care in their communities

- Hospital-based physician programs attract admitting physicians
 - Neonatologists support obstetricians
 - Anesthesiologists support surgeons, obstetricians, others
- Electronic medical record
 - Better documentation of care
 - Drives clinical quality, education efforts
 - Leads to improved patient outcomes
- Comprehensive support programs
 - Malpractice, risk management, compliance program
- Leads to high contract retention

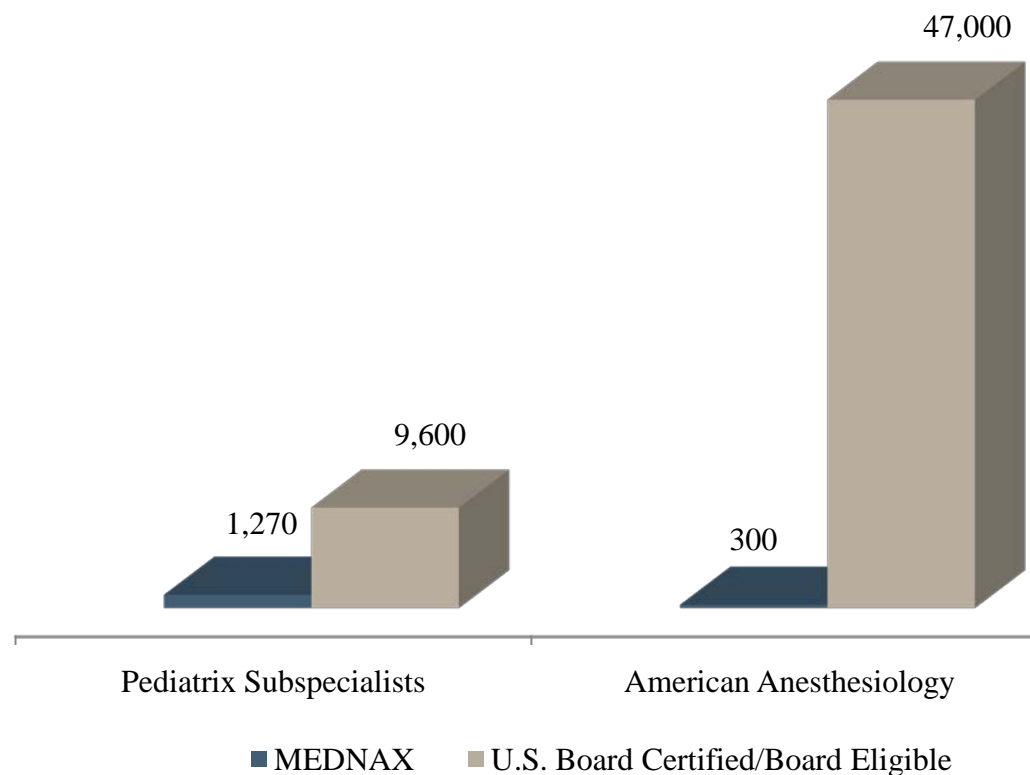
Pediatrics Market Presence



Expanding Market Opportunity

Attractive Markets

- Leading presence in niche neonatal, maternal-fetal, pediatric cardiology, pediatric subspecialties
- Developing presence in large anesthesia specialty



