



*Take great care of the patient™*





# Bank of America Merrill Lynch Health Care Conference May 14, 2014

*Take great care of the patient™*

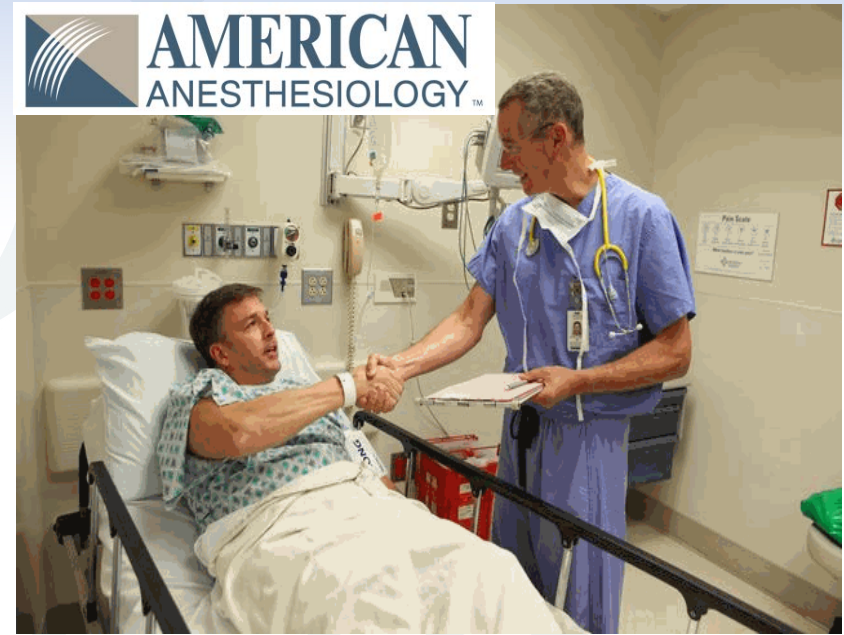
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*Certain statements and information in this presentation may be deemed to contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements may include, but are not limited to, statements relating to our objectives, plans and strategies, and all statements, other than statements of historical facts, that address activities, events or developments that we intend, expect, project, believe or anticipate will or may occur in the future. These statements are often characterized by terminology such as “believe”, “hope”, “may”, “anticipate”, “should”, “intend”, “plan”, “will”, “expect”, “estimate”, “project”, “positioned”, “strategy” and similar expressions, and are based on assumptions and assessments made by MEDNAX’s management in light of their experience and their perception of historical trends, current conditions, expected future developments and other factors they believe to be appropriate. Any forward-looking statements in this press release are made as of the date hereof, and MEDNAX undertakes no duty to update or revise any such statements, whether as a result of new information, future events or otherwise. Forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. Important factors that could cause actual results, developments, and business decisions to differ materially from forward-looking statements are described in MEDNAX’s most recent Annual Report on Form 10-K and its Quarterly Reports on Form 10-Q, including the sections entitled “Risk Factors”, as well MEDNAX’s current reports on Form 8-K, filed with the Securities and Exchange Commission.*



# What Business Are We In?

***We Take Great Care of the Patient***



*Take great care of the patient<sup>™</sup>*

# MEDNAX at a Glance



**More than 1,550 physicians and 750 nurse practitioners**

- Staff 360 NICUs

**Clinical Continuum from:**

- High-risk pregnancy
- Delivery
- Newborn and pediatric critical care
- Pediatric hospitalist
- Pediatric cardiology
- Pediatric surgery



**More than 875 physicians and 1,175 nurse anesthetists serve:**

- More than 60 hospitals
- More than 75 surgery centers
- More than 20 pain management centers

## Highlights:

- National Group Practice
- More than 2,425 Physicians
- Over 85 Metropolitan Areas
- 34 States and Puerto Rico
- \$2.2 Billion in Revenue
  - 15.1% Five-Year CAGR
- 30+ Years Experience

