

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

[] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 1998

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the transition period from _____ to _____
Commission file number 0-26762

PEDIATRIX MEDICAL GROUP, INC.
(Exchange name of registrant as specified in its charter)

Florida 65-0271219

(State or other jurisdiction) (I.R.S. Employer
of incorporation or organization) Identification No.)

1455 North Park Drive, Ft. Lauderdale, Florida 33326

(Address of principal executive offices) (Zip Code)

(Registrant's telephone number, including area code) (954) 384-0175

Securities registered pursuant to Section 12(b) of the Act:

Title of each class -----	Name of each exchange on which registered -----
Common Stock \$.01 par value per share	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No ___

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (Section 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. []

The aggregate market value of shares of Common Stock held by non-affiliates of the registrant as of March 8, 1999, was approximately \$205,917,000 based on a \$22.63 closing sales price for the Common Stock on the New York Stock Exchange on such date. For purposes of this computation, all executive officers, directors and 5% beneficial owners of the common stock of the registrant have been deemed to be affiliates. Such determination should not be deemed to be an admission that such directors, officers or 5% beneficial owners are, in fact, affiliates of the registrant.

The number of shares of Common Stock, \$.01 par value, of the registrant outstanding as of March 8, 1999 were 15,439,417.

DOCUMENTS INCORPORATED BY REFERENCE:

Portions of the following documents have been incorporated by reference into the parts indicated: The registrant's definitive Proxy Statement to be filed with the Securities and Exchange Commission not later than 120 days after the end of the fiscal year covered by this report - Part III.

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PART I

Item 1. Business

Pediatrix Medical Group, Inc. ("PMG") includes its subsidiaries and the professional associations and partnerships (the "PA Contractors") which are separate legal entities that contract with PMG to provide physician services in certain states and Puerto Rico. PMG and the PA Contractors are collectively referred to herein as the "Company" or "Pediatrix".

General

Pediatrix is the nation's leading provider of physician management services to hospital-based neonatal intensive care units ("NICUs"). NICUs provide medical care to newborn infants with low birth weight and other medical complications, and are staffed by specialized pediatric physicians, known as neonatologists. In addition, the Company began providing inpatient and outpatient perinatal services during 1997. Perinatology is a subspecialty of obstetrical medicine that focuses on the diagnostics, management and care of high-risk and/or complicated pregnancies. Based upon its own market research, knowledge of the healthcare industry and experience in perinatology, the Company believes that it is the nation's leading provider of perinatal medicine. The Company also provides physician management services to (i) hospital-based pediatric intensive care units ("PICUs"), units which provide medical care to critically-ill children and are staffed with specially-trained pediatricians, and (ii) pediatrics departments in hospitals. As of December 31, 1998, the Company provided services in 24 states and Puerto Rico and employed or contracted with approximately 350 physicians.

The Company staffs and manages NICUs and PICUs in hospitals, providing the physicians, professional management and administrative support, including physician billing and reimbursement expertise and services. The Company's policy is to provide 24-hour coverage at its NICUs and PICUs with on-site or on-call physicians. As a result of this policy, physicians are available to provide continuous pediatric support to other areas of the hospital on an as-needed basis, particularly in the obstetrics, nursery and pediatrics departments, where immediate accessibility to specialized care is critical.

Pediatrix established its leading position in physician management services to neonatologists and perinatologists by developing a comprehensive care model and management and systems infrastructure that address the needs of patients, hospitals, payor groups and physicians. Pediatrix addresses the needs of (i) patients by providing continuous, comprehensive, professional quality care, (ii) hospitals by recruiting, credentialing, and retaining neonatologists and perinatologists and hiring related staff to provide services in a cost-effective manner thereby relieving hospitals of certain financial and administrative burdens, (iii) payor groups by providing cost-effective care to patients and (IV) physicians by providing administrative support, including physician billing and reimbursement expertise and services, to enable them to focus on providing care to patients, and by offering an opportunity for career advancement within Pediatrix.

Recent Developments

During 1998, the Company completed fifteen acquisitions, which added eighteen NICUs and seven perinatal practices. Additionally, eight NICUs were added through the Company's internal marketing activities. The Company has developed regional networks in Denver, Phoenix-Tucson, Southern California and Dallas-Fort Worth and intends to develop additional regional and state-wide networks. The Company believes these networks, augmented by ongoing marketing and acquisition efforts, will strengthen its position with managed care organizations and other third party payors.

During the period of January 1 through March 22, 1999, the Company completed the acquisition of three physician practices. In addition, one NICU was added through internal marketing efforts.

Industry Overview

The evolving managed care environment has created substantial cost containment pressures for all constituents of the healthcare industry. The increasing use of fixed-payment systems that shift financial risk from payors to providers has forced hospitals, in particular, to be more cost-effective in all aspects of their operations. A trend among hospitals is to utilize third party contract management companies to manage specialized functions in an effort to contain costs, improve utilization management, and reduce administrative burdens. Physician management organizations provide hospitals with professional management of staff, including recruiting, staffing and scheduling of physicians.

Physicians are responding to cost containment pressures by joining group practices through which they have greater leverage to negotiate and contract with hospitals and managed care payors. Physician management organizations provide a physician group practice an alternative to self management that enables physicians to maintain their clinical autonomy while creating greater negotiating power with payors and hospitals, and providing administrative support to deal with the increasing complexity of billing and reimbursement. Physician group practices are becoming larger and more prevalent. The Company believes that as cost pressures continue to influence the medical industry, the trend of physicians joining group practices will continue. The Company's strategy is to continue growth through acquisitions as physicians remain receptive to being acquired, although the Company continues to market its services to hospitals to obtain new contracts.

The Company believes that hospitals will continue to outsource certain units, such as NICUs and PICUs, on a contract management basis. NICUs and PICUs present significant operational challenges for hospitals, including complex billing procedures, highly variable admissions rates, and difficulties in recruiting and retaining qualified physicians. These operational challenges generally make it difficult for hospitals to operate these units profitably. Traditionally, hospitals have staffed their NICUs internally, through affiliations with small, local physician groups or with independent practitioners. These small practices typically lack the necessary expertise and support services in billing and reimbursement, recruiting and effective medical management to operate NICUs on a cost-effective basis. Hospitals are increasingly seeking to contract with physician management services organizations that have the capital resources, information and reimbursement systems and practice management expertise that NICUs require to accept and manage risk in the evolving managed care environment.

Of the approximately four million babies born in the United States annually, approximately 10% to 15% require neonatal treatment. Demand for neonatal services is primarily due to premature births, and to infants having difficulty making the transition to extrauterine life. A majority of high-risk mothers whose births require neonatal treatment are not identified until the time of delivery, thus heightening the need for continuous coverage by neonatologists. Across the United States, NICUs are concentrated primarily among hospitals located in metropolitan areas with a higher volume of births. NICUs are important to hospitals since obstetrics generates one of the highest volumes of admissions and obstetricians generally prefer to perform deliveries at hospitals with NICUs. Hospitals must maintain cost-effective care and service in these units to enhance the hospital's desirability to the community, physicians and managed care payors.

During 1997, the Company entered the field of perinatology which was a natural extension for the neonatal practices. Since many perinatal cases result in an admission to a NICU, early involvement by the neonatologist helps to positively affect outcomes for both mother and child. In addition, improved perinatal care has a positive impact on neonatal outcomes.

The expansion of the continuum of care provided by the Company to include perinatology will create an opportunity to strengthen its relationships with both hospitals and payors.

Strategy

The Company's objective is to enhance its position as the nation's leading provider of physician management services to neonatologists and perinatologists by adding new practices and increasing same unit growth. The key elements of the Company's strategy are as follows:

Focus on Neonatology, Perinatology and Pediatrics. Since its founding in 1979, the Company has focused primarily on neonatology and pediatrics. As a result of this focus, the Company believes it has (i) developed significant expertise in the complexities of billing and reimbursement for neonatology physician services and (ii) a competitive advantage in recruiting and retaining neonatologists seeking to join a group practice. In 1997, the Company began providing perinatal services. The Company is continuing to focus its efforts in perinatology and is dedicated to developing the same level of expertise in perinatology that it currently provides in neonatology. The Company believes its continued focus will allow it to enhance its position as the nation's leading provider of physician management services to neonatologists and perinatologists.

Acquire Neonatal and Perinatal Physician Group Practices. The Company intends to further increase the number of locations at which it provides physician management services by acquiring well-established neonatal and perinatal physician group practices. The Company believes that it will continue to benefit from physicians joining larger practice groups in an effort to increase negotiating power with managed care organizations and eliminate administrative burdens, while maintaining clinical autonomy. The Company completed its first acquisition of a neonatology physician group practice in California in July, 1995 and since has completed acquisitions of more than 40 physician group practices. The Company is actively pursuing acquisitions of other neonatal and perinatal physician group practices. No assurance can be given that future acquisition candidates will be identified or that any future acquisitions will be consummated. See "Business-Recent Developments" and "Business-Factors to be Considered - Risks Relating to Acquisition Strategy."

Develop Regional Networks and Expand the Continuum of Care. The Company intends to develop regional and state-wide networks of NICUs and perinatal practices in geographic areas with high concentrations of births. The Company operates regional networks of NICUs in Denver, Phoenix-Tucson, Southern California, and Dallas-Fort Worth. In addition, the Company intends to acquire and develop perinatal practices in markets where it currently provides NICU services. The Company believes that the development of regional and state-wide networks and expanding the continuum of care it provides will strengthen its position with third party payors, such as Medicaid and managed care organizations, since such networks will offer more choice to the patients of third party payors.

Increase Same Unit Growth. The Company seeks to provide its services to hospitals where the Company can benefit from increased admissions and intends to increase revenues at existing units by providing support to areas of the hospital outside the NICU and PICU, particularly in the obstetrics, nursery and pediatrics departments, where immediate accessibility to specialized care is critical. These services generate incremental revenue to the Company, contribute to the Company's overall profitability, enhance the hospital's profitability, strengthen the Company's relationship with the hospital, and assist the hospital in attracting more admissions by enhancing the hospital's reputation in the community as a full-service critical care provider.

Assist Hospitals to Control Costs. The Company intends to continue assisting hospitals to control costs. The Company's comprehensive care model, which promotes early intervention by perinatologists and

neonatologists in emergency situations, as well as the retention of qualified perinatologists and neonatologists, improves the overall cost effectiveness of care. The Company believes that its ability to assist hospitals to control costs will allow it to continue to be successful in adding new units at which the Company provides physician management services.

Address Challenges of Managed Care Environment. The Company intends to continue to develop new methods of doing business with managed care and third party payors, which will allow it to develop and strengthen its relationships among payors and hospitals. The Company is also prepared to enter into flexible arrangements with third party payors, including capitation arrangements. As the nation's leading provider of physician management services to perinatologists and neonatologists, the Company believes that it is well-positioned to address the needs of managed care organizations and other third party payors which seek to contract with cost-effective, quality providers of medical services.

Physician Management Services

The Company provides physician management services to NICUs and PICUs, providing (i) a medical director to manage the unit, (ii) recruiting, staffing and scheduling of physicians and certain other medical staff, (iii) neonatology and pediatric support to other hospital departments, (iv) pediatric subspecialty services and (v) billing and reimbursement expertise and services. These physician management services include:

Unit Management. The Company staffs each NICU, PICU and perinatal practice it manages with a medical director who reports to a Regional Medical Officer ("RMO") of the Company. The RMOs and all medical directors at these units are board certified or board eligible in neonatology, perinatology, pediatrics, pediatric critical care or pediatric cardiology. In addition to providing medical care and physician management in the unit, the medical director is responsible for (i) the overall management of the unit, including quality of care, professional discipline, utilization review, physician recruitment, staffing and scheduling, (ii) serving as a liaison to the hospital administration, (iii) maintaining professional and public relations in the hospital and the community and (iv) monitoring the Company's financial success within the unit.

Recruiting, Staffing and Scheduling. The Company is responsible for recruiting, staffing and scheduling the neonatologists, perinatologists, pediatricians and advanced registered nurse practitioners ("ARNPs") within the NICU and PICU of the hospital. The Company's recruiting department maintains an extensive database of neonatologists, perinatologists and pediatricians nationwide from which to draw for recruiting purposes. All candidates are pre-screened and their credentials, licensure and references are checked and verified by the Company. The RMOs and the medical directors play a key role in the recruiting and interviewing process before candidates are introduced to hospital administrators. The NICUs and PICUs managed by the Company are staffed with at least one neonatologist or pediatrician on site or available on call. All of these physicians are board certified or board eligible in neonatology, perinatology, pediatrics, pediatric critical care or pediatric cardiology. The Company also employs or contracts with ARNPs, who assist medical directors and other physicians in operating the NICUs and PICUs. All ARNPs have either a certificate as a neonatal nurse practitioner or pediatric nurse practitioner or a masters degree in nursing, and have previous neonatal or pediatric experience. With respect to the physicians that are employed by or under contract with the Company, the Company assumes responsibility for salaries, benefits, bonuses, group health insurance and physician malpractice insurance. See "Business - Contractual Relationships."

Support to Other Hospital Departments. As part of the Company's comprehensive care model, physicians provide pediatric support services to other areas of hospitals, particularly in the obstetrics, nursery and

pediatrics departments, where immediate accessibility to specialized care is critical. The Company believes this support (i) improves its relations with hospital staff and referring physicians, (ii) enhances the hospital's reputation in the community as a full-service critical care provider, (iii) increases admissions from referring obstetricians and pediatricians, (iv) integrates the physicians into a hospital's medical community, (v) generates incremental revenue which contributes to the Company's overall profitability and (vi) increases the likelihood of renewing and adding new hospital contracts.

Pediatric Subspecialties. The Company has developed a pediatric subspecialty program to complement and enhance its comprehensive care model. The program consists of several pediatric cardiologists and nephrologists (kidney specialists). These physicians provide out-patient services in offices outside contracting hospitals and assist attending physicians at certain hospitals. The Company is exploring the possibility of expanding the existing program in pediatric cardiology in line with the Company's other strategic objectives in neonatology and pediatric intensive care. Expansion of the program will depend in part on the demand for such critical care services at hospitals and by payor groups.

Billing and Reimbursement. The Company assumes responsibility for all aspects of the billing, reimbursement and collection process relating to physician services. Patients and/or third party payors receive a bill from the Company for physician services, and the hospital bills and collects separately for all other services. To address the increasingly complex and time-consuming processing for obtaining reimbursement for medical services, the Company has invested in both the technical and human resources necessary to create an efficient billing and reimbursement process, including specific claim forms and software systems. The Company begins this process by providing training to physicians that emphasizes a detailed review of and proper coding protocol for all procedures performed and services provided to achieve appropriate collection of revenues for physician services. The Company's billing and collection operations are conducted from its corporate headquarters in Ft. Lauderdale, Florida, as well as regional business offices in Orange, California and Dallas, Texas.