American Anesthesiology Market

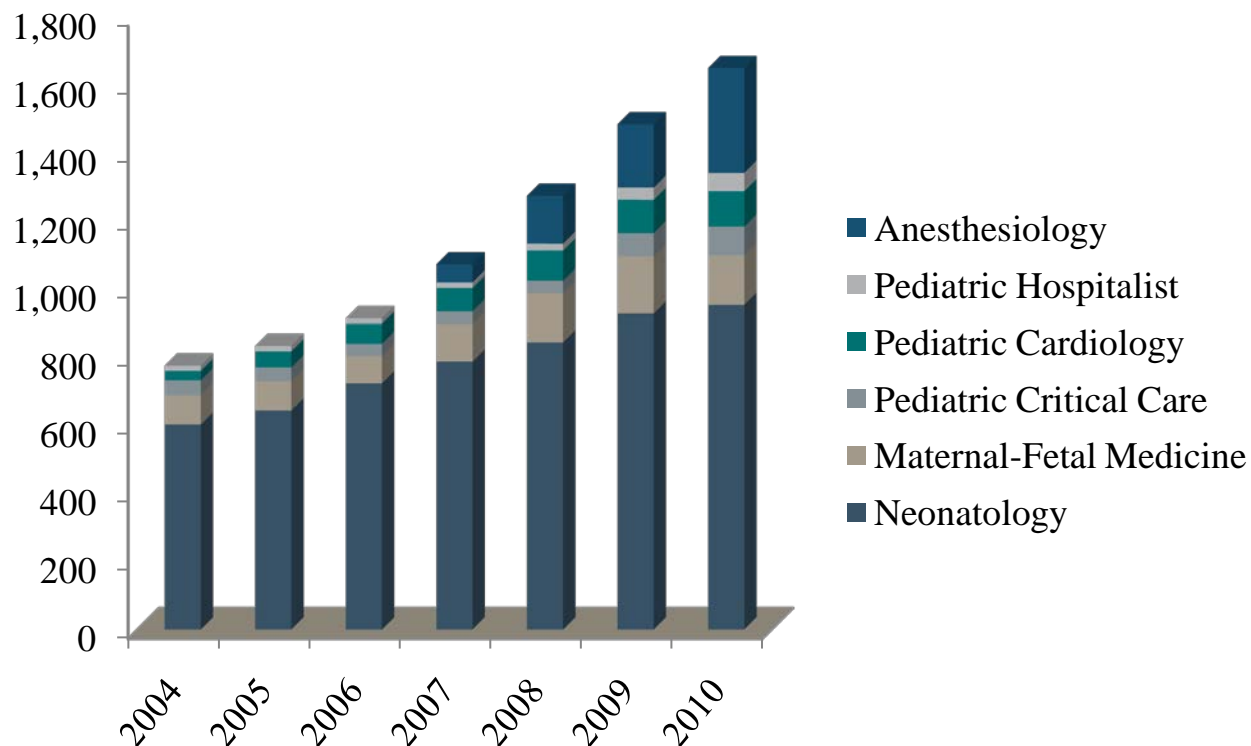
Attractive Markets

- Leading presence in niche neonatal, maternal-fetal, pediatric cardiology, pediatric subspecialties
 - Developing presence in large anesthesia specialty
- Large specialty, strategically important to our hospital partners
 - >47,000 Anesthesiologists
 - 35,000 Nurse Anesthetists
 - Estimated surgical procedures per year:
 - >80 million
 - 2010 – 2020 market projections
 - Favorable demographics
 - Baby-boom population expected to drive 29% growth in procedure volume
 - Number of anesthesiologists projected to grow by 12%

MEDNAX Physician Growth

More than 1,650 physicians

- Physician base becoming more diversified
- American Anesthesiology growth launched in 2007



How We Grow: Accretive Acquisitions

Consistent Long-Term Growth

- Proven track record acquiring, integrating physician group practices
- Administrative infrastructure generates financial efficiencies
- Strong cash flow from operations, revolving credit facility, finance growth

- Long track record of successfully:
 - Sourcing group practice acquisitions
 - Integrating practices into our national group
 - Achieving efficiencies by improving operations



- 1995 to present: More than 150 practices acquired and integrated
- 2010 Acquisitions
 - 13 practices
- 2011 to date:
 - Maternal Fetal
 - Pediatric Cardiology
 - Pediatric Clinic



- 2007 to Present:
 - Six Acquisitions
 - Georgia, North Carolina, Virginia
- 2010 Acquisitions
 - Charlotte, NC
 - 90 physicians
 - Greensboro, NC
 - 23 physicians

How We Grow: Organic Growth

Organic Growth

- Expansion within existing systems
 - Dallas/Fort Worth
 - Baylor
 - West Palm Beach
 - Wellington
 - Atlanta
 - Northside
 - San Francisco
 - Sutter system
- Service line extensions
 - Tucson Hospitalist Program
 - Topeka, KS PICU
- Anesthesia Growth:
 - NC
 - Three Endoscopy suite contracts
 - VA
 - *de novo* Pain Management Center
 - Physician offices

▪ Expand our established presence within communities

- Hospital contract awards
- Service-line extensions
- Organic volume growth at existing facilities



- Neonatal Volume
 - Births, NICU admissions
 - Service line extensions
 - Well baby nursery
 - Hearing screen
 - Transport services
 - New hospital contracts
- Maternal-Fetal, Pediatric Cardiology
 - New offices within a community
 - Referral-based growth



