November 2010 Investor Presentation



Take Great Care of the PatientTM



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Certain statements and information in this presentation may be deemed to contain forwardlooking statements which may include, but are not limited to, statements relating to our objectives, plans and strategies, and all statements, other than statements of historical facts, that address activities, events or developments that we intend, expect, project, believe or anticipate will or may occur in the future are forward-looking statements. These statements are often characterized by terminology such as

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November 2010



MEDNAX Highlights

Successful Model

National group practice founded in 1979

Hospital-based physician specialties, related office-based subspecialties

Physicians are part of improving care in their communities

Attractive Markets

Leading presence in niche neonatal, maternal-fetal, pediatric cardiology, pediatric subspecialties

Developing presence in large anesthesia specialty

Consistent Long-Term Growth

Proven track record acquiring, integrating physician group practices

Administrative infrastructure generates financial efficiencies Strong cash flow from operations finances growth

Highlights:

- National Group Practice
- 1,625 Physicians
- 85 Metropolitan Areas
- 33 States and Puerto Rico
- \$1.3 Billion in Revenue
- 30+ Years Experience

Pediatrix Medical Group

- Neonatal
- Maternal Fetal
- Pediatric Cardiology
- Pediatric Critical Care

American Anesthesiology

• Anesthesiology



MEDNAX at a glance

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- Clinical Continuum from:
 - High-risk pregnancy
 - Delivery
 - Newborn and pediatric critical care
 - Pediatric hospitalist





Over 300 physicians and 350 nurse anesthetists

Serve:

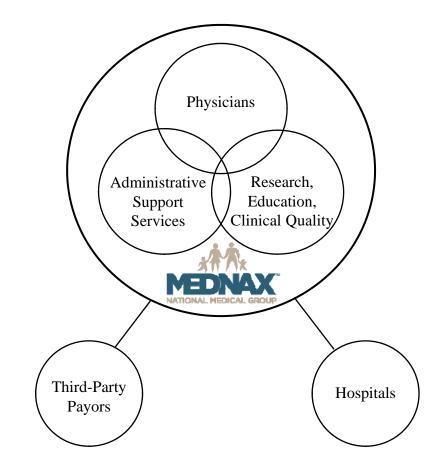
- 22 hospitals
- 25 surgery centers
- 16 pain management centers



A National Group Practice

MEDNAX is at the center of three key relationships:

- MEDNAX and affiliates employ physicians
 - Long-term employment agreements
 - Provides contracting, billing, collections, other administrative services
- MEDNAX contracts with hospitals to provide clinical care
- MEDNAX contracts with third-party payors





Driving Value Within Physician Services

Our Model National Medical Group

- National Group Practice founded in 1979
- Hospital-based physician specialties, related office-based subspecialties
- Physicians are part of improving care in their communities

Physicians "Take Great Care of the Patient"TM:

- Outcomes data warehouse drives:
- Clinical Quality Improvement
- Clinical Research
 - Continuing Medical Education

Administrative services support physicians:

- Improve Revenue Cycle Management
 - Contract fairly with third-party payors
 - Submit timely, accurate claims
 - Improve collected revenue post acquisition
- Risk management, compliance
- Recruiting, credentialing
- Advocacy



National Group Practice: Employment Model

Our Model National Medical Group

- National Group Practice founded in 1979
- Hospital-based physician specialties, related office-based subspecialties
- Physicians are part of improving care in their communities

Long-term employment contracts

- Salary
- Bonus tied to practice profitability
- High Physician retention
- Approximately 5 percent annual turnover
- Physicians focus on patient care
- Support hospital partners with key service lines



Value Add For Hospitals

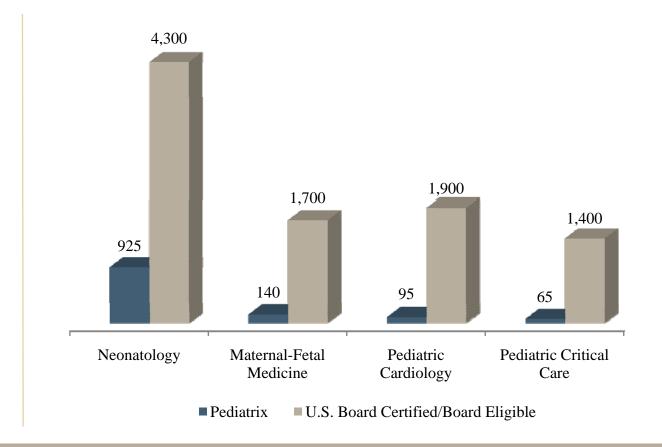
Our Model National Medical Group

- National Group Practice founded in 1979
- Hospital-based physician specialties, related office-based subspecialties
- Physicians are part of improving care in their communities