Marketing

Historically, most of the Company's growth was generated internally through marketing efforts and referrals. Beginning in the latter part of 1995, the Company significantly increased its acquisition activities to capitalize on the opportunities created by the trend toward consolidation in the healthcare industry. The Company's marketing program to neonatal and perinatal physician groups consists of (i) market research to identify established physician groups, (ii) telemarketing to identify and contact acquisition candidates, as well as hospitals with high demand for perinatal and NICU services, and (iii) other sales and business development personnel that conduct on-site visits along with senior management. The Company also advertises its services in hospital and healthcare trade journals, participates at hospital and physician trade conferences, and markets its services directly to hospital administrators and medical staff. In addition, the Company intends to focus on developing additional regional networks and state-wide networks to strengthen its position with managed care organizations and other third-party payors.

Management Information Systems

The Company maintains several systems to support day-to-day operations, business development and ongoing clinical and business analysis, including (i) a Company-wide electronic mail system to assist intracompany communications and conferencing, (ii) an intranet site to facilitate clinical research and interaction among physicians regarding clinical matters on a real-time basis, (iii) electronic interchange with payors utilizing electronic benefits verification and claims submission, (iv) a database used by the business development and marketing departments in recruiting individual physicians and identifying potential neonatal and perinatal physician group acquisition

candidates, which is updated through telemarketing activities, personal contacts, professional journals and mail solicitation, (v) electronic imaging to streamline accessibility to operational documents, and (vi) a clinical tracking system used by the physicians to assist in the creation of their respective paperwork and establish the basis for the consolidated clinical information database used to support the Company's education, research and quality assurance programs. Ongoing development will provide even greater streamlining of information from the clinical systems through the reimbursement process, allowing the overall process to be expedited further.

The Company's management information system is an integral component of the billing and reimbursement process. The Company's system enables it to track numerous and diverse third party payor relationships and payment methods and provides for electronic interchange in support of insurance benefits verification and claims processing to payors accepting electronic submission. The Company's system was designed to meet its requirements by providing maximum flexibility as payor groups upgrade their payment and reimbursement systems.

Contractual Relationships

Hospital Relationships. Many of the Company's contracts with hospitals grant the Company the exclusive right and responsibility to manage the provision of physician management services to the NICUs and PICUs. The contracts typically have terms of three to five years and renew automatically for additional terms of one to five years unless otherwise terminated by either party. The contracts typically provide that the hospital may terminate the agreement prior to the expiration of the initial term upon 30 days written notice in the event any physician (i) loses medical staff membership privileges, (ii) is convicted of a felony, (iii) is unable to perform duties due to disabilities or (iv) commits a grossly negligent act that jeopardizes the health or safety of a patient.

The Company bills for the physicians' services on a fee-for-service basis separately from other charges billed by the hospital. Certain contracting hospitals that do not generate sufficient patient volume agree to pay the Company administrative fees to assure a minimum revenue level. Administrative fees include guaranteed payments to the Company, as well as fees paid to the Company by certain hospitals for administrative services performed by the Company's medical directors at such hospitals. Administrative fees accounted for 8%, 5% and 5% of the Company's net patient service revenue during 1996, 1997 and 1998, respectively. The hospital contracts typically require that the Company and the physicians performing services maintain minimum levels of professional and general liability insurance. The Company contracts for and pays the premiums for such insurance on behalf of the physicians. See "-- Professional Liability and Insurance".

Payor Relationships. Substantially all of the Company's contracts with third party payors are discounted fee for service contracts. Although the Company has a minor number of small capitated arrangements with certain payors, the Company is prepared to enter into additional capitation arrangements with other third party payors. In the event the Company enters into relationships with third party payors with respect to regional and state-wide networks, such relationships may be on a capitated basis. See "Business-Factors to be Considered- Impact of Payor Discounts and Capitation Arrangements."

PA Contractor Relationships. PMG has entered into management agreements ("PA Management Agreements") with PA Contractors in all states in which it operates, other than Florida. There is at least one PA Contractor in each state in which the Company operates. Each PA Contractor is owned by a physician licensed in the jurisdiction in which the PA Contractor operates, who is also an officer of the PA Contractor. Under the PA Management Agreements, the PA Contractors delegate to PMG the administrative, management and support functions (but not any functions constituting the practice of medicine) that the PA

Contractors have agreed to provide to the hospital. In consideration of such services, each PA Contractor pays PMG a percentage of the PA Contractor's gross revenue (but in no event greater than the net profits of such PA Contractor), or a flat fee. PMG has the discretion to determine whether the fee shall be paid on a monthly, quarterly or annual basis. The management fee may be adjusted from time to time to reflect industry standards and the range of services provided by the PA Contractor. The agreements provide that the term of the arrangements are permanent, subject only to termination by PMG, and that the PA Contractor shall not terminate the agreement without PMG's prior written consent. Also, the agreements provide that PMG or its assigns has the right, but not the obligation, to purchase the stock of the PA Contractor. See Note 2 to the Consolidated Financial Statements and "Business-Factors to be Considered State Laws Regarding Prohibition of Corporate Practice of Medicine."

Physician Relationships. The Company contracts with the PA Contractors to provide the medical services required to fulfill its obligations to hospitals. The physician employment agreements typically have terms of three to five years and can be terminated by either party at any time upon 90 days prior written notice. The physicians generally receive a base salary plus a productivity bonus. The physician is required to hold a valid license to practice medicine in the appropriate jurisdiction in which the physician practices and to become a member of the medical staff, with appropriate privileges at the hospital. The Company is responsible for billing patients and third party payors for services rendered by the physician, and the Company has the exclusive right to establish the schedule of fees to be charged for such services. Substantially all of the physicians employed by PMG or the PA Contractors have agreed not to compete with PMG or the PA Contractor within a specified radius of any hospital for which the physician is rendering medical services for a period of one to two years after termination of employment. The Company contracts for and pays the premiums for malpractice insurance on behalf of the physicians. See "Business -- Professional Liability and Insurance."

Acquisitions. The Company structures acquisitions of physician practice groups as asset purchases, stock purchases and stock mergers. Generally, these structures provide for: (i) the assignment to the Company of the contracts between the physician practice group and the hospital at which the physician practice group provides medical services; (ii) physician "tail insurance" coverage under which the Company is an insured party to cover malpractice liabilities that may arise after the date of the acquisition which relate to events prior to the acquisition; and (iii) indemnification to the Company by the previous owners of the acquired entity. Generally, in acquisitions structured as asset purchases, the Company does not acquire the physician practice group's receivables or liabilities, including malpractice claims, arising from the physician practice group's activities prior to the date of the acquisition. Generally, in acquisitions structured as stock purchases or stock mergers, the physician practice group's receivables (net of any liabilities accruing prior to the acquisition and permitted indemnification claims) are assigned to the former owners of the physician practice group.

Government Regulation

The Company's operations and relationships are subject to a variety of governmental and regulatory requirements relating to the conduct of its business. The Company is also subject to laws and regulations which relate to business corporations in general. The Company believes that it exercises care in an effort to structure its practices and arrangements with hospitals and physicians to comply with relevant federal and state law and believes that such arrangements and practices comply in all material respects with all applicable statutes and regulations.

Approximately 22% of the Company's net patient service revenue in 1997 and 1998, was derived from payments made by government-sponsored healthcare programs (principally Medicaid). These programs are subject to substantial regulation by the federal and state governments. Any change in reimbursement regulations, policies, practices, interpretations or statutes that places

material limitations on reimbursement amounts or practices could adversely affect the operations of the Company. Medicaid and other government reimbursement programs are increasingly shifting to managed care, which could result in reduced payments to the Company for Medicaid patients. In addition, funds received under these programs are subject to audit with respect to the proper billing for physician services and, accordingly, retroactive adjustments of revenue from these programs may occur. See "Business-Factors to be Considered - -- Reliance upon Government Programs; Possible Reduction in Reimbursement."

The Company is also subject to (i) certain provisions of the Social Security Act, commonly referred to as the "Anti-kickback Statute," which prohibits entities, such as the Company, from offering, paying, soliciting, or receiving any form of remuneration in return for the referral of Medicare or state health program patients or patient care opportunities, or in return for the recommendation, arrangement, purchase, lease, or order of items or services that are covered by Medicare or state health programs, (ii) prohibitions against physician referrals, commonly known as "Stark II," which prohibit, subject to certain exemptions, a physician or a member of his immediate family from referring Medicare or Medicaid patients to an entity providing "designated health services" (which include hospital inpatient and outpatient services) in which the physician has an ownership or investment interest, or with which the physician has entered into a compensation arrangement including the physician's own group practice, and (iii) state and federal civil and criminal statutes imposing substantial penalties, including civil and criminal fines and imprisonment, on healthcare providers which fraudulently or wrongfully bill governmental or other third party payors for healthcare services. Although the Company believes that it is not in violation of these provisions, there can be no assurance that the Company's current or future practices will not be found to be in violation of these provisions, and any such finding could have a material adverse effect on the Company. See "Business-Factors to be Considered -- Risk of Applicability of Anti-Kickback and Self-Referral Laws."

In addition, business corporations such as PMG are generally not permitted under state law to practice medicine, exercise control over the medical judgments or decisions of physicians, or engage in certain practices such as fee-splitting with physicians. In states where PMG is not permitted to practice medicine, the Company performs only nonmedical administrative services, does not represent to the public or its clients that it offers medical services and does not exercise influence or control over the practice of medicine by the PA Contractors or the physicians employed by the PA Contractors. Accordingly, the Company believes it is not in violation of applicable state laws relating to the practice of medicine. In most states, PMG contracts with the PA Contractors (which are owned by a licensed physician employed by the respective PA Contractor), which in turn employ or contract with physicians to provide necessary physician services. There can be no assurance that regulatory authorities or other parties will not assert that PMG is engaged in the corporate practice of medicine or that the percentage fee arrangements between PMG and the PA Contractors constitute fee splitting or the corporate practice of medicine. If such a claim were successfully asserted in any jurisdiction, PMG could be subject to civil and criminal penalties under such jurisdiction's laws and could be required to restructure its contractual arrangements, which could have a material adverse effect on the Company's financial condition and results of operations. See "Business-Factors to be Considered -- State Laws Regarding Prohibition of Corporate Practice of Medicine."

In addition to current regulation, significant attention has recently been focused on reforming the healthcare system in the United States. Although the Company cannot predict whether these or other reductions in the Medicare or Medicaid programs will be adopted, the adoption of such proposals could have a material adverse effect on the Company's business. Concern about such proposals has been reflected in volatility of the stock prices of companies in healthcare and related industries. See "Business-Factors to be Considered -- Health-Care Regulatory Environment Could Increase Restrictions on the Company."

Professional Liability and Insurance

The Company's business entails an inherent risk of claims of physician professional liability. The Company maintains professional liability insurance and general liability insurance on a claims-made basis in accordance with standard industry practice. The Company believes that its coverage is appropriate based upon claims experience and the nature and risks of its business. There can be no assurance that a pending or future claim or claims will not be successful or if successful will not exceed the limits of available insurance coverage or that such coverage will continue to be available at acceptable costs and on favorable terms. See "Legal Proceedings" and "Business-Factors to be Considered -- Professional Liability and Insurance."

In order to maintain hospital privileges, the physicians that are employed by or under contract with the Company are required to obtain professional liability insurance coverage. The Company contracts for and pays the premiums with respect to such insurance for the physicians. The current professional liability insurance policy expires May 1, 1999 and the Company expects to be able to renew such policy upon expiration.

Competition

The healthcare industry is highly competitive and has been subject to continual changes in the method in which healthcare services are provided and the manner in which healthcare providers are selected and compensated. The Company believes that private and public reforms in the healthcare industry emphasizing cost containment and accountability will result in an increasing shift of neonatal and perinatal care from highly fragmented, individual or small practice providers to physician management companies. Companies in other healthcare industry segments, such as managers of other hospital-based specialties or large physician group practices, some of which have financial and other resources greater than those of the Company, may become competitors in providing management of perinatal, neonatal and pediatric intensive care services to hospitals. See "Business-Factors to be Considered -- Competition."

The Company provides neonatal and pediatric management services in Arizona, Arkansas, California, Colorado, Florida, Georgia, Illinois, Indiana, Kansas, Maryland, Missouri, Nevada, New Jersey, New Mexico, New York, Ohio, Oklahoma, Pennsylvania, Puerto Rico, South Carolina, Texas, Utah, Virginia, Washington and West Virginia. Competition in the Company's current markets and other geographic markets where the Company may expand is generally based upon the Company's reputation and experience, and the physician's ability to provide cost-effective, quality care.

Service Marks

The Company has registered the service mark "Pediatrix Medical Group" and its design and the baby design logo with the United States Patent and Trademark Office. The Company has applied for registration of the service mark "Obstetrix Medical Group" and its design.

Employees and Professionals under Contract

In addition to the 350 physicians employed by or under contract with the Company as of December 31, 1998, Pediatrix employed or contracted with 134 other clinical professionals and 455 other full-time and part-time employees. None of the Company's employees are subject to a collective bargaining agreement.

Factors to be Considered

The parts of this Annual Report on Form 10-K titled "Item 1. Business," "Item 3. Legal Proceedings" and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" contain certain forward-looking statements (within the meaning of the Private Securities Litigation Reform Act of 1995 (the "Reform Act")) which involve risks and uncertainties. In addition, officers of the Company may from time to time make certain forward-looking statements which also involve risks and uncertainties. These statements are subject to the safe harbor provisions of the Reform Act.

When used in this Annual Report on Form 10K, the words "anticipate," "believe," "estimate" and similar expressions are generally intended to identify forward-looking statements. Because such forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by such forward-looking statements. Set forth below is a discussion of certain factors that could cause the Company's actual results to differ materially from the results projected in such forward-looking statements. In addition, to the other information contained in this Annual Report on Form 10-K or incorporated by reference herein, such factors should be considered when evaluating the Company and its business.

Health Care Regulatory Environment Could Increase Restrictions on the Company. The health care industry and physicians' medical practices are highly regulated. Neonatal, perinatal and other health care services that the Company offers and proposes to offer are subject to extensive federal and state laws and regulations governing state matters such as licensure and certification of facilities and personnel, conduct of operations, audit and retroactive reimbursement policies, adjustment of prior government billings and prohibitions on payments for the referral of business and self referrals. Failure to comply with these laws, or a determination that in the past the Company has failed to comply with these laws, could have an adverse effect on the Company's financial condition and results of operations. There can be no assurance that the health care regulatory environment will not change so as to restrict the Company's existing operations or limit the expansion of its business. Changes in government regulation could also impose new requirements, involving compliance costs which cannot be recovered through price increases. See "Business -- Government Regulation."