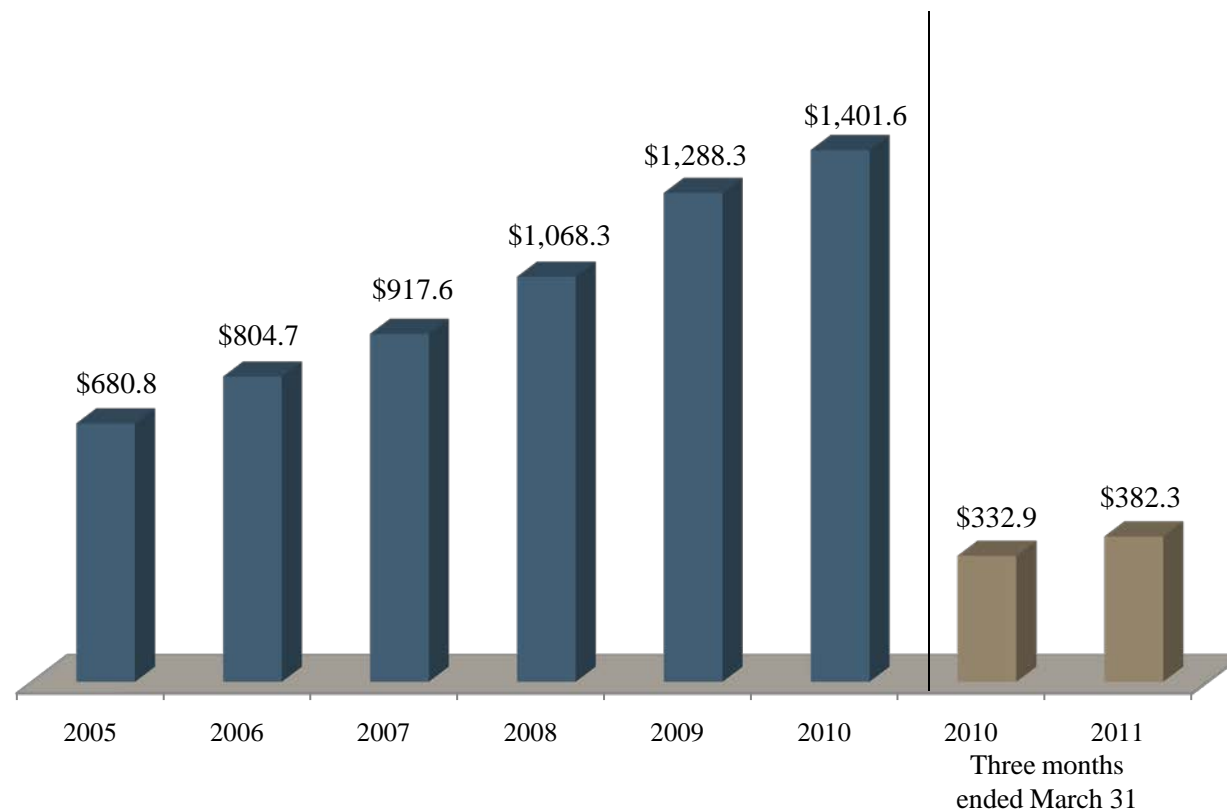
- Hospital Volumes
 - Surgical volumes
 - Develop new services
- Outpatient contracts
 - Ambulatory surgery centers
 - Endoscopy suites
- Physician offices
- Pain Management Centers

Revenue (\$ millions)

