



UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2004

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 0-26762

**PEDIATRIX MEDICAL GROUP, INC.**

(Exact name of registrant as specified in its charter)

**Florida**  
(State or other jurisdiction of incorporation  
or organization)

**65-0271219**  
(I.R.S. Employer Identification No.)

**1301 Concord Terrace**  
**Sunrise, Florida 33323**  
(Address of principal executive offices)  
(Zip Code)

**(954) 384-0175**  
(Registrant's telephone number, including area code)

**Not Applicable**  
(Former name, former address and fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

Shares of Common Stock outstanding as of August 2, 2004: 23,986,261

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**PEDIATRIX MEDICAL GROUP, INC.**

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## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements.

PEDIATRIX MEDICAL GROUP, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS

	June 30, 2004 (Unaudited)	December 31, 2003
	(in thousands)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 19,719	\$ 27,896
Accounts receivable, net	100,345	94,213
Prepaid expenses	3,394	3,152
Income taxes receivable	1,055	—
Deferred income taxes	16,117	19,354
Other assets	1,962	942
Total current assets	142,592	145,557
Property and equipment, net	27,072	27,194
Goodwill	563,749	527,422
Other assets, net	18,933	17,421
Total assets	<u>\$ 752,346</u>	<u>\$ 717,594</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 91,963	\$ 111,974
Current portion of long-term debt and capital lease obligations	617	686
Income taxes payable	—	8,385
Total current liabilities	92,580	121,045
Long-term debt and capital lease obligations	1,316	1,178
Deferred income taxes	20,743	17,429
Deferred compensation	6,579	5,564
Total liabilities	121,218	145,216
Commitments and contingencies		
Shareholders' equity:		
Preferred stock; par value \$.01 per share; 1,000 shares authorized; none issued	—	—
Common stock; par value \$.01 per share; 50,000 shares authorized; 29,338 and 28,425 shares issued, respectively	293	284
Additional paid-in capital	467,702	432,361
Treasury stock, at cost, 5,013 shares and 4,665 shares, respectively	(173,151)	(150,000)
Retained earnings	336,284	289,733
Total shareholders' equity	631,128	572,378
Total liabilities and shareholders' equity	<u>\$ 752,346</u>	<u>\$ 717,594</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

## PEDIATRIX MEDICAL GROUP, INC.

CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
	(in thousands, except for per share data)			
Net patient service revenue	\$152,187	\$133,701	\$300,303	\$259,901
Operating expenses:				
Practice salaries and benefits	83,881	75,648	170,356	150,264
Practice supplies and other operating expenses	5,960	4,718	11,311	8,783
General and administrative expenses	19,606	19,006	39,453	37,307
Depreciation and amortization	2,337	1,903	4,700	3,553
Total operating expenses	111,784	101,275	225,820	199,907
Income from operations	40,403	32,426	74,483	59,994
Investment income	112	81	258	220
Interest expense	(300)	(435)	(556)	(725)
Income before income taxes	40,215	32,072	74,185	59,489
Income tax provision	14,980	12,187	27,634	22,605
Net income	\$ 25,235	\$ 19,885	\$ 46,551	\$ 36,884
Per share data:				
Net income per common and common equivalent share:				
Basic	\$ 1.03	\$ .84	\$ 1.92	\$ 1.53
Diluted	\$ .99	\$ .82	\$ 1.84	\$ 1.49
Weighted average shares used in computing net income per common and common equivalent share:				
Basic	24,476	23,655	24,277	24,043
Diluted	25,457	24,327	25,278	24,705

The accompanying notes are an integral part of  
these condensed consolidated financial statements.

## PEDIATRIX MEDICAL GROUP, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

	Six Months Ended June 30,	
	2004	2003
	(in thousands)	
Cash flows from operating activities:		
Net income	\$ 46,551	\$ 36,884
Adjustments to reconcile net income to net cash provided from operating activities:		
Depreciation and amortization	4,700	3,553
Deferred income taxes	6,551	9,192
Gain on sale of assets	(197)	—
Changes in assets and liabilities:		
Accounts receivable	(6,132)	(7,407)
Prepaid expenses and other assets	(570)	2,903
Other assets	17	271
Accounts payable and accrued expenses	(21,562)	(3,202)
Income taxes payable/receivable	3,918	(8,657)
Net cash provided from operating activities	<u>33,276</u>	<u>33,537</u>
Cash flows from investing activities:		
Acquisition payments, net of cash acquired	(38,710)	(46,197)
Purchase of property and equipment	(3,806)	(2,340)
Proceeds from sale of assets	1,100	—
Net cash used in investing activities	<u>(41,416)</u>	<u>(48,537)</u>
Cash flows from financing activities:		
Borrowings on line of credit, net	—	17,000
Payments on capital lease obligations	(204)	(89)
Proceeds from issuance of common stock	23,318	11,217
Purchase of treasury stock	(23,151)	(74,769)
Net cash used in financing activities	<u>(37)</u>	<u>(46,641)</u>
Net decrease in cash and cash equivalents	(8,177)	(61,641)
Cash and cash equivalents at beginning of period	27,896	73,195
Cash and cash equivalents at end of period	<u>\$ 19,719</u>	<u>\$ 11,554</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

## PEDIATRIX MEDICAL GROUP, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2004

(Unaudited)

**1. Basis of Presentation:**

The accompanying unaudited condensed consolidated financial statements of Pediatrix Medical Group, Inc. and the notes thereto presented in this Quarterly Report have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission applicable to interim financial statements, and do not include all disclosures required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, these financial statements include all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the results of interim periods. The financial statements include all the accounts of Pediatrix Medical Group, Inc. and its consolidated subsidiaries (collectively, "PMG") together with the accounts of PMG's affiliated professional associations, corporations and partnerships (the "affiliated professional contractors"). PMG has contractual management arrangements with its affiliated professional contractors which are separate legal entities that provide physician services in certain states and Puerto Rico. The terms "Pediatrix" and the "Company" refer collectively to Pediatrix Medical Group, Inc., its subsidiaries, and the affiliated professional contractors.