Reliance upon Government Programs; Possible Reduction in Reimbursement. A significant portion of the Company's net patient service revenue is derived from payments made by government-sponsored health care programs (principally Medicaid). Increasing budgetary pressures may lead to reimbursement reductions or limits, reductions in these programs or elimination of coverage for certain individuals or treatments under these programs. Federal legislation could result in a reduction of Medicaid funding or an increase in state discretionary funding through block grants, or a combination thereof. State Medicaid waiver requests if granted by the federal government could increase discretion, or reduce coverage of or funding for certain individuals or treatments under the Medicaid program, in the absence of new federal legislation. Increased state discretion in Medicaid, coupled with the fact that Medicaid expenditures comprise a substantial and growing share of state budgets, could lead to significant reductions in reimbursement. In addition, these programs generally reimburse on a fee schedule basis, rather than a charge-related basis. Therefore, the Company generally cannot increase its revenues by increasing the amount it charges for services provided. To the extent the Company's costs increase, the Company may not be able to recover such cost increases from government reimbursement programs. In various states, Medicaid managed care is encouraged and may become mandated. In such systems, health maintenance organizations ("HMOs") bargain for reimbursement with competing providers and contract with the state to provide benefits to Medicaid enrollees. Such systems are intended and expected to reduce Medicaid reimbursement of providers. Legislation enacted in states could result in reduced payments to the Company for Medicaid patients. Additionally,

Proposition 187, which was adopted by referendum in California, but has been enjoined by a California court, may limit the access by illegal aliens to Medicaid funds in California. In the event similar legislation passes in other states with large illegal alien populations, such as Arizona and Florida, the Company's ability to collect for medical services rendered to such patients could be adversely affected. Changes in government-sponsored health care programs which result in the Company being unable to recover cost increases through price increases or otherwise could have a material adverse effect on the Company's financial condition and results of operations. Because of cost containment measures and market changes in non-governmental insurance plans, the Company may not be able to shift cost increases to, or recover them from non-governmental payors. In addition, funds received under government programs are subject to audit with respect to the proper billing for physician services and, accordingly, retroactive adjustments of revenue from these programs may occur. See "Business--Government Regulation."

State Laws Regarding Prohibition of Corporate Practice of Medicine. Business corporations, such as PMG, are generally not permitted under state law to practice medicine, exercise control over the medical judgments or decisions of physicians or engage in certain practices, such as fee splitting with physicians. In the states in which the Company operates, other than Florida, there exist potential judicial or governmental interpretations which may extend the scope of the corporate practice of medicine and/or medical practices acts principles. For such reasons, or for business reasons, PMG contracts with the PA Contractors (which are owned by a licensed physician in the state) in such states, which in turn employ or contract with physicians to provide necessary physician management services. There can be no assurance that the regulatory authorities or other parties will not assert that PMG is engaged in the corporate practice of medicine or that the percentage fee arrangements between PMG and the PA Contractors constitute fee splitting or the corporate practice of medicine. For example, an order by the Florida Board of Medicine, which has been stayed pending its appeal to the Florida Courts, concludes that percentage-based management arrangements violate applicable fee-splitting statutes. If such order was upheld and adopted in other jurisdictions, or a similar claim was successfully asserted in any jurisdiction, PMG could be subject to civil and criminal penalties under such jurisdiction's laws and could be required to restructure its contractual arrangements. Such results or the inability to successfully restructure contractual arrangements could have a material adverse effect on the Company's financial condition and results of operations. In states where PMG is not permitted to practice medicine, PMG performs only non-medical administrative services, does not represent to the public or its clients that it offers medical services and does not exercise influence or control over the practice of medicine by the physicians employed by the PA Contractors. Accordingly, the Company believes it is not in violation of applicable state laws in relation to the corporate practice of medicine. See "Business-Contractual Relationships."

Risk of Applicability of Anti-Kickback and Self-Referral Laws. Federal anti-kickback laws and regulations prohibit any knowing and willful offer, payment, solicitation, or receipt of any form of remuneration, either directly or indirectly, in return for, or to induce (i) referral of an individual for a service for which payment may be made by Medicaid or another government-sponsored health care program or (ii) purchasing, leasing, ordering or arranging for, or recommending the purchase, lease or order of, any service or item for which payment may be made by a government sponsored health care program. Violations of anti-kickback rules are punishable by monetary fines, civil and criminal penalties and exclusion from participation in Medicare and Medicaid programs. Effective January 1, 1995, federal physician self-referral

laws became applicable to inpatient and outpatient hospital services. Subject to certain exceptions, these laws, such as "Stark I" and "Stark II", prohibit Medicare or Medicaid payments for services furnished by a physician who has a financial relationship with the entity through ownership, investment, or compensation agreement. Possible sanctions for violation of these laws include civil monetary penalties, exclusion from Medicare and Medicaid programs and forfeiture of amounts collected in violation of such prohibitions. Certain states in which the Company does business have similar anti-kickback, anti-fee splitting and self-referral laws, imposing substantial penalties for violations. The Company's relationships, including fee payments, among PA Contractors, hospital clients and physicians have not been examined by federal or state authorities under these laws and regulations. Although the Company believes it is in compliance with these laws and regulations, there can be no assurance that federal or state regulatory authorities will not challenge the Company's current or future activities under these laws. See "Business-Strategy" and "Business-Government Regulation."

Uncertainty Relating to Federal and State Legislation. Federal and state governments have recently focused significant attention on health care reform. Some of the proposals under consideration, or others which may be introduced, could, if adopted, have a material adverse effect on the Company's financial condition and results of operations. It is not possible to predict which, if any, proposal, that has been or will be considered will be adopted. The Company cannot predict what effect any future legislation will have on the Company. There can be no assurance that any future state or federal legislation or other changes in the administration or the interpretation of governmental health care programs will not adversely affect the Company's financial condition and results of operations. See "Business-Government Regulation."

Risks Relating to Acquisition Strategy. The Company has expanded and intends to continue to expand its geographic and market penetration primarily through acquisitions of physician group practices. In implementing this acquisition strategy, the Company will compete with other potential acquirers, some of which may have greater financial or operational resources than the Company. Competition for acquisitions may intensify due to the ongoing consolidation in the health care industry, which may increase the costs of capitalizing on such opportunities. While the Company has recently completed the Recent Acquisitions, there can be no assurance that future acquisition candidates will be identified or that any future acquisition will be consummated or, if consummated, that any acquisition, including the Recent Acquisitions, will be integrated successfully into the Company's operations or that the Company will be successful in achieving its objectives. The Recent Acquisitions also involve numerous short and long term risks, including diversion of management's attention, failure to retain key personnel and amortization of acquired intangible assets. The Company may also incur one-time acquisition expenses in connection with acquisitions. Consummation of acquisitions could result in the incurrence or assumption by the Company of additional indebtedness and the issuance of additional equity. The issuance of shares of Common Stock for an acquisition may result in dilution to shareholders. Also, as the Company enters into new geographic markets, the Company will be required to comply with laws and regulations of states that differ from those in which the Company's operations are currently conducted. There can be no assurance that the Company will be able to effectively establish a presence in these new markets. Many of the expenses arising from the Company's efforts in these areas may have a negative effect on operating results until such time, if at all, as these expenses are offset by increased revenues. There can be no assurance that the Company will be able to implement its acquisition strategy, or that this strategy will be successful. See "Business-Strategy", "Business-Marketing", and "Business-Government Regulation."

Growth Strategy; Rapid Growth. The Company has experienced rapid growth in its business and number of employees in recent years. Continued rapid growth may impair the Company's ability to efficiently provide its physician management services and to adequately manage its employees. While the Company is taking steps to manage rapid growth, future results of operations could be materially adversely affected if it is unable to do so effectively.

Quarterly Fluctuations in Operating Results; Potential Volatility. The Company has historically experienced and expects to continue to experience quarterly fluctuations in net patient service revenue and associated net income due to unit specific volume and cost fluctuations. The Company has a high level of fixed operating costs, including physician costs, and, as a result, is highly dependent on the volume of patient visits, births and capacity utilization of its affiliated perinatal practices, NICUs and PICUs to sustain profitability. Results of operations for any quarter are not necessarily indicative of results

of operations for any future period or full year. As a result, there can be no assurance that the results of operations will not fluctuate significantly from period to period. There has been significant volatility in the market price of securities of health care companies that often has been unrelated to the operating performance of such companies. The Company believes that certain factors, such as legislative and regulatory developments, quarterly fluctuations in the actual or anticipated results of operations of the Company, lower revenues or earnings in the financial results of the Company than those anticipated by securities analysts, the overall economy and the financial markets, could cause the price of Common Stock to fluctuate substantially.

Impact of Payor Discounts and Capitation Arrangements. The evolving managed care environment has created substantial cost containment pressures for the health care industry. The Company's business could be adversely affected by reductions in reimbursement amounts or rates, changes in services covered and similar measures which may be implemented by government sponsored health care programs or by other third party payors. The Company contracts with payors and managed care organizations traditionally have been fee-for-service arrangements. At December 31, 1998, the Company had a minor number of shared-risk capitated arrangements with certain payors. These arrangements and any similar or other future arrangements may adversely affect the Company's financial condition and results of operations if the Company is unable to limit the risks associated with such arrangements. See "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Business-Contractual Relationships", and "Business-Government Regulation."

Professional Liability and Insurance. The Company's business entails an inherent risk of claims of physician professional liability. The Company periodically becomes involved as a defendant in medical malpractice lawsuits, some of which are currently ongoing, and is subject to the attendant risk of substantial damage awards. See "Legal Proceedings." The Company's contracts with hospitals generally require the Company to indemnify certain parties for losses resulting from the negligence of physicians who are managed by or affiliated with the Company. While the Company believes it has adequate professional liability insurance coverage, there can be no assurance that a pending or future claim or claims will not be successful or if successful, will not exceed the limits of available insurance coverage or that such coverage will continue to be available at acceptable costs and on favorable terms. See "Business-Professional Liability and Insurance."

Collection and Reimbursement Risk. The Company assumes the financial risk related to collection, including the potential uncollectibility of accounts and delays attendant to reimbursement by third party payors, such as government programs, private insurance plans and managed care plans. Failure to manage adequately the collection risks and working capital demands could have a material adverse effect on the Company's financial condition and results of operations. See "Business-Contractual Relationships" and "Business-Government Regulation."

Contract Administrative Fees; Cancellation or Non-Renewal of Contracts. The Company's net patient service revenue is derived primarily from fee-for-service billings for patient care provided by its physicians and from administrative fees. Certain contracting hospitals that do not generate sufficient patient volume pay the Company administrative fees to assure the Company a minimum revenue level. If, at the time of renewal of the contracts with the hospitals currently paying administrative fees to the Company, such hospitals continue to generate insufficient patient volume but elect not to pay administrative fees to assure the Company a minimum revenue level, then the Company could either choose not to renew the contract or renew the contract with lower gross profit margins at such hospitals. Administrative fees include guaranteed payments to the Company as well as fees paid to the Company by certain hospitals for administrative services performed by the Company's medical director at such hospital. Administrative fees accounted for 8%, 5% and 5% of the Company's net patient service revenue during 1996, 1997, and 1998, respectively. The Company's contracts provide for terms of three to five years

and are generally terminable by the hospital upon 90 days' written notice. While the Company has in most cases been able to negotiate renewal of its contracts in the past, no assurance can be given that the Company's contracts with hospitals will not be canceled or will be renewed in the future or that the administrative fees will be continued. To the extent that the Company's contracts with hospitals are canceled or are not renewed or replaced with other contracts with at least as favorable terms, the Company's financial position and results of operations could be adversely affected. See "Business-Contractual Relationships."

Competition. The health care industry is highly competitive and subject to continual changes in the method in which services are provided and the manner in which health care providers are selected and compensated. The Company believes that private and public reforms in the health care industry emphasizing cost containment and accountability will result in an increasing shift of neonatal and perinatal care from highly fragmented, individual or small practice providers to physician management companies. Companies in other health care industry segments, such as managers of other hospital-based specialties or currently expanding large physician group practices, some of which have financial and other resources greater than those of the Company, may become competitors in providing management of neonatal, perinatal, and pediatric intensive care services to hospitals. Increased competition could have a material adverse effect on the Company's financial condition and results of operations. See "Business-Competition."

Dependence on Qualified Neonatologists. The Company's business strategy is dependent upon its ability to recruit and retain qualified neonatologists. The Company has been able to compete with many types of health care providers, as well as teaching, research, and government institutions, for the services of such physicians. No assurance can be given that the Company will be able to continue to recruit and retain a sufficient number of qualified neonatologists who provide services in markets served by the Company on terms similar to its current arrangements. The inability to successfully recruit and retain physicians could adversely affect the Company's ability to service existing or new units at hospitals, or expand its business.

Dependence on Key Personnel. The Company's success depends to a significant extent on the continued contributions of its key management, business development, sales and marketing personnel, including one of the Company's principal shareholders, President, Chief Executive Officer and co-founder, Dr. Roger Medel, for management of the Company and successful implementation of its growth strategy. The loss of Dr. Medel or other key personnel could have a material adverse effect on the Company's financial condition, results of operations and plans for future development.

Dependence on PA Contractors. The Company has a management agreement with a PA Contractor in each state in which it operates except Florida. The agreements provide that the terms of the arrangements are permanent, subject only to termination by PMG and that the PA Contractor shall not terminate the agreement without PMG's prior written consent. Any disruption of the Company's relationships with the PA Contractors' relationships with contracting hospitals (including the determination that the PA Contractors' arrangements with PMG constitute the corporate practice of medicine) or any other event adverse to the PA Contractors could have a material adverse effect on the Company's financial condition and results of operations. See "Business-Government Regulation" and "Business-Contractual Relationships."

Shares Eligible for Future Sale; Possible Adverse Effects on Market Price. As of December 31, 1998, the Company had 15,400,315 shares of Common Stock outstanding. In addition, as of December 31, 1998, the Company had (i) 3,714,369 shares of Common Stock reserved for issuance under the Stock Option Plan, of which options for an aggregate of 3,319,171 shares of Common Stock were issued and outstanding and options for an aggregate of 1,750,281 shares of Common Stock were exercisable and (ii) 898,553 shares of Common Stock reserved for issuance under the Employee Stock Purchase Plans. Shares issued under the

Stock Option Plan and Employee Stock Purchase Plans will be freely tradable unless acquired by affiliates of the Company, as defined in Rule 144 of the Securities Act. Sales of such shares in the public market, or the perception that such sales may occur, could adversely affect the market price of the Common Stock or impair the Company's ability to raise additional capital in the future.