- •Hospital-based physician programs attract admitting physicians
- Neonatologists support obstetricians
- Anesthesiologists support surgeons, obstetricians, others
- •Electronic medical record
 - Better documentation of care
 - Drives clinical quality, education efforts
 - Leads to improved patient outcomes
- •Comprehensive support programs
 - -malpractice, risk management, compliance program
- •Leads to high contract retention

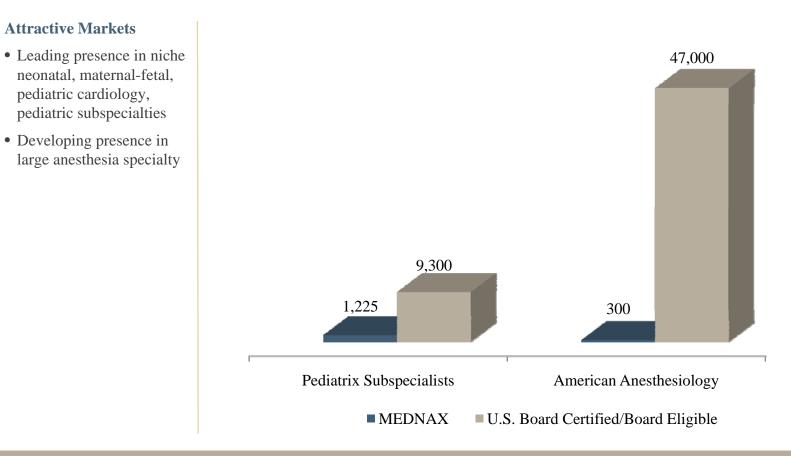


Pediatrix Market Presence





Expanding Market Opportunity





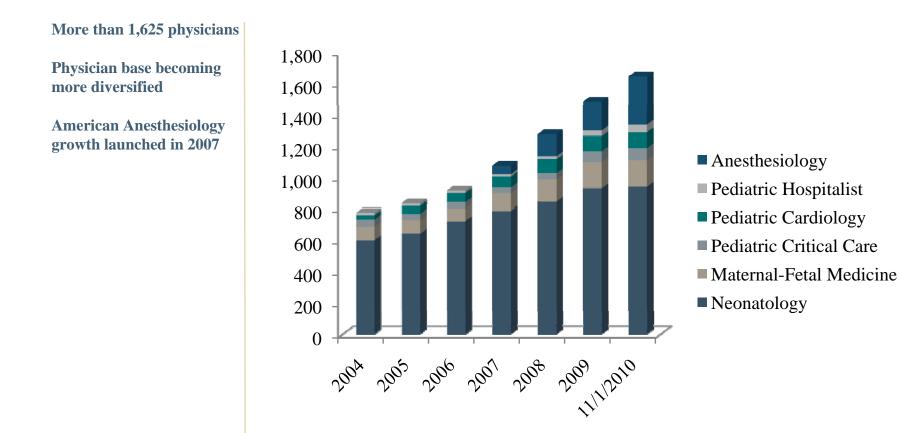
American Anesthesiology Market

Attractive Markets

- Leading presence in niche neonatal, maternal-fetal, pediatric cardiology, pediatric subspecialties
- Developing presence in large anesthesia specialty
- Large specialty, strategically important to our hospital partners –>47,000 Anesthesiologists
- 35,000 Nurse Anesthetists
- Estimated surgical procedures per year:
 - ->80 million
- 2010 2020 market projections
 - Favorable demographics
 - Baby-boom population expected to drive 29% growth in procedure volume
 - Number of anesthesiologists projected to grow by 12%



MEDNAX Physician Growth





How We Grow: Accretive Acquisitions

Consistent Long-Term Growth

- Proven track record acquiring, integrating physician group practices
- Administrative infrastructure generates financial efficiencies
- Strong cash flow from operations, revolving credit facility, finance growth

•15-Year track record of successfully:
•Sourcing group practice acquisitions
•Integrating practices into our national group
•Achieving efficiencies by improving operations