The consolidated results of operations for the interim periods presented are not necessarily indicative of the results to be experienced for the entire fiscal year. The accompanying unaudited condensed consolidated financial statements and the notes thereto should be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's most recent Annual Report on Form 10-K.

**2. Summary of Significant Accounting Policies:****Stock Options**

The Company accounts for stock-based compensation to employees using the intrinsic value method as prescribed by Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations. Accordingly, no compensation expense for stock options issued to employees is reflected in the condensed consolidated statements of income, because the market value of the Company's stock equals the exercise price on the day options are granted. To the extent the Company realizes an income tax benefit from the exercise of certain stock options, this benefit results in a decrease in current income taxes payable and an increase in additional paid-in capital.

Had compensation expense been determined based on the fair value accounting provisions of Statement of Financial Accounting Standards No. 123 ("FAS 123"), "Accounting for Stock-Based Compensation," the Company's net income and net income per share would have been reduced to the pro forma amounts below:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
	(in thousands, except per share data)			
Net income, as reported	\$25,235	\$19,885	\$46,551	\$36,884
Deduct: Total stock-based employee compensation expense determined under fair value accounting rules, net of related tax effect	(3,213)	(1,874)	(5,334)	(4,562)
Pro forma net income	<u>\$22,022</u>	<u>\$18,011</u>	<u>\$41,217</u>	<u>\$32,322</u>
Net income per share:				
As reported:				
Basic	\$ 1.03	\$ .84	\$ 1.92	\$ 1.53
Diluted	\$ .99	\$ .82	\$ 1.84	\$ 1.49
Pro forma:				
Basic	\$ .87	\$ .74	\$ 1.63	\$ 1.31
Diluted	\$ .85	\$ .73	\$ 1.60	\$ 1.29

**PEDIATRIX MEDICAL GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****(Unaudited)****2. Summary of Significant Accounting Policies, Continued:**

The fair value of each option or share to be issued is estimated on the date of grant using the Black-Scholes option-pricing model. The weighted average assumptions used for grants in the three months ended June 30, 2004 are: dividend yield of 0%, expected volatility of 53%, and risk-free interest rates of 3.1% for options with expected lives of three years (officers of the Company) and 3.0% for options with expected lives of three and one-half years (all other employees of the Company except physicians). No options with expected lives of four years (physicians of the Company) were granted in the three months ended June 30, 2004. The weighted average assumptions used for grants in the three months ended June 30, 2003 are: dividend yield of 0%, expected volatility of 63%, and a risk-free interest rate of 2.8% for options with expected lives of five years (officers of the Company). No options with an expected life of three years (all other employees of the Company) and five years (physicians of the Company) were granted in the three months ended June 30, 2003. The weighted average assumptions for grants in the six months ended June 30, 2004 are: dividend yield of 0%, expected volatility of 53%, and risk-free interest rates of 2.9% for options with expected lives of three years (officers of the Company), 2.6% for options with expected lives of four years (physicians of the Company), and 2.2% for options with expected lives of three and one-half years (all other employees of the Company). The weighted average assumptions for grants in the six months ended June 30, 2003 are: dividend yield of 0%, expected volatility of 63%, and risk-free interest rates of 2.9% for options with expected lives of five years (officers of the Company), 3.0% for options with expected lives of five years (physicians of the Company), and 2.1% for options with expected lives of three years (all other employees of the Company).

**3. Business Acquisitions:**

The Company completed the acquisition of seven physician group practices during the six months ended June 30, 2004. Total consideration and related costs for these acquisitions were approximately \$38.7 million. In connection with these transactions, the Company recorded goodwill of approximately \$36.3 million and other identifiable intangible assets consisting of physician and hospital agreements of approximately \$2.4 million. The goodwill of approximately \$36.3 million related to these acquisitions represents the only change in the carrying amount of goodwill for the six month period ended June 30, 2004.

The following unaudited pro forma information combines the consolidated results of operations of the Company and the Company's 2003 and 2004 acquisitions, as if the transactions had occurred on January 1, 2003:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
	(in thousands, except for per share data)		(in thousands, except for per share data)	
Net patient service revenue	\$153,787	\$143,661	\$306,455	\$281,143
Net income	\$ 25,629	\$ 21,074	\$ 47,817	\$ 39,485
Net income per share:				
Basic	\$ 1.05	\$ .89	\$ 1.97	\$ 1.64
Diluted	\$ 1.01	\$ .87	\$ 1.89	\$ 1.60

The pro-forma results do not necessarily represent results which would have occurred if the acquisitions had taken place at the beginning of the period, nor are they indicative of the results of future combined operations.



**PEDIATRIX MEDICAL GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****(Unaudited)****4. Accounts Payable and Accrued Expenses:**

Accounts payable and accrued expenses consist of the following:

	June 30, 2004	December 31, 2003
	(in thousands)	
Accounts payable	\$11,209	\$ 10,528
Accrued salaries and bonuses	30,463	55,336
Accrued payroll taxes and benefits	10,364	11,452
Accrued professional liability coverage	28,659	24,040
Other accrued expenses	11,268	10,618
	<u>\$91,963</u>	<u>\$111,974</u>

**5. Shareholders' Equity:**

The Company's changes in shareholders' equity for the six months ended June 30, 2004 are as follows (in thousands):