Anti-Takeover Provisions; Issuance of Preferred Stock. The Company's Articles of Incorporation and Bylaws contain provisions that could have the effect of making it more difficult for a third party to acquire, or of discouraging a third party from attempting to acquire control of, the Company. These provisions establish certain advance notice procedures for nomination of candidates for election as directors and for shareholder proposals to be considered at shareholders' meetings and provide that only the Board of Directors may call special meetings of the shareholders. In addition, the Company's Articles of Incorporation authorize the Board of Directors to issue preferred stock ("Preferred Stock") without shareholder approval and upon such terms as the Board of Directors may determine. While no shares of Preferred Stock are outstanding, the rights of the holders of Common Stock will be subject to, and may be adversely affected by, the rights of any holders of Preferred Stock that may be issued in the future. In response to the general takeover environment, the Company has also considered the adoption of other measures which could discourage third parties from a takeover of the Company, such as the adoption of a share purchase rights plan and additional provisions in the Company's bylaws regarding certain actions by shareholders. See "Description of Capital Stock."

Securities Litigation; In February 1999, the Company and three of its principal officers were sued in United States District Court for the Southern District of Florida for alleged violation of the antifraud provisions of the federal securities laws. To date, the Company is aware of five separate actions that have been filed, all of which make substantially the same claims. While the Company believes that the claims are without merit and intends to defend them vigorously, there can be no assurance that the claims will not be successful or if successful, will not exceed the limits of the Company's insurance coverage. See "Legal Proceedings."

Item 2. Properties

The Company owns its executive offices located in Ft. Lauderdale, Florida (approximately 30,000 square feet). The Company also leases space in other facilities in various states for its business and medical offices, storage space, and temporary housing of medical staff, with aggregate annual rents of approximately \$999,000. To facilitate its acquisition and business integration programs, in September, 1996 the Company entered into a contract to lease an aircraft. See Note 9 to the Consolidated Financial Statements.

Item 3. Legal Proceedings

In February 1999 the Company and three of its principal officers were sued in United States District Court for the Southern District of Florida for alleged violation of the antifraud provisions of the federal securities laws. To date, the Company is aware of five separate actions that have been filed, all of which make substantially the same claims. Plaintiffs are shareholders purporting to represent a class of all open market purchasers of the Company's common stock between April 28, 1998 and February 12, 1999. They claim that during that period the Company issued false and misleading statements concerning its accounting practices and financial results, but other than a reference to the capitalization of certain payments made to employees in connection with acquisitions, they do not specify in what particular respects the statements are alleged to have been inaccurate. The complaints do not quantify the damages that are sought. The Company expects that in the normal course the cases will be consolidated and that plaintiffs will seek to file an amended complaint after appointment of a lead plaintiff and lead plaintiff's counsel. Until that time, no response to the initial complaints will be required from the Company. The Company believes, however, that the claims are without merit and intends to defend them vigorously at the appropriate time. See "Business-Factors to be Considered-Securities Litigation."

During the ordinary course of business, the Company has become a party to pending and threatened legal actions and proceedings, most of which involve claims of medical malpractice and are generally covered by insurance. The Company intends to vigorously defend these suits. The Company believes, based upon the investigations conducted by the Company to date, that the outcome of such legal actions and proceedings, individually or in the aggregate, will not have a material adverse effect on the Company's financial condition, results of operations or liquidity, notwithstanding any possible insurance recovery. If liability results from the medical malpractice claims, there can be no assurance that the Company's medical malpractice insurance coverage will be adequate to cover liabilities arising out of such proceedings. See "Business-Factors to be Considered-Professional Liability and Insurance."

During 1998, the Internal Revenue Service concluded its examination of the Company for the years ended December 31, 1992, 1993 and 1994. The resolution of the examination did not have a material effect on the Company's consolidated financial position or results of operations.

Item 4. Submission of Matters to a Vote of Security Holders

No matter was submitted to a vote of security holders during the fiscal quarter ended December 31, 1998.

PART II

Item 5. Market for the Registrant's Common Equity and Related Stockholder

Matters

The Company's Common Stock is traded on the New York Stock Exchange (the "NYSE") under the symbol "PDX". The following table sets forth, for the periods indicated, the high and low sales prices for the Common Stock as reported on the NYSE.

	High ----	Low ---
1997 ----		
First Quarter	44 1/2	30 1/2
Second Quarter	46	28 5/8
Third Quarter	50 7/16	39 7/8
Fourth Quarter	46 15/16	38 5/8
1998 ----		
First Quarter	46 9/16	34 7/8
Second Quarter	50 1/4	32 3/16
Third Quarter	49 7/8	33 3/8
Fourth Quarter	60 7/8	35 5/8

As of March 8, 1999 there were approximately 87 holders of record of the 15,439,417 outstanding shares of Common Stock. The closing sales price for the Common Stock on March 8, 1999 was \$22.63.

The Company did not declare or pay in 1997 or 1998, nor does it currently intend to declare or pay in the future, any cash dividends on its Common Stock, but intends to retain all earnings for the operation and expansion of its business. The payment of any future dividends will be at the discretion of the Board of Directors and will depend upon, among other things, future earnings, results of operations, capital requirements, the general financial condition of the Company, general business conditions and contractual restrictions on payment of dividends, if any, as well as such other factors as the Board of Directors may deem relevant. See "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Liquidity and Capital Resources."

Item 6. Selected Financial Data (in thousands, except per share and other operating data)

The selected consolidated financial data set forth as of and for each of the five years in the period ended December 31, 1998, have been derived from the Consolidated Financial Statements, which statements have been audited. In January 1999, the Company engaged KPMG LLP to conduct an audit of its 1998 financial statements as a result of the U.S. Securities and Exchange Commission's determination that PricewaterhouseCoopers LLP had violated the auditor independence rules. The following data should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations," and the Consolidated Financial Statements and the notes thereto included elsewhere herein.

	Years Ended December 31,				
	1994	1995	1996	1997	1998
Consolidated Income Statement Data:					
Net patient service revenue	\$ 32,779	\$ 43,860	\$ 80,833	\$ 128,850	\$ 185,422
Operating expenses:					
Salaries and benefits	20,723	29,545	52,732	81,486	113,748
Supplies and other operating expenses	2,774	3,451	6,262	9,765	14,050
Depreciation and amortization	244	363	1,770	4,522	8,673
Total operating expenses	23,741	33,359	60,764	95,773	136,471
Income from operations	9,038	10,501	20,069	33,077	48,951
Investment income	208	804	2,096	2,102	564
Interest expense	(90)	(117)	(192)	(324)	(1,013)
Income before income taxes	9,156	11,188	21,973	34,855	48,502
Income tax provision	3,749	4,475	8,853	13,942	19,403
Net income (1)	\$ 5,407	\$ 6,713	\$ 13,120	\$ 20,913	\$ 29,099
Per share data :					
Net income per common share					
Basic	\$ 0.66	\$ 0.70	\$ 0.95	\$ 1.39	\$ 1.91
Diluted	\$ 0.49	\$ 0.57	\$ 0.90	\$ 1.33	\$ 1.82
Weighted average shares outstanding					
Basic	6,272	8,092	13,806	15,021	15,248
Diluted	10,945	11,855	14,535	15,743	15,987

Item 6. Selected Financial Data, Continued

	Years Ended December 31,				
	1994	1995	1996	1997	1998
Other Operating Data:					
Number of physicians at end of period	75	114	195	260	350
Number of births	39,541	59,186	132,796	200,616	268,923
NICU admissions	5,823	7,611	14,250	21,203	27,911
NICU patient days	64,615	87,672	185,702	325,199	450,225
Consolidated Balance Sheet Data:					
Cash and cash equivalents	\$ 7,384	\$ 18,499	\$18,435	\$ 18,562	\$ 650
Working capital	13,772	53,448	81,187	53,908	14,915
Total assets	20,295	69,881	162,869	203,719	270,658
Total liabilities	4,203	7,071	26,548	40,010	63,265
Long term debt, including current maturities	879	815	2,950	2,750	10,400
Minority interest	--	--	--	--	6,342
Convertible preferred stock(2)	15,697	--	--	--	--
Stockholders' equity	395	62,810	136,321	163,709	201,051

(1) The net income amounts do not include accrued and unpaid dividends with respect to the Convertible Preferred Stock. See footnote 2 below.

(2) Immediately prior to the consummation of the Company's IPO in September 1995, the Convertible Preferred Stock was converted into 4,571,063 shares of Common Stock and unpaid dividends of approximately \$3.7 million were forgiven pursuant to the terms of the Series A Preferred Stock Purchase Agreement, dated as of October 26, 1992. Upon conversion, such amounts were credited to the common stock and additional paid-in capital accounts.

Item 7. Management's Discussion and Analysis of Financial Condition and Results

of Operations

General

Pediatrics is the nation's leading provider of physician management services to hospital-based NICUs. The Company also provides physician management services to hospital-based PICUs and pediatrics departments in hospitals. In addition, the Company began providing inpatient and outpatient perinatal services during 1997. Based upon market research, the Company believes it is the nation's leading provider of perinatal medicine. Pediatrics was incorporated in 1980 by its co-founders, Drs. Roger Medel and Gregory Melnick. Since obtaining its first hospital contract in 1980, the Company has grown by increasing revenues at existing units ("same unit growth") and by adding new units.

In July 1995, the Company completed its first acquisition of a neonatal physician group practice. Since its initial public offering in September 1995, the Company has enhanced its management infrastructure, thereby strengthening its ability to identify acquisition candidates, consummate transactions and integrate acquired physician group practices into the Company's operations. During 1998, the Company completed fifteen acquisitions, which added eighteen NICUs. Additionally, eight NICUs were added through the Company's internal marketing activities. The Company has developed networks in Denver, Phoenix-Tucson, Southern California, and Texas and intends to develop additional regional and state-wide networks. The Company believes these networks, augmented by ongoing marketing and acquisition efforts, will strengthen its position with third-party payors, such as Medicaid and managed care organizations.

The Company bills payors for services provided by physicians based upon rates for the specific services provided. The rates are substantially the same for all patients in a particular geographic area regardless of the party responsible for paying the bill. The Company determines its net patient service revenue based upon the difference between the gross fees for services and the ultimate collections from payors which differ from the gross fees due to (i) Medicaid reimbursements at government-established rates, (ii) managed care payments at contracted rates (iii) various reimbursement plans and negotiated reimbursements from other third parties and (iv) discounted and uncollectible accounts of private pay patients.

The Company seeks to increase revenue at existing units in hospitals by providing support to areas of the hospital outside the NICU and PICU, particularly in the obstetrics, nursery and pediatric departments, where immediate accessibility to specialized care is critical. The following table indicates the point at which services originate, expressed as a percentage of net patient service revenue, exclusive of administrative fees and perinatal services, for the periods indicated. During 1998, perinatal services represented less than 10% of total revenue.

	Years Ended December 31,		
	1996	1997	1998
NICU	81.4%	85.4%	85.6%
PICU and PEDS	3.4%	2.2%	2.0%
Other(1)	15.2%	12.4%	12.4%
	100.0%	100.0%	100.0%
	=====	=====	=====

(1) Represents principally the percentage of net patient service revenue generated by physicians providing support to areas of hospitals outside the NICU and PICU.

Payor Mix

The Company's payor mix is comprised of government (principally Medicaid), managed care, other third parties and private pay patients. The Company benefits when more patients are covered by Medicaid, despite Medicaid's lower reimbursement rates as compared with other payors, because typically these patients would not otherwise be able to pay for services due to lack of insurance coverage. In addition, the Company benefits from the fact that most of the medical services provided at the NICU or PICU are classified as emergency services, a category typically classified as a covered service by managed care payors. A significant increase in the managed care or capitated components of the Company's payor mix, however, could result in reduced reimbursement rates and, in the absence of increased patient volume, could have a material adverse effect on the Company's financial condition and results of operations. The following is a summary of the Company's payor mix, expressed as a percentage of net patient service revenue, exclusive of administrative fees, for the period indicated.

	Years Ended December 31,		
	1996	1997	1998
Government	23%	22%	22%
Managed Care	34%	31%	39%
Other third parties	42%	44%	37%
Private pay	1%	3%	2%
	100%	100%	100%

The payor mix shown above is not necessarily representative of the amount of services provided to patients covered under these plans. For example, services provided to patients covered under government programs represented approximately 42% of the Company's total gross patient service revenue during 1998.

Results of Operations

The following discussion provides an analysis of the Company's results of operations and should be read in conjunction with the Consolidated Financial Statements and related notes thereto appearing elsewhere in this Annual Report. The operating results for the periods presented were not significantly affected by inflation.

The following table sets forth, for the periods indicated, certain information related to the Company's operations expressed as a percentage of the Company's net patient service revenue (patient billings net of contractual adjustments and uncollectibles, and including administrative fees):

	Years Ended December 31,		
	1996	1997	1998
Net patient service revenue	100%	100%	100%
Operating expenses:			
Salaries and benefits	65.2	63.2	61.3
Supplies and other operating expenses	7.8	7.6	7.6
Depreciation and amortization	2.2	3.5	4.7
Total operating expenses	75.2	74.3	73.6
Income from operations	24.8	25.7	26.4
Other income, net	2.4	1.3	(0.2)
Income before income taxes	27.2	27.0	26.2
Income tax provision	11.0	10.8	10.5
Net income	16.2%	16.2%	15.7%

Year Ended December 31, 1998 as Compared to Year Ended December 31, 1997

The Company reported net patient service revenue of \$185.4 million for the year ended December 31, 1998, as compared with \$128.9 million in 1997, a growth rate of 43.9%. Of this \$56.5 million increase, approximately \$50.0 million, or 88.5%, was attributable to new units, including units at which the Company provides services as a result of acquisitions. Same unit net patient service revenue increased approximately \$6.5 million, or 6.8%, for the year ended December 31, 1998, compared to the year ended December 31, 1997. Same units are those units at which the Company provided services for the entire period for which the percentage is calculated and the entire prior comparable period. The same unit growth resulted primarily from volume increases.

Salaries and benefits increased \$32.2 million, or 39.6%, to \$113.7 million for the year ended December 31, 1998, as compared with \$81.5 million for the same period in 1997. Of this increase, \$23.1 million, or 71.5% was attributable to hiring new physicians, primarily to support new unit growth, and the remaining \$9.1 million was primarily attributable to increased support staff and resources added in the areas of nursing, management and billing and reimbursement. Supplies and other operating expenses increased \$4.3 million, or 43.9%, to \$14.1 million for the year ended December 31, 1998, as compared with \$9.8 million for the year ended December 31, 1997. The increase was primarily the result of new units and the addition of several new perinatology offices. Perinatology services require a higher level of office supplies than do neonatal services. Depreciation and amortization expense increased by \$4.2 million, or 91.8%, to \$8.7 million for the year ended December 31, 1998, as compared with \$4.5 million for the year ended December 31, 1997, primarily as a result of amortization of goodwill in connection with acquisitions.