•Five Year CAGR
15.5%

•First Quarter 2011

- 15% revenue growth
- 3.7% same-unit revenue growth

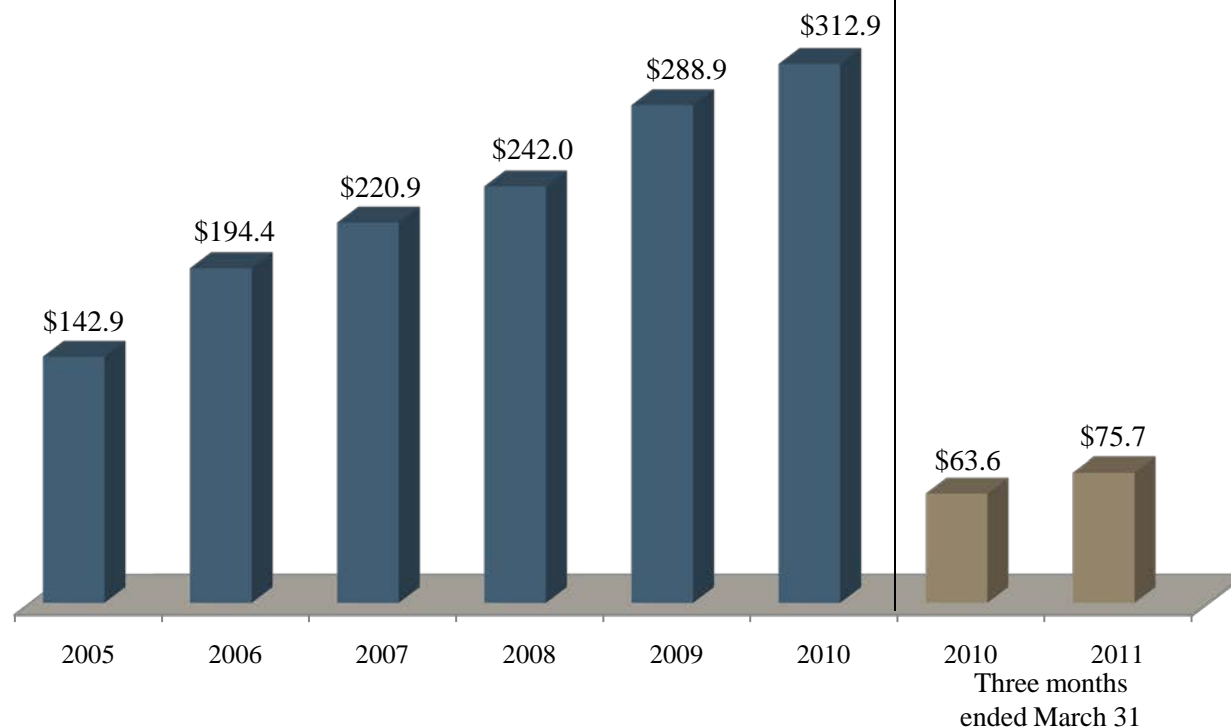


Operating Income (\$ millions)

