# MEDNAX®

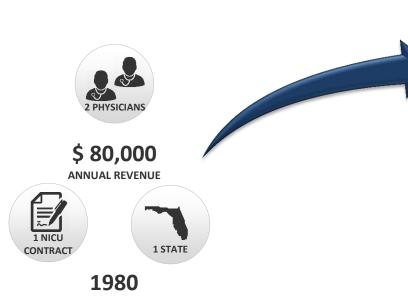
34<sup>th</sup> Annual J.P. Morgan Healthcare Conference

# Forward Looking Disclosure

Certain statements and information in this presentation may be deemed to contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements may include, but are not limited to, statements relating to our objectives, plans and strategies, and all statements, other than statements of historical facts, that address activities, events or developments that we intend, expect, project, believe or anticipate will or may occur in the future. These statements are often characterized by terminology such as "believe", "hope", "may", "anticipate", "should", "intend", "plan", "will", "expect", "estimate", "project", "positioned", "strategy" and similar expressions, and are based on assumptions and assessments made by MEDNAX's management in light of their experience and their perception of historical trends, current conditions, expected future developments and other factors they believe to be appropriate. Any forward-looking statements in this presentation are made as of the date hereof, and MEDNAX undertakes no duty to update or revise any such statements, whether as a result of new information, future events or otherwise. Forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. Important factors that could cause actual results, developments, and business decisions to differ materially from forward-looking statements are described in MEDNAX's most recent Annual Report on Form 10-K and its Quarterly Reports on Form 10-Q, including the sections entitled "Risk Factors", as well MEDNAX's current reports on Form 8-K, filed with the Securities and Exchange Commission.



# MEDNAX: A History of Growth



#### **TODAY**



> 115 ANESTHESIA

**CONTRACTS** 



> 3,200 PHYSICIANS > 10 SPECIALTIES



> 10,000 EMPLOYEES

> \$ 2.4B

**ANNUAL REVENUE** 



> 370 NICU CONTRACTS

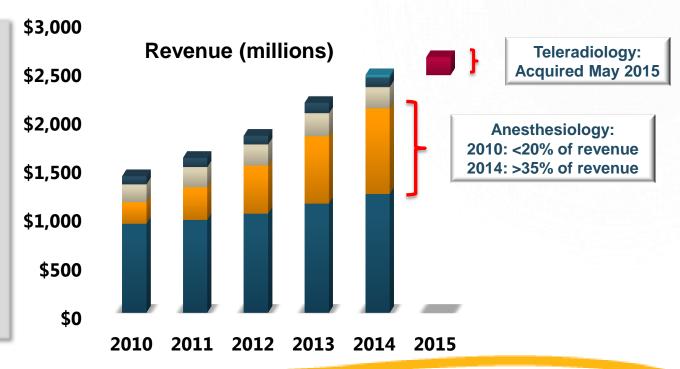




# Increasingly Diversified Offering

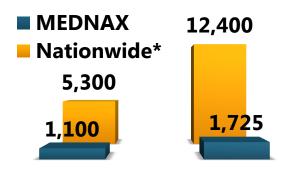


- Pediatric Cardiology
- Maternal-Fetal Medicine
- Anesthesiology
- Neonatal and Other Pediatric Subspecialties





#### Neonatal and Pediatric Services



Neonatologists Pediatric Subspecialty

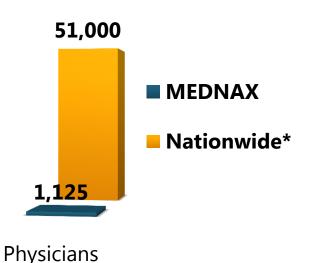
Physicians

- Providing neonatal care for <u>35 years</u>
- We care for nearly 25% of all NICU patients in the U.S.
- Over 100,000 NICU admissions in 2014
- Average NICU daily census of <u>>5,500</u>
- Diversified continuum of services
  - Maternal-fetal medicine
  - Pediatric cardiology
  - Pediatric surgery
  - Pediatric hospitalists
  - Hearing screens
  - Pediatric intensivists
  - OB hospitalists

More than 180 private neonatology and pediatric subspecialty practices have joined MEDNAX over the last 20 years.