Income from operations increased \$15.9 million, or 48.0%, to \$49.0 million for the year ended December 31, 1998, as compared with \$33.1 million for the year ended December 31, 1997, representing an increase in the operating margin from 25.7% to 26.4%. The increase in operating margin was primarily due to increased volume, principally from acquisitions, without the comparable increases in corporate overhead. In addition, the Company realized significant same unit revenue growth in 1998 as compared to 1997 (6.8% as compared to 1.2%) without a corresponding increase in expenses at those units.

The Company recorded net interest expense of approximately \$449,000 for the year ended December 31, 1998, as compared with net interest income of \$1.8 million for the year ended December 31, 1997. The reduction of interest income in 1998 is primarily the result of funds used for the acquisition of physician practices and the use of the Company's line of credit for such purposes.

The effective income tax rate was approximately 40.0% for the years ended December 31, 1998 and 1997.

Net income increased 39.1% to \$29.1 million for the year ended December 31, 1998, as compared with \$20.9 million for the year ended December 31, 1997. Net income as a percentage of net patient service revenue decreased to 15.7% for the year ended December 31, 1998 as compared to 16.2% for the comparable period in 1997. The decrease is a direct result of the decline in net interest income during 1998.

Year Ended December 31, 1997 as Compared to Year Ended December 31, 1996

The Company reported net patient service revenue of \$128.9 million for the year ended December 31, 1997, as compared with \$80.8 million in 1996, a growth rate of 59.4%. Of this \$48.1 million increase, approximately \$47.5 million, or 98.8%, was attributable to new units, including units at which the Company provides services as a result of acquisitions. Same unit patient service revenue increased approximately \$603,000, or 1.2%, for the year ended December 31, 1997, compared to the year ended December 31, 1996. Same units are those units at which the Company provided services for the entire period for which the percentage is calculated and the entire prior comparable period. The same unit growth resulted primarily from volume increases.

Salaries and benefits increased \$28.8 million, or 54.5%, to \$81.5 million for the year ended December 31, 1997, as compared with \$52.7 million for the same period in 1996. Of this increase, \$21.4 million, or 74.3%, was attributable to hiring new physicians, primarily to support new unit growth, and the remaining \$7.4 million was primarily attributable to increased support staff and resources added in the areas of nursing, management and billing and reimbursement. Supplies and other operating expenses increased \$3.5 million, or 55.9%, to \$9.8 million for the year ended December 31, 1997, as compared with \$6.3 million for the year ended December 31, 1996, primarily as a result of new units. Depreciation and amortization expense increased by \$2.7 million, or 155.5%, to \$4.5 million for the year ended December 31, 1997, as compared with \$1.8 million for the year ended December 31, 1996, primarily as a result of amortization of goodwill in connection with acquisitions.

Income from operations increased \$13.0 million, or 64.8%, to \$33.1 million for the year ended December 31, 1997, as compared with \$20.1 million for the year ended December 31, 1996, representing an increase in the operating margin from 24.8% to 25.7%. The increase in operating margin was primarily due to increased volume, principally from acquisitions, without comparable increases in corporate overhead.

The Company earned net interest income of approximately \$1.8 million for the year ended December 31, 1997, as compared with \$1.9 million for the year ended December 31, 1996.

The effective income tax rate was approximately 40.0% for the year ended December 31, 1997 as compared with 40.3% for the year ended December 31, 1996.

Net income increased 59.4% to \$20.9 million for the year ended December 31, 1997, as compared with \$13.1 million for the year ended December 31, 1996. Net income as a percentage of net patient service revenue remained constant at 16.2% for the years ended December 31, 1996 and 1997.

Quarterly Results

The following table presents certain unaudited quarterly financial data for each of the quarters in the years ended December 31, 1997 and 1998. This information has been prepared on the same basis as the Consolidated Financial Statements appearing elsewhere in this Annual Report and include, in the opinion of the Company, all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the quarterly results when read in conjunction with the Consolidated Financial Statements and the notes thereto. The Company has historically experienced and expects to continue to experience quarterly fluctuations in net patient service revenue and net income. As a result, the operating results for any quarter are not necessarily indicative of results for any future period or for the full year.

	1997 Calendar Quarters				1998 Calendar Quarters			
	First	Second	Third	Fourth	First	Second	Third	Fourth
	(In thousands, except for per share data)							
Net patient service revenue	\$27,013	\$ 30,599	\$ 34,444	\$ 36,794	\$ 37,808	\$ 46,144	\$ 49,351	\$ 52,119
Operating expenses:								
Salaries and benefits	17,609	19,774	21,874	22,229	23,560	28,584	30,334	31,270
Supplies and other operating expenses	2,102	2,358	2,467	2,838	2,695	3,393	3,575	4,387
Depreciation and amortization	783	1,008	1,278	1,453	1,688	2,125	2,372	2,488
Total operating expenses	20,494	23,140	25,619	26,520	27,943	34,102	36,281	38,145
Income from operations	6,519	7,459	8,825	10,274	9,865	12,042	13,070	13,974
Other income, net	661	488	346	283	337	(197)	(354)	(235)
Income before income taxes	7,180	7,947	9,171	10,557	10,202	11,845	12,716	13,739
Income tax provision	2,872	3,179	3,668	4,223	4,083	4,738	5,086	5,496
Net income	\$ 4,308	\$ 4,768	\$ 5,503	\$ 6,334	\$ 6,119	\$ 7,107	\$ 7,630	\$ 8,243
Per share data :								
Net income per common and common equivalent Share:								
Basic	\$.29	\$.32	\$.37	\$.42	\$.40	\$.47	\$.50	\$.54
Diluted	\$.28	\$.30	\$.35	\$.40	\$.39	\$.45	\$.48	\$.51

Liquidity and Capital Resources

During 1998, the Company completed the acquisition of fifteen physician group practices, utilizing approximately \$88.9 million in cash. These acquisitions were funded principally by the net proceeds from the Company's initial public stock offering in September 1995, a secondary public stock offering in August 1996 and the Company's Line of Credit. As of December 31, 1998, the Company had approximately \$650,000 of cash and cash equivalents on hand.

As of December 31, 1998, the Company had working capital of approximately \$14.9 million, a decrease of \$39.0 million from the working capital of \$53.9 million available at December 31, 1997. The net decrease is principally the result of expenditures related to the acquisition of physician group practices and additions to property and equipment offset by funds generated from operations.

On June 27, 1996, the Company entered into an unsecured revolving credit facility (the "Credit Facility") with BankBoston and SunTrust Bank. During 1997, the Company increased the amount available under the Credit Facility to \$75.0 million, which includes a \$2.0 million amount reserved to cover deductibles under the Company's professional liability insurance policies. The Company intends to use the amount available under the Credit Facility primarily for acquisitions. The Credit Facility matures on September 30, 2000. At the Company's option, the Credit Facility bears interest at either LIBOR plus .875%, or the prime rate announced by BankBoston. As of December 31, 1998 there was \$7,850,000 outstanding under the Credit Facility.

The Company's annual capital expenditures have typically been for computer hardware and software and for furniture, equipment and improvements at the corporate headquarters. During the year ended December 31, 1998, capital expenditures amounted to approximately \$3.3 million.

The Company anticipates that funds generated from operations, together with cash on hand, and funds available under the Credit Facility will be sufficient to meet its working capital requirements and finance required capital expenditures and acquisitions for at least the next twelve months.

Status of Year 2000 Compliance

The Company has completed a review of its computer systems to identify any software that could be affected by the transition to the year 2000. Currently, all of the Company's critical systems are year 2000 compliant or are upgradeable to commercially available versions that are compliant. The Company anticipates that by the end of the second quarter of 1999 it will have completed testing on all of its critical systems which include its clinical, billing, general ledger and accounts payable systems. In addition, the Company is completing an inventory and certain tests of its information technology assets as well as critical non-information technology related assets and services, including embedded microprocessors in, for example, ultra-sound machines. It is expected that the testing and resolution of any issues encountered will be completed by the end of the third quarter of 1999. The ultimate resolution may require the replacement of certain equipment owned by the Company. The Company has not set a limit on the financial resources that may be applied to complete this project, although, based upon the information that is currently available, it is expected that the total cost, both capitalized and expensed, will not exceed \$500,000.

In preparing for the year 2000, the Company has requested certain information from its payors, vendors, financial institutions and hospital customers in order to evaluate their compliance plans and state of readiness. The Company will continually update this information throughout 1999 in order to determine what impact, if any, these third parties may have on it's business. Pediatrix is in the process of developing a contingency plan to ensure that it will be able to continue to provide services to its customers on and after January 1, 2000. However, if a substantial number of payors, vendors, and hospital customers do not make modifications and conversions required on a timely basis, it could have a material adverse effect on the Company's financial condition and results of operations.

Accounting Matters

Historically, the Company has capitalized certain incremental internal costs directly related to completed acquisitions. On a prospective basis, effective January 1, 1999, the Company will expense these costs as incurred. Had these costs been expensed for the years ended December 31, 1996, 1997 and 1998 the impact on net income would have been approximately \$764,000, \$1.3 million and \$1.4 million, respectively.

In June 1997, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 131, "Disclosures about Segments of an Enterprise and Related Information" ("Statement 131"). Statement 131 establishes standards for the way that public business enterprises report information about operating segments. The adoption of Statement 131, effective January 1, 1998, did not have an impact on the Company's financial reporting.

In June 1998, the FASB issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("Statement 133"). Statement 133 is effective for fiscal years beginning after June 15, 1999, with earlier adoption permitted. Statement 133 establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. It is currently anticipated that the Company will adopt Statement 133 on January 1, 2000, and that the statement will not have a significant financial statement impact upon adoption.

Item 8. Financial Statements and Supplementary Data

The following Consolidated Financial Statements of the Company are included in this Annual Report on Form 10-K on the pages set forth below:

	Page

Independent Auditors' Report.....	29
Report of Independent Certified Public Accountants.....	30
Consolidated Balance Sheets as of December 31, 1997 and 1998.....	31
Consolidated Statements of Income for the Years Ended December 31, 1996, 1997 and 1998.....	32
Consolidated Statements of Stockholders' Equity for the Years Ended December 31, 1996, 1997 and 1998.....	33
Consolidated Statements of Cash Flows for the Years Ended December 31, 1996, 1997 and 1998.....	34
Notes to Consolidated Financial Statements.....	35

Independent Auditors' Report

To the Board of Directors of
Pediatrix Medical Group, Inc.

We have audited the consolidated balance sheet of Pediatrix Medical Group, Inc. and subsidiaries (the "Company") as of December 31, 1998 and the related statements of income, stockholders' equity and cash flows for the year then ended. In connection with our audit of the consolidated financial statements, we also have audited the financial statement schedule as of December 31, 1998. These consolidated financial statements and the financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Pediatrix Medical Group, Inc. and subsidiaries as of December 31, 1998, and the results of their operations and their cash flows for the year then ended in conformity with generally accepted accounting principles. Also in our opinion, the related financial statement schedule when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

KPMG LLP

Fort Lauderdale, Florida
March 22, 1999

REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Directors of
Pediatrix Medical Group, Inc.

In our opinion, the consolidated financial statements listed in the index appearing under Item 8 present fairly, in all material respects, the financial position of Pediatrix Medical Group, Inc. and subsidiaries ("the Company") at December 31, 1997, and the results of their operations and their cash flows for each of the two years in the period ended December 31, 1997, in conformity with generally accepted accounting principles. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 14(a)(2) presents fairly, in all material respects the information set forth therein when read in conjunction with the related consolidated financial statements. These financial statements and financial statement schedules are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

PricewaterhouseCoopers LLP

Fort Lauderdale, Florida
January 26, 1998

PEDIATRIX MEDICAL GROUP, INC.
CONSOLIDATED BALANCE SHEETS
(in thousands)

ASSETS	December 31,	
	1997	1998
Current assets:		
Cash and cash equivalents	\$ 18,562	\$ 650
Investments in marketable securities	27,132	--
Accounts receivable, net	41,773	61,599
Prepaid expenses	873	682
Other assets	586	769
Total current assets	88,926	63,700
Property and equipment, net	9,898	11,942
Other assets, net	104,895	195,016
Total assets	\$ 203,719	\$ 270,658
LIABILITIES & STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable and accrued expenses	\$ 23,077	\$ 30,043
Income taxes payable	1,348	3,938
Current portion of note payable	200	200
Deferred income taxes	10,393	14,604
Total current liabilities	35,018	48,785
Line of credit	--	7,850
Note payable	2,550	2,350
Deferred income taxes	2,442	3,327
Deferred compensation	--	953
Total liabilities	40,010	63,265
Minority interest	--	6,342
Commitments and contingencies		
Stockholders' equity:		
Preferred stock; \$.01 par value, 1,000,000 shares authorized, none issued and outstanding at December 31, 1997 and 1998	--	--
Common stock; \$.01 par value, 50,000,000 shares authorized at December 31, 1997 and 1998, 15,141,418 and 15,400,315 shares issued and outstanding at December 31, 1997 and 1998, respectively	151	154
Additional paid-in capital	122,391	130,720
Retained earnings	41,078	70,177
Unrealized gain on investments	89	--
Total stockholders' equity	163,709	201,051
Total liabilities and stockholders' equity	\$ 203,719	\$ 270,658

The accompanying notes are an integral part of these financial statements.

PEDIATRIX MEDICAL GROUP, INC.
CONSOLIDATED STATEMENTS OF INCOME
(in thousands, except for per share data)

	Years Ended December 31,		
	1996	1997	1998
Net patient service revenue	\$ 80,833	\$ 128,850	\$ 185,422
Operating expenses:			
Salaries and benefits	52,732	81,486	113,748
Supplies and other operating expenses	6,262	9,765	14,050
Depreciation and amortization	1,770	4,522	8,673
Total operating expenses	60,764	95,773	136,471
Income from operations	20,069	33,077	48,951
Investment income	2,096	2,102	564
Interest expense	(192)	(324)	(1,013)
Income before income taxes	21,973	34,855	48,502
Income tax provision	8,853	13,942	19,403
Net income	\$ 13,120	\$ 20,913	\$ 29,099
Per share data:			
Net income per common and common equivalent share:			
Basic	\$.95	\$ 1.39	\$ 1.91
Diluted	\$.90	\$ 1.33	\$ 1.82
Weighted average shares used in computing net income per common and common equivalent share:			
Basic	13,806	15,021	15,248
Diluted	14,535	15,743	15,987

The accompanying notes are an integral part of these financial statements.