	Common Stock		Additional Paid in Capital	Treasury Stock	Retained Earnings	Total Shareholders' Equity
	Number of Shares	Amount				
Balance at December 31, 2003	28,425	\$284	\$432,361	\$(150,000)	\$289,733	\$572,378
Net income	—	—	—	—	46,551	46,551
Common stock issued under employee stock option and stock purchase plans	913	9	23,309	—	—	23,318
Treasury stock	—	—	—	(23,151)	—	(23,151)
Tax benefit related to employee stock options and stock purchase plans	—	—	12,032	—	—	12,032
Balance at June 30, 2004	<u>29,338</u>	<u>\$293</u>	<u>\$467,702</u>	<u>\$(173,151)</u>	<u>\$336,284</u>	<u>\$631,128</u>

**6. Net Income Per Share:**

Basic net income per share is calculated by dividing net income by the weighted average number of common shares outstanding during the applicable period. Diluted net income per share is calculated by dividing net income by the weighted average number of common and potential common shares outstanding during the applicable period. Potential common shares consist of the dilutive effect of convertible subordinated notes calculated using the if-converted method and outstanding options calculated using the treasury stock method. The calculation of diluted net income per share excludes the after-tax impact of interest expense related to convertible subordinated notes.

During the three months ended December 31, 2003, all issued and outstanding subordinated convertible notes were converted into approximately 33,000 shares of common stock.

**PEDIATRIX MEDICAL GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****(Unaudited)****6. Net Income Per Share, continued:**

The calculations of basic and diluted net income per share for the three and six months ended June 30, 2004 and 2003 are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
	(in thousands, except for per share data)			
<b>Basic:</b>				
Net income applicable to common stock	\$25,235	\$19,885	\$46,551	\$36,884
Weighted average number of common shares outstanding	24,476	23,655	24,277	24,043
Basic net income per share	\$ 1.03	\$ .84	\$ 1.92	\$ 1.53
<b>Diluted:</b>				
Net income	\$25,235	\$19,885	\$46,551	\$36,884
Interest expense on convertible subordinated debt, net of tax	—	7	—	13
Net income applicable to common stock	\$25,235	\$19,892	\$46,551	\$36,897
Weighted average number of common shares outstanding	24,476	23,655	24,277	24,043
Weighted average number of dilutive common stock equivalents	981	642	1,001	632
Dilutive effect of convertible subordinated debt	—	30	—	30
Weighted average number of common and common equivalent shares outstanding	25,457	24,327	25,278	24,705
Diluted net income per share	\$ .99	\$ .82	\$ 1.84	\$ 1.49

For the three months ended June 30, 2004 and 2003, the Company had approximately 7,000 and 1.5 million outstanding employee stock options, respectively, that have been excluded from the computation of diluted earnings per share since they are anti-dilutive. For the six months ended June 30, 2004 and 2003, the Company had approximately 12,000 and 1.5 million outstanding employee stock options, respectively, that have been excluded from the computation of diluted earnings per share since they are anti-dilutive.

**7. Common Stock Repurchase Program:**

During 2003, the Company repurchased approximately 3.0 million shares of its common stock for approximately \$100 million under repurchase programs approved by its Board of Directors. During the three months ended June 30, 2004, the Company repurchased approximately 348,400 shares at a cost of approximately \$23.2 million under a \$50 million repurchase program approved by its Board of Directors in May 2004. No common stock was repurchased during the three months ended March 31, 2004. All repurchases were made in the open market, subject to market conditions and trading restrictions.

**PEDIATRIX MEDICAL GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**(Unaudited)**

**8. Incentive Compensation Plan**

On May 20, 2004, the Company's shareholders approved the 2004 Incentive Compensation Plan ("2004 Plan"). The terms of the 2004 Plan provide for grants of stock options, stock appreciation rights or SARs, restricted stock, deferred stock, other stock-related awards and performance awards that may be settled in cash, stock or other property. Under the 2004 Plan, the total number of shares of the Company's common stock that may be subject to the granting of awards is 2,000,000 shares, subject to the terms and conditions set forth in the 2004 Plan.

**9. Contingencies:**

In June 2002, the Company received a written request from the Federal Trade Commission ("FTC") to submit information on a voluntary basis in connection with an investigation of issues of competition related to the May 2001 acquisition of Magella Healthcare Corporation and the Company's business practices generally. In February 2003, the Company received additional information requests from the FTC in the form of a Subpoena and Civil Investigative Demand. Pursuant to these requests, the Company produced documents and information relating to the acquisition and its business practices in certain markets. The Company has also provided on a voluntary basis additional information and testimony on issues related to the investigation. At this time, the investigation remains active and ongoing and the Company is cooperating fully with the FTC.

Beginning in April 1999, the Company received requests from various federal and state investigators for information relating to its billing practices for services reimbursed by Medicaid, and the United States Department of Defense's TRICARE program for military dependants and retirees. Since then, a number of the individual state investigations were resolved through agreements to refund certain overpayments and reimburse certain costs to the states. In June 2003, the Company was advised by a United States Attorney's Office that it was conducting a civil investigation with respect to the Company's Medicaid billing practices nationwide. This federal Medicaid investigation, the TRICARE investigation, and related state inquiries are now being coordinated and are active and ongoing. The Company is cooperating fully with federal and state authorities with respect to these investigations and inquiries.

In November 2003, the Company's maternal-fetal practice in Las Vegas, Nevada was served with a search warrant by the State of Nevada. The warrant requested information concerning Medicaid billings for maternal-fetal care provided by the Company in that state. The Company does not know the basis for the warrant or the nature of the issues relating to this investigation. The Company is cooperating fully with appropriate officials in the investigation.

Currently, management cannot predict the timing or outcome of any of these pending investigations and inquiries and whether they will have, individually or in the aggregate, a material adverse effect on its business, financial condition or results of operations and the trading price of its common stock.