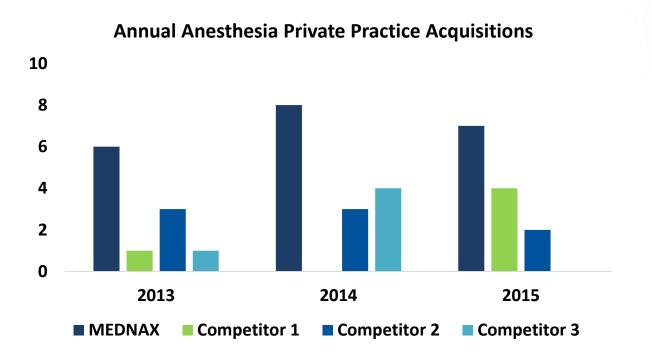
#### Anesthesiology



- More than 35 practice acquisitions to date
  - First practice acquired in 2007
- Attractive practice specialty:
  - Hospital-based
  - No provider > 3% of industry
  - Healthcare challenges driving consolidation
- Opportunities to enhance hospital relationships
  - Perioperative management
  - Quality and satisfaction measurement
- Opportunities to add value to physicians as a national medical group



# Partner of Choice for Anesthesiology Groups

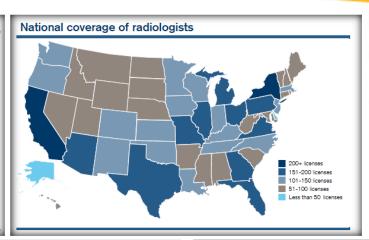


Over the last 3 years,
more private
anesthesiology
practices have chosen
to partner with
MEDNAX than any
other organization.



#### Teleradiology

Radiologists	350+
Average licensed teleradiologists per state	112
Subspecialty-trained teleradiologists	75%
Studies handled annually	5M+
Images handled annually	1.3BN+
# of radiology studies in database (and growing)	28M+
Number of facilities networked to vRad	2,100+
U.S. community hospitals covered	35%
Number of imaging devices networked to vRad	50,000+
Total investment in technology platform	\$55M+
Patents granted	15



Subspecialty	Radiologists
Body	105
Neuroimaging	56
Musculoskeletal	37
Vascular	23
Pediatric	17
Nuclear medicine	11
Women's imaging / mammography	8
Cardiac	7
Chest	3

- Leading outsourced radiology physician services and telemedicine company
- 350+ U.S.-based radiologists provide services to >2,100 facilities across all 50 states
- More than 75% of teleradiologists subspecialty-trained
- Teleradiologists average more than 190 facility credentials and more than 17 state licenses



### **Diversified Growth Strategy**

Practice Acquisitions: Anesthesiology

Practice Acquisitions: Neonatology & Related

Tools & Expertise Acquisitions

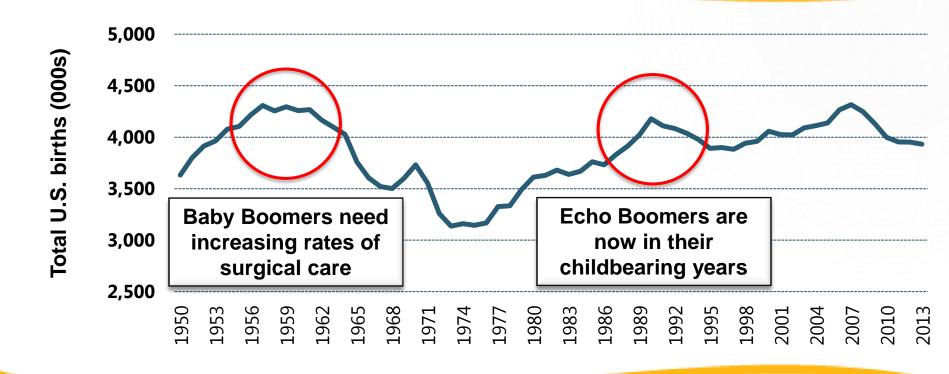
Expanded Organic Growth Initiatives

Diversification Into New Specialties

- 2007 to present: More than 35 acquisitions (8 in 2014, 7 in 2015)
- Active forward-looking acquisition pipeline
- 1995 to present: More than 180 acquisitions (3 in 2014, 3 in 2015)
- Diversified acquisition pipeline (neonatology, office-based specialties)
- 2014: MedData (revenue cycle management)
  - 2015: Alegis (third-party receivables)
- 2014: Surgical Directions (perioperative consulting services)
- Continuum of care in high-density markets
- Multi-point hospital service relationships
- Acquired vRad May 2015
- Will continue to consider acquisitive entry into additional specialties