PEDIATRIX MEDICAL GROUP, INC.
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
(in thousands)

	Common Stock		Additional Paid-In Capital	Retained Earnings
	Number of Shares	Amount		
Balance at December 31, 1995	13,051	\$ 131	\$ 55,620	\$ 7,045
Net income	--	--	--	13,120
Common stock issued	1,815	18	59,757	--
Common stock retired	(1)	--	(45)	--
Tax benefit related to employee stock options	--	--	705	--
Balance at December 31, 1996	14,865	149	116,037	20,165
Net income	--	--	--	20,913
Common stock issued	276	2	3,480	--
Tax benefit related to employee stock options and stock purchase plans	--	--	2,874	--
Balance at December 31, 1997	15,141	151	122,391	41,078
Net income	--	--	--	29,099
Common stock issued	259	3	5,833	--
Tax benefit related to employee stock options and stock purchase plans	--	--	2,496	--
Balance at December 31, 1998	15,400	\$ 154	\$ 130,720	\$ 70,177

The accompanying notes are an integral part of these financial statements.

PEDIATRIX MEDICAL GROUP, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)

	Years Ended December 31,		
	1996	1997	1998
Cash flows from operating activities:			
Net income	\$ 13,120	\$ 20,913	\$ 29,099
Adjustments to reconcile net income to net cash provided from operating activities:			
Depreciation and amortization	1,770	4,522	8,673
Deferred income taxes	4,423	6,503	5,096
Changes in assets and liabilities:			
Accounts receivable	(11,300)	(14,534)	(19,826)
Prepaid expenses and other assets	(533)	198	8
Income taxes receivable/payable	833	4,424	5,089
Other assets	7	(232)	282
Accounts payable and accrued expenses	6,470	7,205	5,344
Net cash provided from operating activities	14,790	28,999	33,765
Cash flows used in investing activities:			
Physician group acquisition payments	(42,487)	(60,158)	(88,939)
Purchase of investments	(57,394)	(14,003)	(9,939)
Proceeds from sale of investments	27,850	44,207	36,982
Purchase of property and equipment	(4,688)	(2,200)	(3,267)
Net cash used in investing activities	(76,719)	(32,154)	(65,163)
Cash flows from financing activities:			
Borrowings on line of credit, net	--	--	7,850
Borrowings on notes payable	3,000	--	--
Payments on notes payable	(865)	(200)	(200)
Proceeds from issuance of common stock	59,775	3,482	5,836
Payments made to retire common stock	(45)	--	--
Net cash provided from financing activities	61,865	3,282	13,486
Net increase (decrease) in cash and cash equivalents	(64)	127	(17,912)
Cash and cash equivalents at beginning of year	18,499	18,435	18,562
Cash and cash equivalents at end of year	\$ 18,435	\$ 18,562	\$ 650
Supplemental disclosure of cash flow information:			
Cash paid for:			
Interest	\$ 164	\$ 310	\$ 990
Income taxes	\$ 2,950	\$ 2,651	\$ 10,202

The accompanying notes are an integral part of these financial statements.

1. General:

The principal business activity of Pediatrix Medical Group, Inc. ("Pediatrix" or the "Company") is to provide physician management services to neonatal and perinatal physician practices in 24 states and Puerto Rico. Contractual arrangements with hospitals include a) fee-for-service contracts whereby hospitals agree, in exchange for the Company's services, to authorize the Company and its healthcare professionals to bill and collect the professional component of the charges for medical services rendered by the Company's healthcare professionals; and b) administrative fees whereby the Company is assured a minimum revenue level.

In September 1995, the Company completed its initial public offering whereby it issued 2,200,000 shares of common stock, resulting in net cash proceeds to the Company of approximately \$39.7 million. In addition, in connection with the initial public offering, the Company authorized 50,000,000 shares of common stock and 1,000,000 shares of preferred stock.

In August, 1996 the Company completed a secondary public offering whereby it issued 1,755,000 shares of common stock, resulting in net cash proceeds to the Company of approximately \$59.1 million.

2. Summary of Significant Accounting Policies:

Principles of Presentation

The financial statements (the "consolidated financial statements") include all the accounts of Pediatrix and its subsidiaries combined with the accounts of the professional associations (the "PA Contractors") with which the Company currently has specific management billing arrangements. All significant intercompany and interaffiliate accounts and transactions have been eliminated. The financial statements of the PA Contractors are consolidated with Pediatrix because Pediatrix, as opposed to affiliates of Pediatrix, has unilateral control over the assets and operations of the PA Contractors. Notwithstanding the lack of technical majority ownership, consolidation of the PA Contractors is necessary to present fairly the financial position and results of operations of Pediatrix because of the existence of a parent-subsidiary relationship by means other than record ownership of the PA Contractors' voting common stock. Control of the assets and operations of the PA Contractors by Pediatrix is permanent and other than temporary because the PA Contractors' agreements with Pediatrix provide that the term of the arrangements are permanent, subject only to termination by Pediatrix and that the PA Contractors shall not terminate the agreements without the prior written consent of Pediatrix. Also, the agreements provide that Pediatrix or its assigns has the right, but not the obligation, to purchase the stock of the PA Contractors.

2. Summary of Significant Accounting Policies, Continued:

Accounting Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Accounts Receivable and Revenues

Accounts receivable are primarily amounts due under fee-for-service contracts from third party payors, such as insurance companies, self-insured employers and patients and government-sponsored health care programs geographically dispersed throughout the United States and its territories. These receivables are presented net of an estimated allowance for contractual adjustments and uncollectibles which is charged to operations based on the Company's evaluation of expected collections resulting from an analysis of current and past due accounts, past collection experience in relation to amounts billed and other relevant information. Contractual adjustments result from the difference between the physician rates for services performed and reimbursements by government-sponsored healthcare programs and insurance companies for such services.

Concentration of credit risk relating to accounts receivable is limited by number, diversity and geographic dispersion of the business units managed by the Company, as well as by the large number of patients and payors, including the various governmental agencies in the states in which the Company provides services. Receivables from government agencies made up approximately 16% and 15% of net accounts receivable at December 31, 1997 and 1998, respectively.

Cash Equivalents

Cash equivalents are defined as all highly liquid financial instruments with maturities of 90 days or less from the date of purchase. The Company maintains its cash and cash equivalents which consist principally of demand deposits, short-term government securities and amounts on deposit in money market accounts with principally three financial institutions.

Investments

The Company determines the appropriate classification of its investments in debt securities at the time of purchase and re-evaluates such determination at each balance sheet date. Investments are classified as available for sale and are carried at fair value, with unrealized gains and losses, net of tax, reported as a separate component of stockholders' equity. Fair value is determined by the most recently traded price of the security at the balance sheet date.

2. Summary of Significant Accounting Policies, Continued:

Investments, Continued

The cost of debt securities is adjusted for amortization of premiums and accretion of discounts to maturity. Such amortization and interest income and declines in value judged to be other than temporary are included in investment income. Realized gains and losses are included in earnings using the specific identification method for determining the cost of securities sold.

Investments are stated at fair market value which approximates amortized cost and consist principally of tax exempt municipal obligations (fair value of \$26.6 million at December 31, 1997) and U.S. government and government agency securities (fair value of \$511,000 at December 31, 1997). The Company's investments in marketable securities represent cash available for current operations and are accordingly classified as current assets.

Property and Equipment

Property and equipment is recorded at cost. Depreciation of property and equipment is computed on the straight-line method over the estimated useful lives which range from three to forty years. Upon sale or retirement of property and equipment, the cost and related accumulated depreciation are eliminated from the respective accounts and the resulting gain or loss is included in earnings.

Other Assets

Other assets consists principally of the excess of cost over the fair value of net assets acquired which is being amortized on a straight-line basis over twenty-five years.

In 1996, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of." This statement requires companies to review certain assets for impairment whenever events or changes in circumstances indicate that the carrying value of these assets may not be recoverable, in which case the asset generally would be written down to fair value. The adoption of SFAS No. 121 did not affect the Company's financial position, results of operations or liquidity.

At each balance sheet date following the acquisition of a business, the Company reviews the carrying value of the goodwill to determine if facts and circumstances suggest that it may be impaired or that the amortization period may need to be changed. The Company considers external factors relating to each acquired business, including hospital and physician contract changes, local market developments, changes in third-party payments, national health care trends, and other publicly available information. If these external factors indicate the goodwill will not be recoverable, as determined based upon undiscounted cash flows before interest charges of the business acquired over the remaining amortization period, the carrying value of the goodwill will be reduced. The Company does not believe there currently are any indicators that would require an adjustment to the carrying value of the goodwill or its estimated periods of recovery at December 31, 1998.

2. Summary of Significant Accounting Policies, Continued:

Other Assets, Continued

Historically, the Company has capitalized certain incremental internal costs directly related to completed acquisitions. On a prospective basis, effective January 1, 1999, the Company will expense these costs as incurred. Had these costs been expensed for the years ended December 31, 1996, 1997 and 1998 the impact on net income would have been approximately \$764,000, \$1.3 million and \$1.4 million, respectively.

Professional Liability Coverage

The Company maintains professional liability coverage which indemnifies the Company and its healthcare professionals on a claims-made basis with a portion of self insurance retention. The Company records an estimate of its liabilities for claims incurred but not reported based on an actuarial valuation. Such liabilities are not discounted.

Income Taxes

The Company utilizes the liability method of accounting for deferred income taxes. Under this method, deferred tax assets and liabilities are determined based on the difference between the financial statement and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse.

Stock Options

SFAS No. 123, "Accounting for Stock-Based Compensation" encourages, but does not require, companies to recognize compensation expense for grants of stock, stock options and other equity instruments to employees based on new fair value accounting rules. The Company has chosen the SFAS No. 123 alternative to disclose pro forma net income and earnings per share as if the fair value based method was used. No charge has been reflected in the consolidated statements of income as a result of the grant of stock options, as the market value of the Company's stock equals the exercise price on the date the options are granted. To the extent that the Company realizes an income tax benefit from the exercise or early disposition of certain stock options, this benefit results in a decrease in current income taxes payable and an increase in additional paid-in capital.

Net Income Per Share

During 1997, the Company adopted SFAS No. 128, "Earnings Per Share," which requires the presentation of both basic and diluted earnings per share. Basic net income per share is calculated by dividing net income by the weighted average number of common shares outstanding during the period. Diluted net income per share is calculated by dividing net income by the weighted average number of common and potential common shares outstanding during the period. Potential common shares consist of the dilutive effect of outstanding options calculated using the treasury stock method.

Comprehensive Income

During 1998, the Company adopted the provisions of SFAS No. 130, "Reporting Comprehensive Income", which requires that all items recognized under accounting standards as components of comprehensive income be reported in the financial

2. Summary of Significant Accounting Policies, Continued:

Comprehensive Income, Continued

statements. The components of comprehensive income not reflected in the Company's net income are related to the unrealized gains and losses on investments. For the years ended December 31, 1996, 1997 and 1998 the net impact of recording these items would be (\$44,000), \$119,000 and (\$89,000), respectively.

Fair Value of Financial Instruments

The carrying amounts of cash and cash equivalents, accounts receivable, investments in marketable securities, and accounts payable and accrued expenses approximate fair value due to the short maturities of these items.

The carrying amount of the note payable and line of credit approximates fair value because the interest rates on these instruments change with market interest rates.

Reclassifications

Certain prior year amounts have been reclassified to conform to the 1998 presentation.

3. Accounts Receivable and Net Patient Service Revenue:

Accounts receivable consists of the following:

	December 31,	
	1997	1998
	(in thousands)	
Gross accounts receivable	\$87,144	\$149,035
Allowance for contractual adjustments and uncollectibles	(45,371)	(87,436)
	\$41,773	\$ 61,599
	=====	=====

Net patient service revenue consists of the following:

	Years Ended December 31,		
	1996	1997	1998
	(in thousands)		
Gross patient service revenue	\$156,594	\$260,112	\$386,593
Contractual adjustments and uncollectibles	(82,759)	(137,385)	(209,817)
Hospital contract administrative fees	6,998	6,123	8,646
	\$ 80,833	\$128,850	\$185,422
	=====	=====	=====

4. Property and Equipment:

Property and equipment consists of the following:

	December 31,	
	1997	1998
	(in thousands)	
Land and land improvements	\$1,493	\$ 1,493
Building	4,290	4,323
Equipment and furniture	6,351	9,615
	-----	-----
	12,134	15,431
Accumulated depreciation	(2,236)	(3,689)
Construction in progress	--	200
	-----	-----
	\$9,898	\$11,942
	=====	=====

5. Other Assets:

Other assets consists of the following:

	December 31,	
	1997	1998
	(in thousands)	
Excess of cost over net assets acquired	\$107,972	\$204,070
Physician agreements	1,692	1,692
Other	1,023	2,309
	-----	-----
	110,687	208,071
Accumulated amortization	(5,792)	(13,055)
	-----	-----
	\$104,895	\$195,016
	=====	=====

During 1997, the Company completed the acquisition of ten physician group practices. Total consideration and related costs for these acquisitions approximated \$59.0 million. In connection with these transactions, the Company has recorded assets totaling approximately \$59.0 million, principally goodwill, and liabilities of \$1.9 million. In addition, the Company paid an aggregate of \$1.3 million to the prior shareholders of two physician group practices acquired in 1996. The payments were earned based upon the achievement of certain targets as outlined in the acquisition agreements.

During 1998, the Company completed the acquisition of fifteen physician group practices. Total consideration and related costs for these acquisitions approximated \$88.9 million in cash and 6,176,546 shares of stock in a subsidiary of the Company. In connection with these transactions, the Company recorded assets totaling approximately \$96.4 million, principally goodwill, and liabilities of approximately \$3.7 million.

5. Other Assets, Continued:

The Company has accounted for the transactions using the purchase method of accounting and the excess of cost over fair value of net assets acquired is being amortized on a straight-line basis over 25 years.

The results of operations of the acquired companies have been included in the consolidated financial statements from the dates of acquisition.

The following unaudited pro forma information combines the consolidated results of operations of the Company and the companies acquired during 1997 and 1998 as if the acquisitions had occurred on January 1, 1997:

	Years Ended December 31,	
	1997	1998
	(in thousands, except per share data)	
Net patient service revenue	\$168,947	\$197,807
Net income	22,521	29,536
Net income per share:		
Basic	\$1.50	\$1.94
Diluted	\$1.43	\$1.85

The pro forma results do not necessarily represent results which would have occurred if the acquisitions had taken place at the beginning of the period, nor are they indicative of the results of future combined operations.

6. Accounts Payable and Accrued Expenses:

Accounts payable and accrued expenses consists of the following:

	December 31,	
	1997	1998
	(in thousands)	
Accounts payable	\$9,895	\$10,373
Accrued salaries and bonuses	5,340	6,433
Accrued payroll taxes and benefits	3,013	4,465
Accrued professional liability coverage	3,747	6,866
Other accrued expenses	1,082	1,906
	\$23,077	\$30,043

7. Note Payable:

Note payable consists of the following:

	December 31,	
	1997	1998
	(in thousands)	
Mortgage payable to bank	\$2,750	\$2,550
Current portion	(200)	(200)
	\$2,550	\$2,350
	=====	=====

The Company's mortgage loan agreement requires quarterly payments totaling \$200,400 per year plus interest through the maturity date of the loan at which time the unpaid principal balance of \$1,647,300 is due. The mortgage bears interest at prime (7.75% at December 31, 1998), and is collateralized by the Company's two buildings. The loan matures on June 30, 2003.