The Company also expects that additional audits, inquiries and investigations from government authorities and agencies will continue to occur in the ordinary course of its business. Such audits, inquiries and investigations and their ultimate resolutions, individually or in the aggregate, could have a material adverse effect on its business, financial condition or results of operations and the trading price of its common stock.

In the ordinary course of its business, the Company has become involved as a defendant in pending and threatened legal actions and proceedings, most of which involve claims of medical malpractice related to medical services provided by its affiliated physicians. The Company's contracts with hospitals also generally require it to indemnify them and their affiliates for losses resulting from the negligence of the Company's affiliated physicians. The Company is also subject to other lawsuits which may involve large claims and significant defense costs. The Company believes, based upon its review of pending actions and proceedings, that the outcome of such legal actions and proceedings will not have a material adverse effect on its business, financial condition or results of operations and the trading price of its common stock. The outcome of such actions and proceedings, however, cannot be predicted with certainty and an unfavorable resolution of one or more of them could have a material adverse effect on the Company's business, financial condition or results of operations and the trading price of its common stock.

**PEDIATRIX MEDICAL GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**(Unaudited)**

**9. Contingencies, continued:**

Although the Company currently maintains liability insurance coverage intended to cover medical malpractice and certain other claims, this coverage generally must be renewed annually and may not continue to be available to the Company in future years at acceptable costs and on favorable terms. In addition, its insurance coverage may not be adequate to cover liabilities arising out of claims asserted against it in the future where the outcomes of such claims are unfavorable to the Company. Liabilities in excess of the Company's insurance coverage could have a material adverse effect on its business, financial condition and results of operations.

**10. Subsequent Events:**

In July 2004, the Company obtained a new revolving line of credit and simultaneously terminated its old line of credit. The new line of credit is a \$150 million revolving credit facility which includes (1) a \$25 million subfacility for the issuance of letters of credit and (2) a \$15 million subfacility for swingline loans. The new line of credit matures in July 2009. At the Company's option the new line of credit (other than swingline loans) bears interest at (1) the base rate (defined as the higher of (i) the Federal Funds Rate plus .5% and (ii) the Bank of America prime rate) and (2) the Eurodollar rate plus an applicable margin rate ranging from .75% to 1.75% based on the Company's consolidated leverage ratio. Swing line loans bear interest at the base rate. The new line of credit is collateralized by substantially all of the Company's assets. The Company is subject to certain covenants and restrictions specified in the new line of credit, including covenants that require the Company to maintain a minimum level of net worth and that restrict the Company from paying dividends and making certain other distributions. Failure to comply with these covenants would constitute an event of default under the new line of credit, notwithstanding the Company's ability to meet its debt service obligations. The new line of credit includes various customary remedies for the lenders following an event of default. The new line of credit was provided by a syndicate of banks with Bank of America, N.A. as administrative agent and swing line lender.

The Company is in compliance with the financial covenants and other restrictions in the new line of credit. The Company had no outstanding principal balances under its prior line of credit at June 30, 2004 or under the new line of credit at August 2, 2004. The Company has outstanding letters of credit which reduced the amount available under the new line of credit by \$7.0 million at August 2, 2004.

In July 2004, the Company completed its common stock repurchase program buying 395,700 shares of its common stock at a cost of approximately \$26.8 million. In August 2004, the Company's Board of Directors authorized the repurchase of an additional \$50 million of common stock.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

The following discussion highlights the principal factors that have affected our financial condition and results of operations, as well as our liquidity and capital resources for the periods described. This discussion should be read in conjunction with the unaudited condensed consolidated financial statements and the notes thereto included in this Quarterly Report. In addition, reference is made to our audited consolidated financial statements and notes thereto and related Management's Discussion and Analysis of Financial Condition and Results of Operations included in our most recent Annual Report on Form 10-K. As used in this Quarterly Report, the terms "Pediatrix", the "Company", "we", "us" and "our" refer to Pediatrix Medical Group, Inc. and its consolidated subsidiaries ("PMG"), together with PMG's affiliated professional associations, corporations and partnerships ("affiliated professional contractors"). PMG has contracts with its affiliated professional contractors, which are separate legal entities that provide physician services in certain states and Puerto Rico.

The following discussion contains forward-looking statements. Please see the Company's most recent Annual Report on Form 10-K, including the section entitled "Risk Factors," for a discussion of the uncertainties, risks and assumptions associated with these forward-looking statements. In addition, please see "Caution Concerning Forward-Looking Statements" below.

During the six months ended June 30, 2004, we completed the acquisition of seven physician group practices. In addition, during 2003, we completed the acquisition of a metabolic screening laboratory and seven physician practice groups. Our results of operations for the three and six months ended June 30, 2004 include the results of operations for the metabolic screening laboratory and the physician practice groups from their respective dates of acquisition, and therefore are not comparable in some material respects to our results of operations for the three and six months ended June 30, 2003.

### **Results of Operations**

#### ***Three Months Ended June 30, 2004 as Compared to Three Months Ended June 30, 2003***

Our net patient service revenue increased \$18.5 million, or 13.8%, to \$152.2 million for the three months ended June 30, 2004, as compared to \$133.7 million for the same period in 2003. Of this \$18.5 million increase, \$12.4 million, or 67.0%, was primarily attributable to revenue generated from acquisitions completed during 2003 and 2004 and the addition of new hospital contracts in 2003. Same unit net patient service revenue increased \$6.1 million, or 4.6%, for the three months ended June 30, 2004. The increase in same unit net patient service revenue was primarily the result of: (i) an increase in neonatal intensive care patient days of 2.0%; (ii) modest price increases implemented on January 1, 2004; (iii) increased revenue from volume growth in other services including hearing screens and newborn nursery services provided in existing practices; and (iv) improved managed care contracting processes. Same units are those units at which we provided services for the entire current period and the entire comparable prior year period.