#### Well-Positioned for Long Term Demand





#### Well Positioned To Address...



Changing Needs of Health System Partners

Movement to Value Based Reimbursement

Hospital Reimbursement Challenges

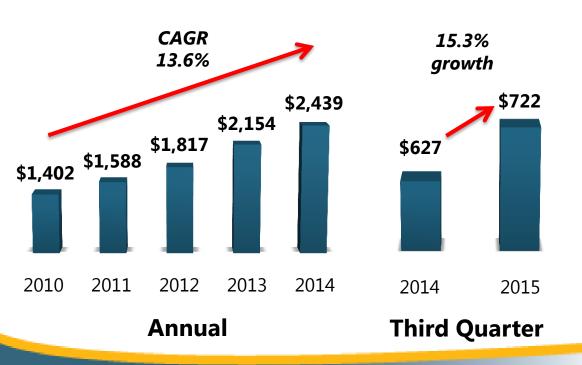
Increasingly Competitive Environment

IHI Triple Aim



#### Our Results – Revenue Growth

#### In millions

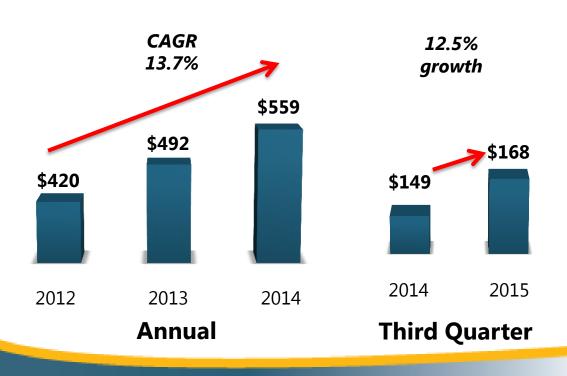


- Revenue growth generated organically and through acquisitions
- 2014 same-unit growth 3.8%
- 2015 through 9/30 same-unit growth 0.4%
  - 2.6% excluding impact of parity



#### Our Results – EBITDA Growth

#### In millions



- Stable EBITDA margins
- Double-digit growth through Q3 2015



Note: Reconciliations of non-GAAP financial measures to GAAP measures may be found on our website at www.mednax.com.

### Our Results – Adjusted EPS Growth

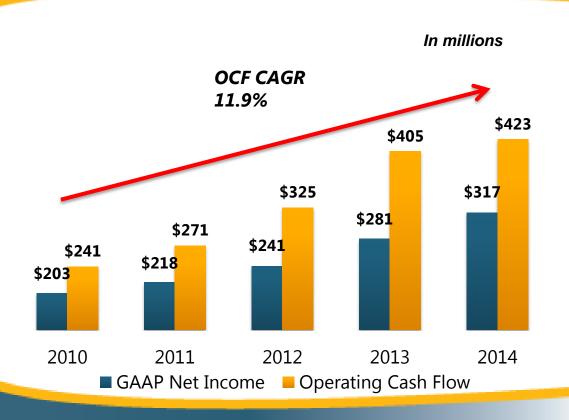


 Adjusted EPS: Diluted EPS excluding non-cash amortization expense and stock-based compensation expense



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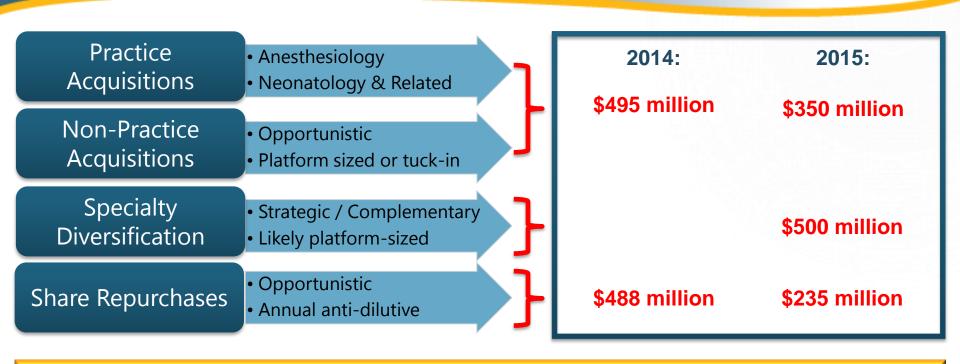
## Our Results – Operating Cash Flow



- Net income continues to generate increase in cash flow
- Strong cash flow from operations provides funding for growth



#### Capital Deployment and Priorities



- > \$1.3 billion available on credit facility
- Debt / EBITDA (as of 9/30/15) of 2.1x



# one MEDNAX

One Company, One Brand, One Voice