In June 1996, the Company entered into an unsecured revolving credit facility. During 1997, the amounts available under the credit facility were increased to \$75 million, which includes a \$2 million amount reserved to cover deductibles under the Company's professional liability insurance policies. The credit facility matures on September 30, 2000. At the Company's option, the credit facility bears interest at either LIBOR plus .875% or prime. The Company had \$7,850,000 outstanding at December 31, 1998.

The Company is required to maintain certain financial covenants including a requirement that the Company maintain a minimum level of net worth, as defined under the terms of the mortgage and credit facility agreement.

8. Income Taxes:

The components of the income tax provision are as follows:

	December 31,		
	1996	1997	1998
	(in thousands)		
Federal:			
Current	\$3,072	\$6,004	\$12,339
Deferred	3,667	5,913	4,146
	6,739	11,917	16,485
State:			
Current	1,358	1,054	1,964
Deferred	756	971	954
	2,114	2,025	2,918
Total	\$8,853	\$13,942	\$19,403
	=====	=====	=====

8. Income Taxes, Continued:

The Company files its tax return on a consolidated basis with the subsidiaries. The remaining PA Contractors file tax returns on an individual basis.

The effective tax rate on income was 40% for the years ended December 31, 1996, 1997 and 1998. The differences between the effective rate and the U.S. federal income tax statutory rate are as follows:

	December 31,		
	1996	1997	1998
		(in thousands)	
Tax at statutory rate	\$7,472	\$12,199	\$16,975
State income tax, net of federal benefit	1,374	1,316	1,897
Other, net	7	427	531
Income tax provision	<u>\$8,853</u>	<u>\$13,942</u>	<u>\$19,403</u>

The significant components of deferred income tax assets and liabilities are as follows:

	December 31, 1997			December 31, 1998		
	Total	Current	Non Current	Total	Current	Non Current
Allowance for uncollectible accounts	\$ 766	\$ 766	\$ -	\$ 124	\$ 124	\$ -
Net operating loss carryforward	398	398	-	1,108	1,108	-
Amortization	-	-	-	2,156	-	2,156
Operating reserves and accruals	102	102	-	1,891	1,891	-
Other	202	202	-	1,361	777	584
Total deferred tax assets	<u>1,468</u>	<u>1,468</u>	<u>-</u>	<u>6,640</u>	<u>3,900</u>	<u>2,740</u>
Accrual to cash adjustment	(8,878)	(8,878)	-	(16,327)	(16,327)	-
Property and equipment	(1,251)	-	(1,251)	(2,996)	-	(2,996)
Receivable discounts	(2,966)	(2,966)	-	(2,319)	(2,319)	-
Amortization	(1,078)	-	(1,078)	(3,215)	-	(3,215)
Other	(130)	(17)	(113)	286	142	144
Total deferred tax liabilities	<u>(14,303)</u>	<u>(11,861)</u>	<u>(2,442)</u>	<u>(24,571)</u>	<u>(18,504)</u>	<u>(6,067)</u>
Net deferred tax liability	<u>\$(12,835)</u>	<u>\$(10,393)</u>	<u>\$ (2,442)</u>	<u>\$(17,931)</u>	<u>\$ (14,604)</u>	<u>\$ (3,327)</u>

The income tax benefit related to the exercise of stock options and the purchase of shares under the Company's non-qualified employee stock purchase plan, reduces taxes currently payable and is credited to additional paid-in capital. Such amounts totaled approximately \$705,000, \$2,874,000 and \$2,496,000 for the years ended December 31, 1996, 1997 and 1998, respectively.

The Company has net operating loss carryforwards for federal and state tax purposes of approximately \$2,762,000, \$978,000 and \$2,993,000 at December 31, 1996, 1997 and 1998, respectively, expiring at various times commencing in 2009.

8. Income Taxes, Continued:

During 1998, the Internal Revenue Service concluded its examination of the Company for the tax years ended December 31, 1992, 1993 and 1994. The resolution of the examination did not have a material effect on the Company's consolidated financial position or results of operations.

9. Commitments and Contingencies:

During the ordinary course of business, the Company has become a party to pending and threatened legal actions and proceedings, most of which involve claims of medical malpractice and are generally covered by insurance. These lawsuits are not expected to result in judgments which would exceed professional liability insurance coverage, and therefore, will not have a material impact on the Company's consolidated results of operations, financial position or liquidity, notwithstanding any possible insurance recovery.

The Company leases space for its business and medical offices, storage space, and temporary housing of medical staff. In addition, the Company leases an aircraft. Rent expense for the years ended December 31, 1996, 1997 and 1998 was approximately, \$1,119,000, \$1,722,000 and \$2,172,000 respectively. At December 31, 1998, the future minimum lease payments are as follows:

	(in thousands)
1999	\$ 2,131
2000	1,979
2001	1,772
2002	1,606
2003	3,132
Thereafter	4,571

	\$ 15,191
	=====

10. Retirement Plan:

The Company has a qualified contributory savings plan (the "Plan") as allowed under Section 401(k) of the Internal Revenue Code. The Plan permits participant contributions and allows elective Company contributions based on each participant's contribution. Participants may defer up to 15% of their annual compensation by contributing amounts to the Plan. The Company approved contributions of approximately \$1,107,000, \$1,732,000 and \$2,363,000 to the Plan during the years ended December 31, 1996, 1997 and 1998, respectively.

11. Net Income Per Common and Common Equivalent Share:

The calculation of basic and diluted net income per share for the years ended December 31, 1996, 1997 and 1998 are as follows:

	Years Ended December 31,		
	1996	1997	1998
	(in thousands, except for per share data)		
Basic net income per share:			
Net Income	\$ 13,120	\$ 20,913	\$ 29,099
Weighted average common shares outstanding	13,806	15,021	15,248
Basic net income per share	\$ 0.95	\$ 1.39	\$ 1.91
Diluted net income per share:			
Weighted average common shares outstanding	13,806	15,021	15,248
Stock options	729	722	739
Weighted average common and potential common shares outstanding	14,535	15,743	15,987
Net income	\$ 13,120	\$ 20,913	\$ 29,099
Diluted net income per share	\$ 0.90	\$ 1.33	\$ 1.82

12. Stock Option Plan and Employee Stock Purchase Plans:

In 1993, the Company's Board of Directors authorized a stock option plan. Under the plan, options to purchase shares of common stock may be granted to certain employees at a price not less than the fair market value of the shares on the date of grant. The options must be exercised within ten years from the date of grant. The stock options become exercisable on a pro rata basis over a three-year period from the date of grant. In 1998, the Company's Board of Directors approved an amendment to increase the number of shares authorized to be issued under the plan from 3,250,000 to 4,250,000. At December 31, 1998, 395,198 shares were available for future grants.

12. Stock Option Plan and Employee Stock Purchase Plans, Continued:

Pertinent information covering the stock option plan is as follows:

	Number of Shares	Option Price Per Share	Weighted Average Exercise Price	Expiration Date
Outstanding at December 31, 1995	1,708,908	\$2.84-\$21.50	\$12.03	2003-2005
Granted	600,400	\$12.50-\$36.75	\$35.27	
Canceled	(34,660)	\$3.12-\$36.00	\$16.46	
Exercised	(47,187)	\$5.00-\$20.50	\$5.64	
Outstanding at December 31, 1996	2,227,461	\$2.84-\$36.75	\$18.27	2003-2006
Granted	783,500	\$29.00-\$41.38	\$33.38	
Canceled	(68,021)	\$5.00-\$36.00	\$21.55	
Exercised	(229,710)	\$5.00-\$36.00	\$9.69	
Outstanding at December 31, 1997	2,713,230	\$2.84-\$41.38	\$23.28	2003-2007
Granted	868,000	\$32.50-\$45.13	\$38.80	
Canceled	(43,034)	\$19.25-\$36.00	\$23.37	
Exercised	(219,025)	\$5.00-\$40.38	\$20.02	
Outstanding at December 31, 1998	3,319,171	\$2.84-\$45.13	\$27.55	2003-2008
Exercisable at:				
December 31, 1996	828,631	\$2.84-\$21.50	\$10.20	
December 31, 1997	1,315,850	\$2.84-\$36.75	\$14.74	
December 31, 1998	1,750,281	\$2.84-\$41.38	\$19.43	

Significant option groups outstanding at December 31, 1998 and related price and life information follows:

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Exercisable	Weighted Average Exercise Price
\$2.84	50,000	\$2.84	4.5	50,000	\$2.84
\$7.50	419,754	\$6.19	5.5	419,754	\$6.19
\$10.00-\$12.50	251,017	\$10.71	6.0	251,017	\$10.71
\$19.25-\$21.50	478,500	\$19.53	6.8	478,500	\$19.53
\$24.00-\$29.00	465,499	\$28.95	8.3	133,173	\$28.94
\$31.50-\$33.88	323,334	\$32.73	8.9	72,334	\$32.85
\$36.00-\$39.13	747,400	\$36.51	8.2	260,168	\$36.48
\$40.38-\$45.13	583,667	\$43.36	9.1	85,335	\$41.16
	3,319,171	\$27.55	7.7	1,750,281	\$19.43

12. Stock Option Plan and Employee Stock Purchase Plans, Continued:

Under the Company's stock purchase plans, employees may purchase the Company's common stock at 85% of the average high and low sales price of the stock as reported as of commencement of the purchase period or as of the purchase date, whichever is lower. Under these plans, 12,786, 47,302 and 41,359 shares were issued during 1996, 1997 and 1998, respectively. At December 31, 1998, the Company has an additional 898,553 shares reserved under the stock purchase plans.

The Company has adopted the disclosure-only provisions of SFAS No. 123. Accordingly, no compensation expense has been recognized for stock options granted under the stock option plan or stock issued under the employee stock purchase plans. Had compensation expense been determined based on the fair value consistent with the provisions of SFAS No. 123, the Company's net income and net income per share would have been reduced to the pro forma amounts below:

	Years Ended December 31,		
	1996	1997	1998
	(in thousands, except per share data)		
Net income	\$11,002	\$16,272	\$23,328
Net income per share:			
Basic	\$.80	\$ 1.08	\$ 1.53
Diluted	\$.77	\$ 1.05	\$ 1.50

The fair value of each option or share to be issued is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions used for grants in 1996, 1997 and 1998 respectively: dividend yield of 0% for all years; expected volatility of 42%, 41% and 42%; and risk-free interest rates of 6.3%, 6.6% and 4.8% for options with expected lives of five years (officers and physicians of the Company) and 6.1%, 6.6%, and 5.2% for options with expected lives of three years (all other employees of the Company).

The pro forma effect on net income is not representative of the pro forma effect on net income in future periods because it does not take into consideration pro forma compensation expense related to grants made in prior periods.

13. Subsequent Events:

Subsequent to December 31, 1998, the Company completed the acquisition of three physician group practices. Total consideration for these acquisitions approximated \$16,226,000 in cash and one million shares of stock in a subsidiary of the Company. The acquisitions will be accounted for using the purchase method of accounting.

In January 1999, Obstetrix Medical Group, Inc. ("Obstetrix"), a subsidiary of the Company, sold 6,257,150 of its common stock, valued at \$1.00 per share, in a private placement to employees of the Company. The employees were required to meet certain financial qualifications to be considered accredited investors and become eligible to participate in the offering. Obstetrix used the proceeds from the offering to repurchase shares previously issued to the Company.

13. Subsequent Events, Continued:

In February 1999, the Company and three of its principal officers were sued in United States District Court for the Southern District of Florida for alleged violation of the antifraud provisions of the federal securities laws. To date, the Company is aware of five separate actions that have been filed, all of which make substantially the same claims. Plaintiffs are shareholders purporting to represent a class of all open market purchasers of the Company's common stock between April 28, 1998 and February 12, 1999. They claim that during that period the Company issued false and misleading statements concerning its accounting practices and financial results, but other than a reference to the capitalization of certain payments made to employees in connection with acquisitions, they do not specify in what particular respects the statements are alleged to have been inaccurate. The complaints do not quantify the damages that are sought. The Company expects that in the normal course the cases will be consolidated and that plaintiffs will seek to file an amended complaint after appointment of a lead plaintiff and lead plaintiff's counsel. Until that time, no response to the initial complaints will be required from the Company. The Company believes, however, that the claims are without merit and intends to defend them vigorously at the appropriate time.

Item 9. Changes in and Disagreements with Accountants on Accounting and

Financial Disclosure

None.

PART III

Item 10. Directors and Executive Officers of the Registrant

The information with respect to directors and executive officers of the Company is incorporated by reference to the registrant's Proxy Statement to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of the fiscal year covered by this report.

Item 11. Executive Compensation

The information required in response to this item is incorporated by reference to the registrant's Proxy Statement to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of the fiscal year covered by this report.

Item 12. Security Ownership of Certain Beneficial Owners and Management

The information required in response to this item is incorporated by reference to the registrant's Proxy Statement to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of the fiscal year covered by this report.

Item 13. Certain Relationships and Related Transactions

The information required in response to this item is incorporated by reference to the registrant's Proxy Statement to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of the fiscal year covered by this report.

PART IV

Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

(a) Documents filed as part of this report:

(1) Financial Statements.

An index to financial statements included in this annual report on Form 10K appears on page 28.

(2) Financial Statement Schedules.

The following financial statement schedules for the years ended December 31, 1996, 1997 and 1998 are included in this Annual Report on Form 10-K on the pages set forth below.

Item	Page
Financial Statement Schedules	
Independent Auditors' Report.....	29
Report of Independent Certified Public Accountants.....	30
Schedule II: Valuation and Qualifying Accounts.....	51

Any required information not included in the above-described schedules is included in the consolidated financial statements and notes thereto incorporated herein by reference.

All other schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are not applicable and therefore have been omitted.