Practice salaries and benefits increased \$8.3 million, or 10.9%, to \$83.9 million for the three months ended June 30, 2004, as compared to \$75.6 million for the same period in 2003. The increase was attributable to: (i) costs associated with new physicians and other staff to support acquisition related growth and volume growth at existing units; and (ii) an increase in incentive compensation as a result of same unit growth and operational improvements at the physician practice level.

Practice supplies and other operating expenses increased \$1.3 million, or 26.3%, to \$6.0 million for the three months ended June 30, 2004, as compared to \$4.7 million for the same period in 2003. The increase was primarily attributable to costs related to acquired and new units at which we provide services and our acquisition of a metabolic screening laboratory in May 2003.

General and administrative expenses include all billing and collection functions and all salaries, benefits, supplies and other operating expenses not specifically related to the day-to-day operations of our physician group practices. General and administrative expenses increased \$600,000, or 3.2%, to \$19.6 million for the three months ended June 30, 2004, as compared to \$19.0 million for the same period in 2003. This \$600,000 increase was primarily due to salaries and benefits and other general and administrative expenses relating to our metabolic screening laboratory which we acquired in May 2003 and the continued growth of the Company.

Depreciation and amortization expense increased by \$434,000, or 22.8%, to \$2.3 million for the three months ended June 30, 2004, as compared to \$1.9 million for the same period in 2003. This \$434,000 increase is attributable to amortization of identifiable intangible assets related to our acquisitions and depreciation related to the purchase of property and equipment.

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Income from operations increased \$8.0 million, or 24.6%, to \$40.4 million for the three months ended June 30, 2004, as compared to \$32.4 million for the same period in 2003. Our operating margin increased 2.2 percentage points to 26.5% for the three months ended June 30, 2004, as compared to 24.3% for the same period in 2003. The increase in operating margin is directly attributable to operational efficiencies at the physician group practice level and a reduction in general and administrative expenses as a percent of revenue.

We recorded net interest expense of \$188,000 for the three months ended June 30, 2004, as compared to net interest expense of \$354,000 for the same period in 2003. The decrease in net interest expense is primarily due to lower long term debt outstanding during the three months ended June 30, 2004 as compared to the prior year period. We had no borrowings under our line of credit for the three months ended June 30, 2004. Interest expense for the three months ended June 30, 2004 consisted primarily of commitment fees and amortized debt costs associated with our line of credit.

Our effective income tax rates were 37.3% and 38.0% for the three months ended June 30, 2004 and 2003, respectively. This decline in our effective rate is principally due to changes in our apportionment of income for state income taxes.

Net income increased to \$25.2 million for the three months ended June 30, 2004, as compared to \$19.9 million for the same period in 2003.

Diluted net income per common and common equivalent share was \$0.99 on weighted average shares of 25.5 million for the three months ended June 30, 2004, as compared to \$0.82 on weighted average shares of 24.3 million for the same period in 2003. The net increase in weighted average shares outstanding was primarily due to the issuance of shares under our employee stock purchase plan and for the exercise of stock options offset in part by the impact of shares repurchased since April 1, 2003.

### ***Six Months Ended June 30, 2004 as Compared to Six Months Ended June 30, 2003***

Our net patient service revenue increased \$40.4 million, or 15.5%, to \$300.3 million for the six months ended June 30, 2004, as compared to \$259.9 million for the same period in 2003. Of this \$40.4 million increase, \$21.8 million, or 54.0%, was primarily attributable to revenue generated from acquisitions completed during 2003 and 2004 and the addition of new hospital contracts in 2003. Same unit net patient service revenue increased \$18.6 million, or 7.2%, for the six months ended June 30, 2004. The increase in same unit net patient service revenue was primarily the result of: (i) a 2.8% increase in neonatal intensive care unit patient days; (ii) changes in reimbursement for our services due to modifications to billing codes implemented by the American Medical Association in early 2003; (iii) modest price increases implemented on January 1, 2004; (iv) improved managed care contracting processes; and (v) increased revenue from volume growth in maternal-fetal services and other services including hearing screens and newborn nursery services provided in existing practices. Same units are those units at which we provided services for the entire current period and the entire comparable period.

Practice salaries and benefits increased \$20.1 million, or 13.4%, to \$170.4 million for the six months ended June 30, 2004, as compared to \$150.3 million for the same period in 2003. The increase was attributable to: (i) costs associated with new physicians and other staff to support acquisition related growth and volume growth at existing units; and (ii) an increase in incentive compensation as a result of same unit growth and operational improvements at the physician practice level.

Practice supplies and other operating expenses increased \$2.5 million, or 28.8%, to \$11.3 million for the six months ended June 30, 2004, as compared with \$8.8 million for the same period in 2003. The increase was primarily attributable to supply costs related to our acquisition of a metabolic screening laboratory in May 2003 and other costs related to acquired and new units at which we provide services.

General and administrative expenses include all billing and collection functions and all salaries, benefits, supplies and other operating expenses not specifically related to the day-to-day operations of our physician group practices. General and administrative expenses increased \$2.2 million, or 5.8%, to \$39.5 million for the six months ended June 30, 2004, as compared to \$37.3 million for the same period in 2003. This \$2.2 million increase was primarily due to salaries and benefits relating to our metabolic screening laboratory which we acquired in May 2003 and as a result of our continued growth.

Depreciation and amortization expense increased by \$1.1 million, or 32.3%, to \$4.7 million for the six months ended June 30, 2004, as compared to \$3.6 million for the same period in 2003. This \$1.1 million increase is attributable to amortization of identifiable intangible assets related to our acquisitions and depreciation related to the purchase of property and equipment.