•Five-year CAGR 17.0%

•2011 First Quarter

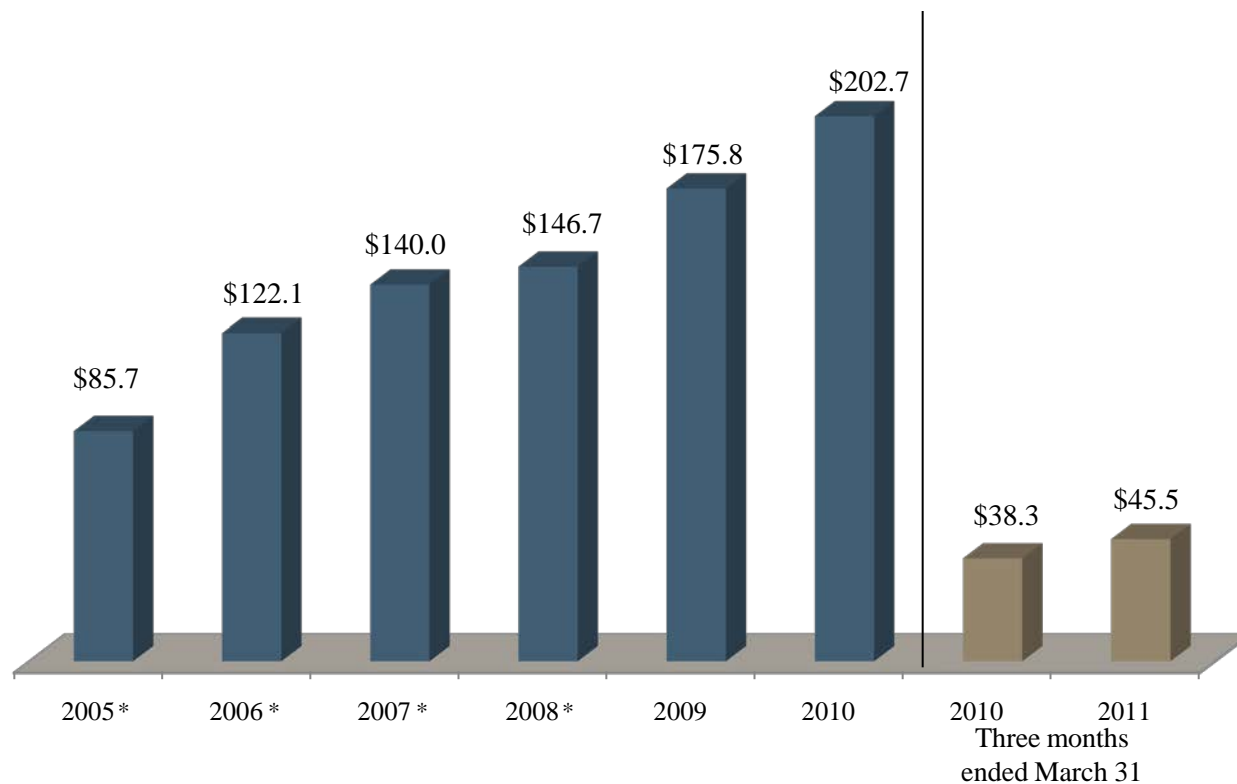
- 19% Operating margin improvement



Net Income (\$ millions)

•First Quarter 2011

- 19% Net income growth



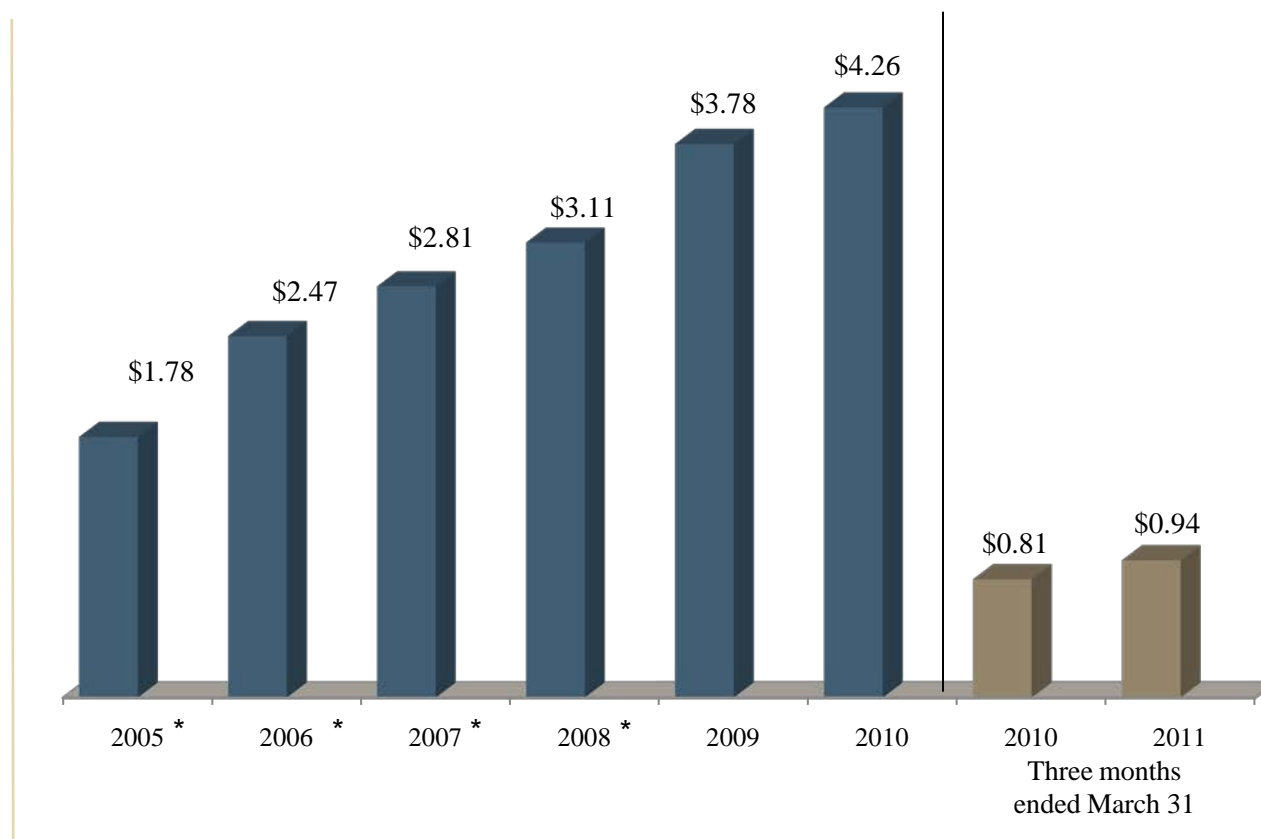
* Excludes discontinued operations related to sale of metabolic screening lab.