PEDIATRIX MEDICAL GROUP, INC.
 SCHEDULE II: VALUATION AND QUALIFYING ACCOUNTS
 for the years ended December 31, 1996, December 31, 1997 and December 31, 1998

	1996 -----	1997 ----- (in thousands)	1998 -----
Allowance for contractual adjustments and uncollectibles:			
Balance at beginning of year	\$13,088	\$30,595	\$45,371
Portion charged against operating revenue	82,759	137,385	209,817
Accounts receivable written- off (net of recoveries)	(65,252)	(122,609)	(167,752)
	-----	-----	-----
Balance at end of year	\$30,595 =====	\$45,371 =====	\$87,436 =====

(3) Exhibits

- 3.1 Pediatrix's Amended and Restated Articles of Incorporation (3.1)(1)
- 3.2 Pediatrix's Amended and Restated Bylaws (3.2)(1)
- 4.1 Registration Rights Agreement, dated as of September 13, 1995 between Pediatrix and certain shareholders (4.1)(1)
- 10.1 Pediatrix's Amended and Restated Stock Option Plan (10.1)(10)
- 10.2 Form of Indemnification Agreement between Pediatrix and each of its directors and certain executive officers (10.2)(1)
- 10.3 Employment Agreement, dated as of January 1, 1995, as amended, between Pediatrix and Roger J. Medel, M.D. (10.3)(1)
- 10.4 Employment Agreement, dated as of May 1, 1995, as amended, between Pediatrix and Larry M. Mullen (10.5)(1)
- 10.5 Employment Agreement, dated November 6, 1995, between Kristen Bratberg and Pediatrix (10.9)(4)
- 10.6 Employment Agreement, dated June 1, 1996, between Pediatrix and M. Douglas Cunningham, M.D. (10.21)(3)
- 10.7 The First National Bank of Boston (10.19)(1)
- 10.8 Amendment No. 2 to Credit Agreement, dated as of September 26, 1994, between Pediatrix, certain PA Contractors and The First National Bank of Boston (10.20)(1)
- 10.9 Amendment No. 3 to Credit Agreement, dated as of June 19, 1995, between Pediatrix, certain PA Contractors and The First National Bank of Boston (10.21)(1)
- 10.10 Mortgage, Security Agreement and Assignment of Leases and Rents, dated as of September 30, 1993, made by Pediatrix in favor of The First National Bank of Boston (10.22)(1)
- 10.11 The Company's Profit Sharing Plan (10.23)(1)
- 10.12 Form of Non-competition and Nondisclosure Agreement (10.24)(1)
- 10.13 Form of Exclusive Management and Administrative Services Agreement between Pediatrix and each of the PA Contractors (10.25)(1)
- 10.14 Agreement for Purchase and Sale of Stock, dated July 27, 1995, between Pediatrix Medical Group of California and Neonatal and Pediatric Intensive Care Medical Group, Inc. and the individual physicians set forth in Exhibit A therein (10.26)(1)
- 10.15 Stock Purchase Agreement, effective January 16, 1996, between Jack C. Christensen, M.D., Cristina Carballo-Perelman, M.D., Michael C. McQueen, M.D., Neonatal Specialists, Ltd. and Brian Udell, M.D. (2.1)(4)
- 10.16 Asset Purchase Agreement, effective January 16, 1996, between Med-Support, L.P. and Neonatal Specialists, Ltd. (2.2)(4)
- 10.17 Asset Purchase Agreement, effective January 16, 1996, between CMJ Leasing, L.P. and Neonatal Specialists, Ltd. (2.3)(4)
- 10.18 Asset Purchase Agreement, dated January 29, 1996, among Pediatrix Medical Group of Colorado, P.C., Pediatrix and Newborn Consultants, P.C., and the shareholders of PNC (2.1)(5)
- 10.19 Agreement and Plan of Merger, dated January 29, 1996, among Pediatrix Medical Group of Colorado, P.C., Colorado Neonatal Associates, P.C. and the shareholders of CNA (2.1)(5)
- 10.20 Amendment No. 4 to Credit Agreement dated as of December 30, 1995, between Pediatrix, certain PA Contractors and The First National Bank of Boston (10.24)(2)
- 10.21 1996 Qualified Employee Stock Purchase Plan (10.25)(2)
- 10.22 1996 Non-Qualified Employee Stock Purchase Plan (10.26)(2)
- 10.23 Agreement and Plan of Merger, dated May 1, 1996, among Pediatrix Acquisition Corp., Rocky Mountain Neonatology, P.C. and the shareholders of RMN (2.1)(7)

10.24	Asset Purchase Agreement, dated as of May 30, 1996, by and among Pediatrix Medical Group of Texas, P.A., West Texas Neonatal Associates and the individual physicians set forth in Exhibit A therein (2.1)(8)
10.25	Agreement for Purchase and Sale of Assets, dated as of June 5, 1996, by and among Pediatrix Medical Group of California, P.C., Infant Care Specialists Medical Group, Inc. and the individual physicians set forth in Exhibit A therein (2.1)(9)
10.26	Airplane Purchase Agreement, dated March 22, 1996, between Pediatrix and Learjet Inc. (10.22)(3)
10.27	First Amended and Restated Credit Agreement, dated as of June 27, 1996, between Pediatrix, certain PA Contractors, The First National Bank of Boston and Sun Trust Bank (10.25)(3)
10.28	Modification of Mortgage, dated as of June 27, 1996, between PMG and The First National Bank of Boston (10.26)(3)
10.29	Amendment No. 2 to the employment agreement between Pediatrix and Roger J. Medel, M.D. (10.34)(10)
10.30	Amendment No. 1 to the employment agreement between Pediatrix and Kristen Bratberg (10.35)(10)
10.31	Amendment No. 2 to First Amended and Restated Credit Agreement, dated October 21, 1997, between Pediatrix, certain PA Contractors, BankBoston and SunTrust Bank (10.36)(11)
10.32	Amendment No. 3 to Amended and Restated Credit Agreement, dated March 10, 1998 between Pediatrix, certain PA contractors, Bank Boston and Suntrust Bank (10.33)(13)
10.33	Amendment No. 4 to Amended and Restated Credit Agreement, dated June 24, 1998 between Pediatrix, certain PA contractors, Bank Boston and Suntrust Bank (10.34)(13)
10.34	Pediatrix Executive Non-Qualified Deferred Compensation Plan, dated October 13, 1997 (10.35)(13)
10.35	Amendment No. 3 to the Employment Agreement between Pediatrix and Roger J. Medel, M.D. (14)
10.36	Amendment No. 2 to the Employment Agreement between Pediatrix and Kristen Bratberg (14)
21.1	Subsidiaries of Pediatrix (21.1)(12)
23.1	Consent of PricewaterhouseCoopers LLP (14)
23.2	Consent of KPMG LLP (14)
27.1	Financial Data Schedule (14)

-
- (1) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Form S-1 (File No. 33-95086).
 - (2) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Form 10-Q for the quarterly period ended March 31, 1996.
 - (3) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Form S-1 (File No. 333-07125).
 - (4) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Form 8-K, dated January 31, 1996.
 - (5) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Form 8-K, dated February 8, 1996.
 - (6) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Annual Report on Form 10-K for the year ended December 31, 1995.
 - (7) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Form 8-K, dated May 9, 1996.
 - (8) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Form 8-K, dated May 30, 1996.

- (9) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Form 8-K, dated June 5, 1996.
- (10) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Form 10-Q for the quarterly period ended June 30, 1997.
- (11) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Form 10-Q for the quarterly period ended September 30, 1997.
- (12) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Form 10-K for the year ended December 31, 1997.
- (13) Incorporated by reference to the exhibit shown in parentheses and filed with the Pediatrix Form 10-Q for the quarterly period ended June 30, 1998.
- (14) Filed herewith.

(b) Reports on Form 8-K

No reports on Form 8-K were filed by the Registrant during the last quarter of the period covered by this Report.

(c) Exhibits required by Item 601 of Regulation S-K

The index to exhibits that are listed in Item 14(a)(3) of this report and not incorporated by reference follows the "Signatures" section hereof and is incorporated herein by reference.

(d) Financial Statement Schedules required by Regulation S-X

The financial statement schedules required by Regulation S-X which are excluded from the Registrant's Annual Report to Shareholders for the Year ended December 31, 1998, by Rule 14a-3(b)(1) are included above. See Item 14(a)2 for index.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PEDIATRIX MEDICAL GROUP, INC.

Date: March 24, 1999

By: (s) ROGER J. MEDEL, M.D., M.B.A.

 ROGER J. MEDEL, M.D., M.B.A., President

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant in the capacities and on the dates indicated.

Signature -----	Title -----	Date ----
/s/ ROGER J. MEDEL, M.D., M.B.A. ----- Roger J. Medel, M.D., M.B.A.	President, Chief Executive Officer and Director (principal executive officer)	March 24, 1999
/s/ KARL B. WAGNER ----- Karl B. Wagner	Vice President and Chief Financial Officer (principal financial officer and principal accounting officer)	March 24, 1999
/s/ E. ROE STAMPS, IV ----- E. Roe Stamps, IV	Director	March 24, 1999
/s/ BRUCE R. EVANS ----- Bruce R. Evans	Director	March 24, 1999
/s/ M. DOUGLAS CUNNINGHAM, M.D. ----- M. Douglas Cunningham, M.D.	Director	March 24, 1999
/s/ MICHAEL FERNANDEZ ----- Michael Fernandez	Director	March 24, 1999
/s/ CESAR L. ALVAREZ ----- Cesar L. Alvarez	Director	March 24, 1999

CONSENT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors of
Pediatrix Medical Group, Inc.
Fort Lauderdale, Florida

We consent to the incorporation by reference in the registration statements of
Pediatrix Medical Group, Inc. and subsidiaries on Forms S-8 (File Nos.
333-07057, 333-07061 and 333-07059) of our report dated January 26, 1998 on our
audits of the consolidated financial statements and financial statement schedule
of Pediatrix Medical Group, Inc. at December 31, 1997 and for each of the two
years in the period ended December 31, 1997, which report is included in this
Annual Report on Form 10-K.

PricewaterhouseCoopers LLP

Fort Lauderdale, Florida
March 24, 1999

INDEPENDENT AUDITORS' CONSENT

The Board of Directors
Pediatrix Medical Group, Inc.:

We consent to incorporation by reference in the registration statements (No. 333-07057, 333-07061 and 333-07059) on Forms S-8 of Pediatrix Medical Group, Inc. and subsidiaries of our report dated March 22, 1999, relating to the consolidated balance sheet of Pediatrix Medical Group, Inc. as of December 31, 1998 and the related consolidated statements of income, stockholders' equity and cash flows and the financial statement schedule for the year ended December 31, 1998 which report appears in the December 31, 1998 annual report on Form 10-K of Pediatrix Medical Group, Inc. and subsidiaries.

KPMG LLP

Fort Lauderdale, Florida
March 22, 1999

AMENDMENT NO. 3 TO

EMPLOYMENT AGREEMENT

THIS AMENDMENT entered into this 29th day of October, 1998 by and between Pediatrix Medical Group, Inc., a Florida corporation (the "Company"), and Roger J. Medel, M.D., M.B.A. (the "Executive") amends the Employment Agreement (the "Agreement") entered into on the 1st day of February, 1995, as amended, by and between the Company and the Executive.

WITNESSETH:

WHEREAS, the Company and the Executive desire to amend the Agreement as hereinafter set forth;

NOW, THEREFORE, for and in consideration of the mutual covenants and conditions set forth in the Agreement, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Company and the Executive hereby agree as follows:

- 1. The first sentence of Section 1.1 of the Agreement, in its present form shall be deleted in its entirety and a new first sentence of Section 1.1 shall be substituted therefor as follows:

"The Company hereby agrees to continue to employ the Executive and the Executive hereby agrees to continue to serve the Company, on the terms and conditions set forth herein for a period of five (5) years (the "Initial Term") commencing on January 1, 1999 and expiring on December 31, 2003 (the "Expiration Date") unless sooner terminated as hereinafter set forth."

1

- 2. Except as expressly amended hereby, the Agreement, as amended, remains in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Amendment No. 3 to the Employment Agreement the day and year first written above.

PEDIATRIX MEDICAL GROUP, INC.

By: /s/ Lawrence M. Mullen

Name: Lawrence M. Mullen
Title: Vice President and Chief Operating Officer

EXECUTIVE

/s/ Roger J. Medel

Roger J. Medel, M.D., M.B.A.

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AMENDMENT 2 TO EMPLOYMENT AGREEMENT
BETWEEN PEDIATRIX MEDICAL GROUP, INC.
and KRISTEN BRATBERG

This is Amendment 2 to the Employment Agreement by and between KRISTEN BRATBERG ("Executive") and PEDIATRIX MEDICAL GROUP, INC. (the "Company") dated November 6, 1995 (the "Employment Agreement"). Except as specifically set forth below, all terms and conditions of the Employment Agreement remain effective and binding upon the parties.

Effective on November 5, 1998, Section 1.1 Employment and Term of the Employment Agreement shall be amended to read: "The Company hereby agrees to continue to employ the Executive and the Executive hereby agrees to continue to serve the Company, on the terms and conditions set forth herein, for a period (the "Extended Term") beyond the Initial Term and commencing on November 6, 1998 and expiring on December 31, 2001 (the "Expiration Date") unless sooner terminated as hereinafter set forth. The Extended Term of this Agreement, and the employment of the Executive hereunder, shall be automatically extended for one (1) year periods thereafter until terminated in accordance hereunder (The Initial Term, the Extended Term and any automatic extensions shall be hereinafter referred to as the "Employment Period")."

Effective on November 5, 1998, Section 2.1 Base Salary of the Employment Agreement shall be amended to read: "The Executive shall receive a base salary at the annual rate of not less than Two Hundred Thousand Dollars (\$200,000.00) (the "Base Salary") during the term of this Agreement, with such Base Salary payable in installments consistent with the Company's normal payroll schedule, subject to required applicable withholding for taxes. The Base Salary shall also be reviewed, at least annually, for merit increases and may, by action and at the discretion of the Board, be increased at any time or from time to time."

1

Effective on November 5, 1998, Section 2.2 Performance Bonus shall be deleted in its entirety.

IN WITNESS WHEREOF, the parties have executed this Amendment 1 the 13th day of October, 1998.

PEDIATRIX MEDICAL GROUP, INC.

EXECUTIVE

/s/ Lawrence M. Mullen
- - - - -

Lawrence M. Mullen
Vice President and Chief Operating Officer

/s/ Kristen Bratberg
- - - - -

Kristen Bratberg

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THIS SCHEDULE CONTAINS SUMMARY INFORMATION EXTRACTED FROM THE AUDITED CONSOLIDATED BALANCE SHEET AT DECEMBER 31, 1998 AND THE AUDITED CONSOLIDATED STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 1998 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

1000	
12-MOS	
Dec-31-1998	Dec-31-1998
	650
0	
61,599	
0	
0	
63,700	
	11,942
0	
270,658	
48,785	
	2,350
0	
	0
	154
270,658	200,897
	0
185,422	
	0
	136,471
(564)	
0	
1,013	
48,502	
	19,403
29,099	
0	
0	
	0
	29,099
	1.91
	1.82

AMOUNTS FOR RECEIVABLES AND PROPERTY, PLANT AND EQUIPMENT ARE NET OF ANY ALLOWANCES AND ACCUMULATED DEPRECIATION.