Income from operations increased \$14.5 million, or 24.2%, to \$74.5 million for the six months ended June 30, 2004, as compared with \$60.0 million for the same period in 2003. Our operating margin increased 1.7 percentage points to 24.8% for the six months ended June 30, 2004, as compared to 23.1% for the same period in 2003. The increase in operating margin is directly attributable to operational efficiencies at the physician group practice level and a reduction in general and administrative expenses as a percent of revenue.

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We recorded net interest expense of \$298,000 for the six months ended June 30, 2004, as compared with net interest expense of \$505,000 for the same period in 2003. The decrease in net interest expense is primarily due to lower long term debt outstanding during the six months ended June 30, 2004 as compared to the prior year period. We had no borrowings under our line of credit for the six months ended June 30, 2004. Interest expense for the six months ended June 30, 2004 consisted primarily of commitment fees and amortized debt costs associated with our line of credit.

Our effective income tax rates were 37.3% and 38.0% for the six months ended June 30, 2004 and 2003, respectively. This decline in our effective rate is principally due to changes in our apportionment of income for state income tax purposes.

Net income increased to \$46.6 million for the six months ended June 30, 2004, as compared to \$36.9 million for the same period in 2003.

Diluted net income per common and common equivalent share was \$1.84 on weighted average shares of 25.3 million for the six months ended June 30, 2004, as compared to \$1.49 on the weighted average shares of 24.7 million for the same period in 2003. The net increase in weighted average shares outstanding was primarily due to the issuance of shares under our employee stock purchase plan and for the exercise of stock options offset in part by the impact of shares repurchased since January 1, 2003.

### **Liquidity and Capital Resources**

As of June 30, 2004, we had approximately \$19.7 million of cash and cash equivalents on hand as compared to \$27.9 million at December 31, 2003. Additionally, we had working capital of approximately \$50.0 million at June 30, 2004, an increase of \$25.5 million from working capital of \$24.5 million at December 31, 2003. The increase in working capital is primarily due to a reduction in liabilities outstanding at December 31, 2003 through the use of cash generated from operations and from the exercise of employee stock options during the six months ended June 30, 2004.

Our net cash provided from operating activities was approximately \$33.3 million for the six months ended June 30, 2004. In addition to the cash provided from operations during the six months ended June 30, 2004, we generated cash proceeds from the exercise of employee stock options of approximately \$23.3 million and approximately \$1.1 million from the sale of assets relating to certain office based practices. For the six months ended June 30, 2004, we used cash proceeds of approximately \$38.7 million to complete the acquisition of seven physician group practices and approximately \$23.2 million to repurchase common stock (as more fully discussed below).

During 2003, we repurchased approximately 3.0 million shares of our common stock for approximately \$100 million under repurchase programs approved by our Board of Directors. During the three months ended June 30, 2004, we repurchased approximately 348,400 shares at a cost of approximately \$23.2 million under a \$50 million repurchase program approved by our Board of Directors in May 2004. No common stock was repurchased during the three months ended March 31, 2004. In July 2004, we completed our repurchase program by repurchasing an additional 395,700 shares of our common stock at a cost of approximately \$26.8 million. In August 2004, our Board of Director's authorized the repurchase of an additional \$50 million of our common stock.

In July 2004, we obtained a new revolving line of credit and simultaneously terminated our old line of credit. The new line of credit is a \$150 million revolving credit facility which includes (1) a \$25 million subfacility for the issuance of letters of credit and (2) a \$15 million subfacility for swingline loans. The new line of credit matures in July 2009. At our option the new line of credit (other than swingline loans) bears interest at (1) the base rate (defined as the higher of (i) the Federal Funds Rate plus .5% and (ii) the Bank of America prime rate) and (2) the Eurodollar rate plus an applicable margin rate ranging from .75% to 1.75% based on our consolidated leverage ratio. Swing line loans bear interest at the base rate. Our new line of credit is collateralized by substantially all of our assets. We are subject to certain covenants and restrictions specified in our new line of credit, including covenants that require us to maintain a minimum level of net worth and that restrict us from paying dividends and making certain other distributions. Failure to comply with these covenants would constitute an event of default under the new line of credit, notwithstanding our ability to meet our debt service obligations. Our new line of credit includes various customary remedies for our lenders following an event of default. Our new line of credit was provided by a syndicate of banks with Bank of America, N.A. as administrative agent and swing line lender.

We are in compliance with the financial covenants and other restrictions in the new line of credit. We had no outstanding principal balances under our prior line of credit at June 30, 2004 or under our new line of credit at August 2, 2004. We have outstanding letters of credit which reduced the amount available under our new line of credit by \$7.0 million at August 2, 2004.

We maintain professional liability insurance policies with third-party insurers, subject to deductibles, exclusions and other restrictions. We self-insure our liabilities to pay deductibles under our professional liability insurance coverage through a wholly-owned captive insurance subsidiary. We record a liability for self-insured deductibles and an estimate of liabilities for claims incurred but not reported based on an actuarial valuation using historical loss patterns. Effective May 1, 2004, we obtained professional liability coverage that expires on April 30, 2005 with substantially similar terms as our previous policy which includes a provision which may result in additional premiums or a return of premium based upon our actual losses. Such coverage includes an increase in premium costs as compared to our prior policy.

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We anticipate that funds generated from operations, together with cash on hand, and funds available under our line of credit, will be sufficient to meet our working capital requirements, anticipated acquisitions, capital expenditures as presently planned, and our contractual obligations for at least the next 12 months.