Earnings Per Share

(\$ millions)

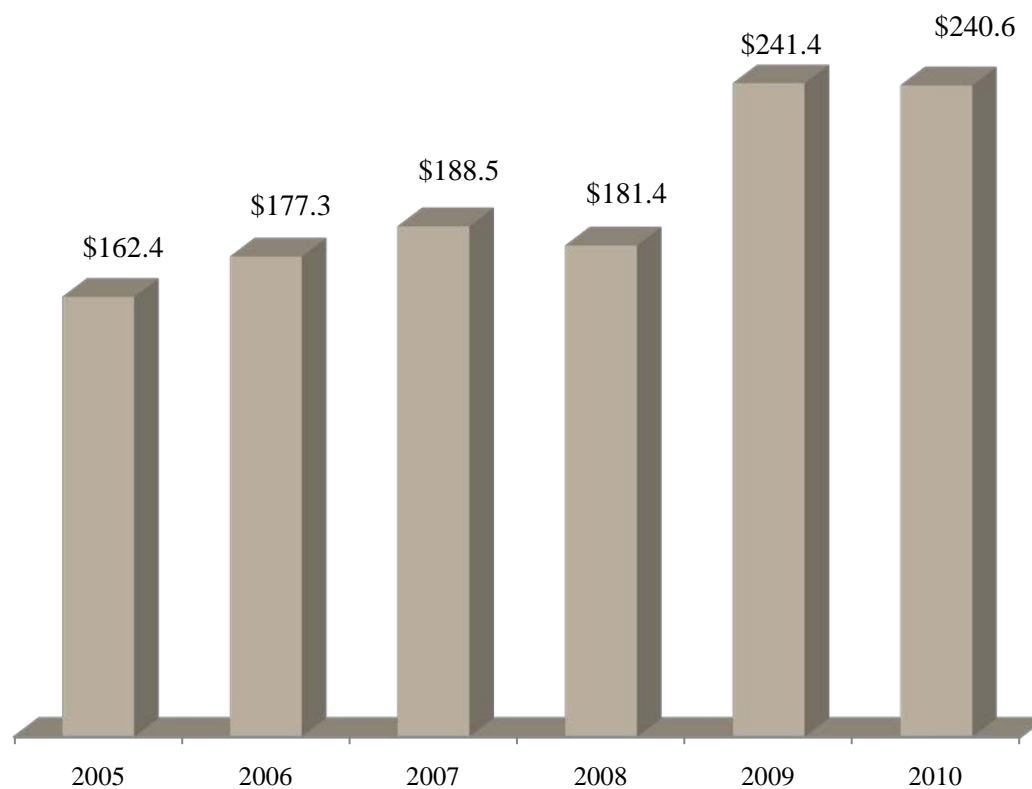
•First Quarter 2011

- 15% revenue growth
- 3.7% same-unit revenue growth

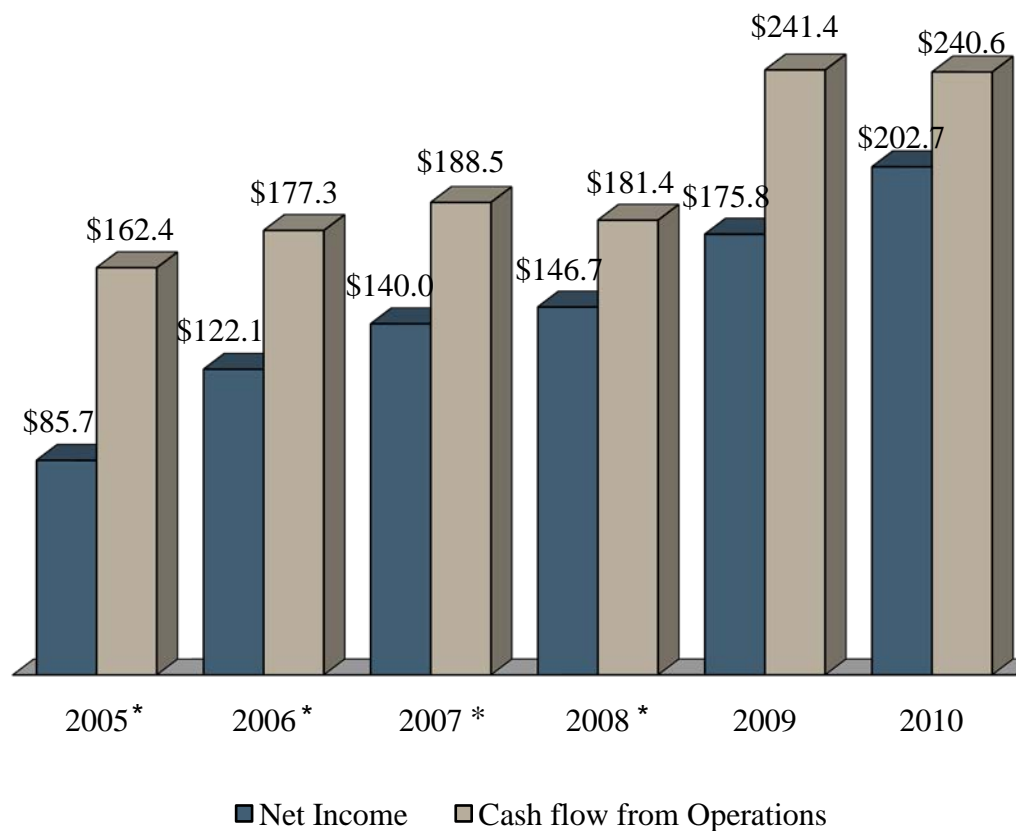


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Annual Cash Flow from Operations (\$ millions)