- 2010 Acquisitions:
 - Neonatal
 - Six Acquisitions
 - 48,000 patient days
 - Maternal Fetal
 - Rockville, MD
 - Pediatric Cardiology
 - Laredo, TX
- 1995 to present: More than 150 practices acquired and integrated



- 2010 Acquisitions
 - Charlotte, NC
 - 90 physicians
 - Nine hospitals, 10 ASCs, 11 pain management centers
 - Greensboro, NC
 - 23 physicians
 - Three hospitals, two ASCs
- 2007 to Present:
- Six Acquisitions
 - Georgia, North Carolina, Virginia



How We Grow: Organic Growth

Organic Growth

- Hospital Contracts
 Expansion within existing systems
 Dallas/Fort Worth
 - Baylor
 - •West Palm Beach
 - Wellington
 - •Atlanta
 - Northside
 - •San Francisco
 - Sutter system
- Anesthesia Growth:
 - NC
 - Three Endoscopy suite contracts
- VA
- *de novo* Pain Management Center
- Physician offices

Expand our established presence within communities

- Hospital contract awards
- Service-line extensions
- •Organic volume growth at existing facilities



- Neonatal Volume
- Births, NICU admissions
- Service line extensions
 - Well baby nursery
- Hearing screen
- Transport services
- New hospital contracts
- Maternal-Fetal, Pediatric Cardiology
 - New offices within a community
 - Referral-based growth

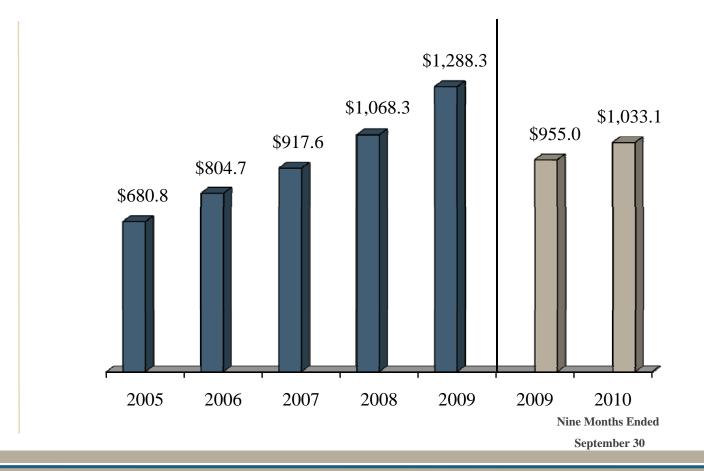


- Hospital Volumes
 - Surgical volumes
 - Develop new services
- Outpatient contracts
 - Ambulatory surgery centers
 - Endoscopy suites
- Physician offices
- Pain Management Centers



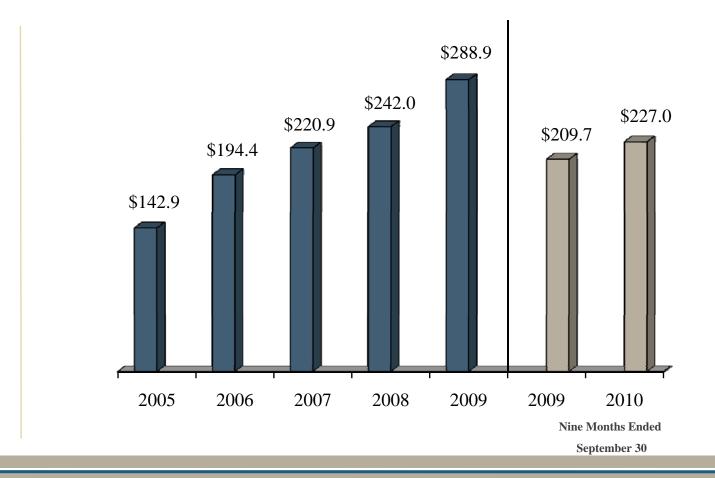
Revenue

(\$millions)