### **Caution Concerning Forward-Looking Statements**

Certain information included or incorporated by reference in this Quarterly Report may be deemed to be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may include, but are not limited to, statements relating to our objectives, plans and strategies, and all statements (other than statements of historical facts) that address activities, events or developments that we intend, expect, project, believe or anticipate will or may occur in the future are forward-looking statements. These statements are often characterized by terminology such as “believe,” “hope,” “may,” “anticipate,” “should,” “intend,” “plan,” “will,” “expect,” “estimate,” “project,” “positioned,” “strategy” and similar expressions and are based on assumptions and assessments made by our management in light of their experience and their perception of historical trends, current conditions, expected future developments and other factors they believe to be appropriate. Any forward-looking statements in this Quarterly Report are made as of the date hereof, and we undertake no duty to update or revise any such statements, whether as a result of new information, future events or otherwise. Forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. Important factors that could cause actual results, developments and business decisions to differ materially from forward-looking statements are described in our most recent Annual Report on Form 10-K, including the section entitled “Risk Factors”.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk.**

Our new line of credit and an aircraft operating lease agreement are subject to market risk and interest rate changes. The line of credit bears interest at our option (other than swingline loans) at (1) the base rate (defined as the higher of (i) the Federal Funds Rate plus .5% and (ii) the Bank of America prime rate) and (2) the Eurodollar rate plus an applicable margin rate ranging from .75% to 1.75% based on our consolidated leverage ratio. Swing line loans bear interest at the base rate. The aircraft operating lease bears interest at a LIBOR-based variable rate. We had no outstanding principal balance under our prior line of credit at June 30, 2004. The outstanding balance related to the aircraft operating lease totaled approximately \$5.3 million at June 30, 2004. Considering the total outstanding balance under the operating lease at June 30, 2004 of approximately \$5.3 million, a 1% change in interest rates would result in an impact to income before income taxes of approximately \$53,000 per year.

### **Item 4. Disclosure Controls and Procedures.**

We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures are effective as of June 30, 2004.

There have been no changes in our internal control over financial reporting during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings.

In June 2002, we received a written request from the Federal Trade Commission (“FTC”) to submit information on a voluntary basis in connection with an investigation of issues of competition related to our May 2001 acquisition of Magella Healthcare Corporation and our business practices generally. In February 2003, we received additional information requests from the FTC in the form of a Subpoena and Civil Investigative Demand. Pursuant to these requests, we produced documents and information relating to the acquisition and our business practices in certain markets. We have also provided on a voluntary basis additional information and testimony on issues related to the investigation. At this time, the investigation remains active and ongoing and we are cooperating fully with the FTC.

Beginning in April 1999, we received requests from various federal and state investigators for information relating to our billing practices for services reimbursed by Medicaid, and the United States Department of Defense’s TRICARE program for military dependants and retirees. Since then, a number of the individual state investigations were resolved through agreements to refund certain overpayments and reimburse certain costs to the states. In June 2003, we were advised by a United States Attorney’s Office that it was conducting a civil investigation with respect to our Medicaid billing practices nationwide. This federal Medicaid investigation, the TRICARE investigation, and related state inquiries are now being coordinated and are active and ongoing. We are cooperating fully with federal and state authorities with respect to these investigations and inquiries.

In November 2003, our maternal-fetal practice in Las Vegas, Nevada was served with a search warrant by the State of Nevada. The warrant requested information concerning Medicaid billings for maternal-fetal care provided by us in that state. We do not know the basis for the warrant or the nature of the issues relating to this investigation. We are cooperating fully with appropriate officials in the investigation.

Currently, management cannot predict the timing or outcome of any of these pending investigations and inquiries and whether they will have, individually or in the aggregate, a material adverse effect on our business, financial condition or results of operations and the trading price of our common stock.

We also expect that additional audits, inquiries and investigations from government authorities and agencies will continue to occur in the ordinary course of our business. Such audits, inquiries and investigations and their ultimate resolutions, individually or in the aggregate, could have a material adverse effect on our business, financial condition or results of operations and the trading price of our common stock.

In the ordinary course of our business, we have become involved as a defendant in pending and threatened legal actions and proceedings, most of which involve claims of medical malpractice related to medical services provided by our affiliated physicians. Our contracts with hospitals also generally require us to indemnify them and their affiliates for losses resulting from the negligence of our affiliated physicians. We are also subject to other lawsuits which may involve large claims and significant defense costs. We believe, based upon our review of pending actions and proceedings, that the outcome of such legal actions and proceedings will not have a material adverse effect on our business, financial condition or results of operations and the trading price of our common stock. The outcome of such actions and proceedings, however, cannot be predicted with certainty and an unfavorable resolution of one or more of them could have a material adverse effect on our business, financial condition or results of operations and the trading price of our common stock.

Although we currently maintain liability insurance coverage intended to cover medical malpractice and certain other claims, this coverage generally must be renewed annually and may not continue to be available to us in future years at acceptable costs and on favorable terms. In addition, our insurance coverage may not be adequate to cover liabilities arising out of claims asserted against us in the future where the outcomes of such claims are unfavorable to us. Liabilities in excess of our insurance coverage could have a material adverse effect on our business, financial condition and results of operations.

PEDIATRIX MEDICAL GROUP, INC.  
PART II - OTHER INFORMATION - (Continued)

Item 2. Changes in Securities, Use of Proceeds and Issuer Purchases of Equity Securities.

During the three months ended June 30, 2004, the Company repurchased approximately 348,000 shares of its common stock at a cost of approximately \$23.2 million under a \$50 million repurchase program approved by its Board of Directors in May 2004. All repurchases were made in the open market, subject to market conditions and trading restrictions.