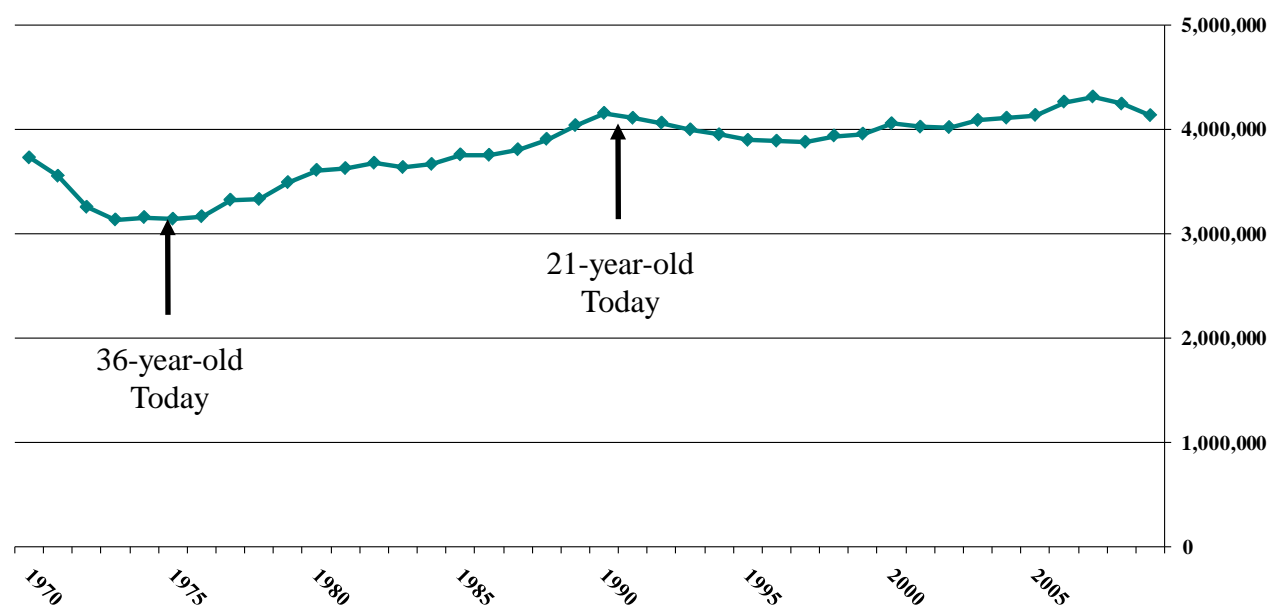
Annual GAAP Net Income/Cash flow from Operations (\$ millions)



* Net income excludes discontinued operations related to sale of metabolic screening lab.



U.S. Births: 1970 - 2009



U.S. Births 1910 - 2009