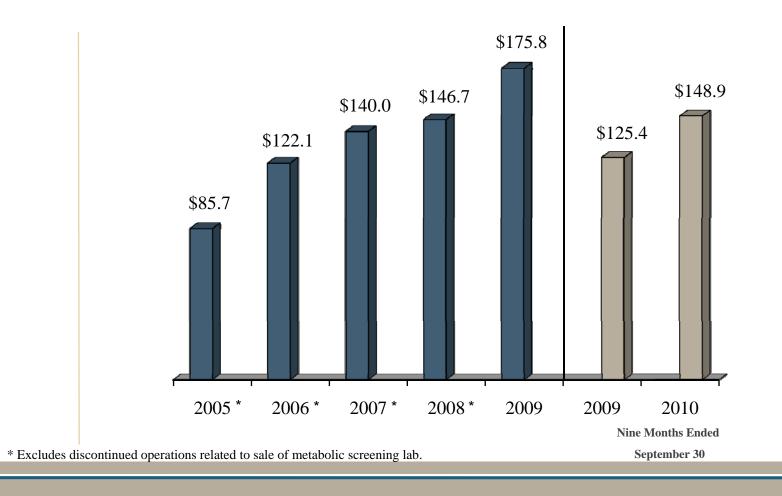


Operating Income (\$millions)





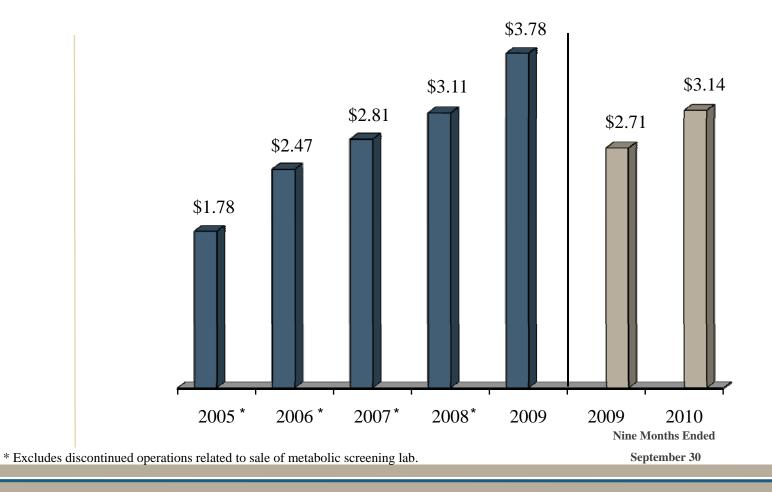
Net Income (\$ millions)





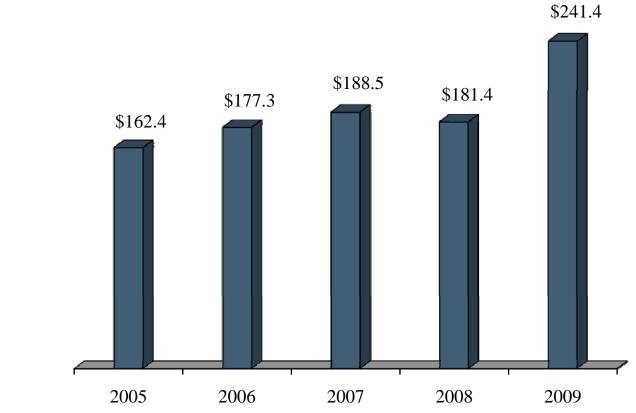
Earnings Per Share

(\$ millions)



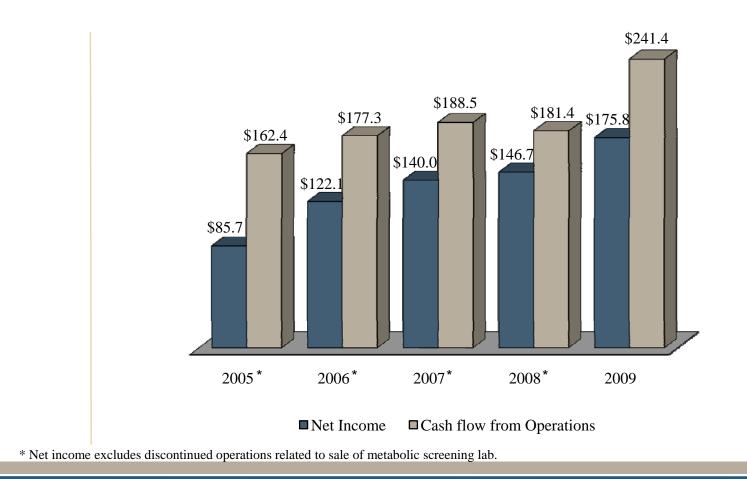


Annual Cash Flow from Operations (\$millions)





Net Income/Cash flow from Operations



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U.S. Births: 1970 - 2009