ISSUER PURCHASES OF EQUITY SECURITIES

Period	Total Number of Shares purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of the Repurchase Program	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Repurchase Program (in thousands)
April 1, 2004 to April 30, 2004	—	—	—	\$50,000
May 1, 2004 to May 31, 2004	131,100	\$64.61	131,100	\$41,500
June 1, 2004 to June 30, 2004	217,300	\$67.49	217,300	\$26,800
<b>Total at June 30, 2004</b>	<b>348,400</b>	<b>\$66.41</b>	<b>348,400</b>	

**PEDIATRIX MEDICAL GROUP, INC.**  
**PART II - OTHER INFORMATION - (Continued)**

**Item 4. Submission of Matters to a Vote of Security-Holders.**

At the Company's Annual Meeting of Shareholders on May 20, 2004, the shareholders voted on and elected the following directors:

<u>Name</u>	<u>For</u>	<u>Withheld</u>	<u>Abstained</u>	<u>Broker Non-Vote</u>
Cesar L. Alvarez	10,325,622	11,171,630	0	0
Waldemar A. Carlo, M.D.	12,375,809	9,121,443	0	0
Michael B. Fernandez	10,507,666	10,989,586	0	0
Roger K. Freeman, M.D.	12,395,491	9,101,761	0	0
Paul G. Gabos	13,645,630	7,851,622	0	0
Roger J. Medel, M.D.	12,074,488	9,422,764	0	0
Lawrence M. Mullen	12,209,845	9,287,407	0	0

The shareholders also voted on and approved the Company's 2004 Incentive Compensation Plan:

<u>For</u>	<u>Withheld</u>	<u>Abstained</u>	<u>Broker Non Vote</u>
12,064,904	6,969,558	15,856	2,446,934

**PEDIATRIX MEDICAL GROUP, INC.**  
**PART II - OTHER INFORMATION - (Continued)**

**Item 6. Exhibits and Reports on Form 8-K.**

**(a) Exhibits.**

See Exhibit Index.

**(b) Reports on Form 8-K.**

During the quarter ended June 30, 2004, we filed the following reports on Form 8-K:

Current Report on Form 8-K, dated April 9, 2004, reporting Item 5 (Other Events) relating to a press release announcing nominees for election at our annual meeting of shareholders.

Current Report on Form 8-K, dated May 20, 2004, reporting Item 5 (Other Events) relating to press releases announcing the following:

- 1) The authorization by our Board of Directors of an additional share repurchase program of up to \$50 million to purchase shares of our common stock.
- 2) The election of Cesar L. Alvarez as Chairman of the Board, the appointment of Enrique J. Sosa, Ph.D. to a new board seat, the promotion of Joseph M. Calabro to President and Chief Operating Officer and authorization of an extension of the employment contract for our Chief Executive Officer, Roger J. Medel, M.D.

During the quarter ended June 30, 2004, we furnished the following report on Form 8-K:

Current Report on Form 8-K, dated May 4, 2004, reporting Item 12 (Results of Operations and Financial Condition) related to a press release announcing the Company's results of operations for the three months ended March 31, 2004.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**PEDIATRIX MEDICAL GROUP, INC.**

Date: August 5, 2004

By: /s/ Roger J. Medel, M.D.  
Roger J. Medel, M.D., Chief Executive Officer  
(principal executive officer)

Date: August 5, 2004

By: /s/ Karl B. Wagner  
Karl B. Wagner, Chief Financial Officer  
(principal financial officer)

**EXHIBIT INDEX**

<b>Exhibit No.</b>	<b>Description</b>
2.1	Agreement and Plan of Merger dated as of February 14, 2001, among Pediatrix Medical Group, Inc., Infant Acquisition Corp. and Magella Healthcare Corporation (incorporated by reference to Exhibit 2.1 to Pediatrix's Current Report on Form 8-K dated February 15, 2001).
3.1	Amended and Restated Articles of Incorporation of Pediatrix (incorporated by reference to Exhibit 3.1 to Pediatrix's Registration Statement on Form S-1 (Registration No. 33-95086)).
3.2	Amended and Restated Bylaws of Pediatrix (incorporated by reference to Exhibit 3.2 to Pediatrix's Quarterly Report on Form 10-Q for the period ended June 30, 2000).
3.3	Articles of Designation of Series A Junior Participating Preferred Stock of Pediatrix (incorporated by reference to Exhibit 3.1 to Pediatrix's Current Report on Form 8-K dated March 31, 1999).
4.1	Rights Agreement, dated as of March 31, 1999, between Pediatrix and BankBoston, N.A., as rights agent including the form of Articles of Designations of Series A Junior Participating Preferred Stock and the form of Rights Certificate (incorporated by reference to Exhibit 4.1 to Pediatrix's Current Report on Form 8-K dated March 31, 1999).
31.1+	Certification of Chief Executive Officer pursuant to Securities Exchange Act Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2+	Certification of Chief Financial Officer pursuant to Securities Exchange Act Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32+	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

+ Filed herewith.

## CERTIFICATIONS

I, Roger J. Medel, M.D., certify that:

1. I have reviewed this quarterly report on Form 10-Q of Pediatrix Medical Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2004

By:           /s/ Roger J. Medel, M.D.          

Roger J. Medel, M.D.,  
Chief Executive Officer  
(principal executive officer)

## CERTIFICATIONS

I, Karl B. Wagner, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Pediatrix Medical Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2004

By: /s/ Karl B. Wagner

Karl B. Wagner,  
Chief Financial Officer  
(principal financial officer)



**Certification Pursuant to 18 U.S.C. Section 1350,  
As adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report of Pediatrix Medical Group, Inc. on Form 10-Q for the quarter ended June 30, 2004 (the "Report"), each of the undersigned hereby certifies, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that (i) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Pediatrix Medical Group, Inc.

A signed original of this written statement required by Section 906 has been provided to Pediatrix Medical Group, Inc. and will be retained by Pediatrix Medical Group, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

August 5, 2004

By: /s/Roger J. Medel, M.D.

Roger J. Medel, M.D.,  
Chief Executive Officer  
(principal executive officer)

By: /s/Karl B. Wagner

Karl B. Wagner  
Chief Financial Officer  
(principal financial officer)