## Pediatrix Medical Group

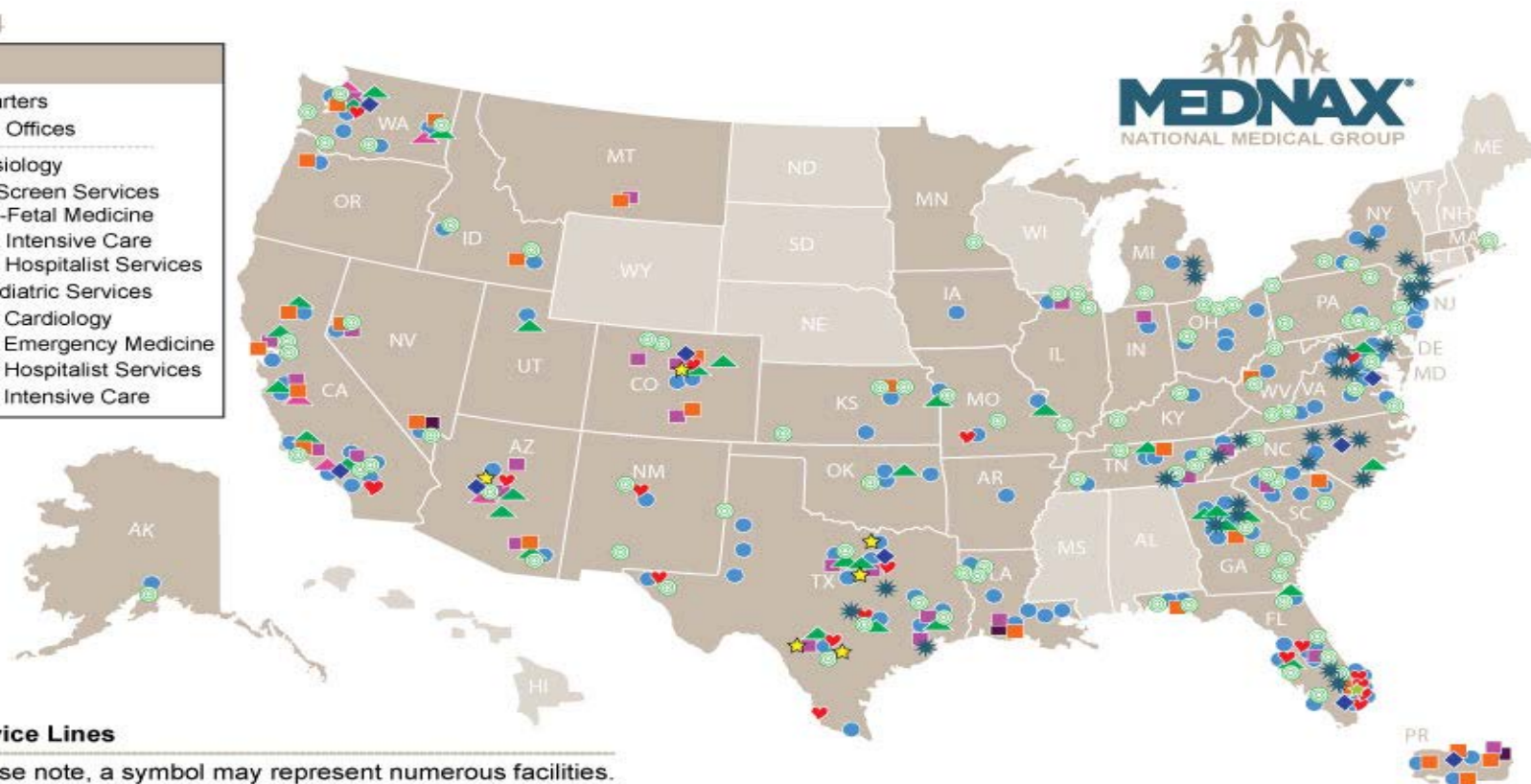
- Neonatal
- Maternal-Fetal
- Pediatric Cardiology
- Pediatric Critical Care
- Pediatric Surgery

## American Anesthesiology

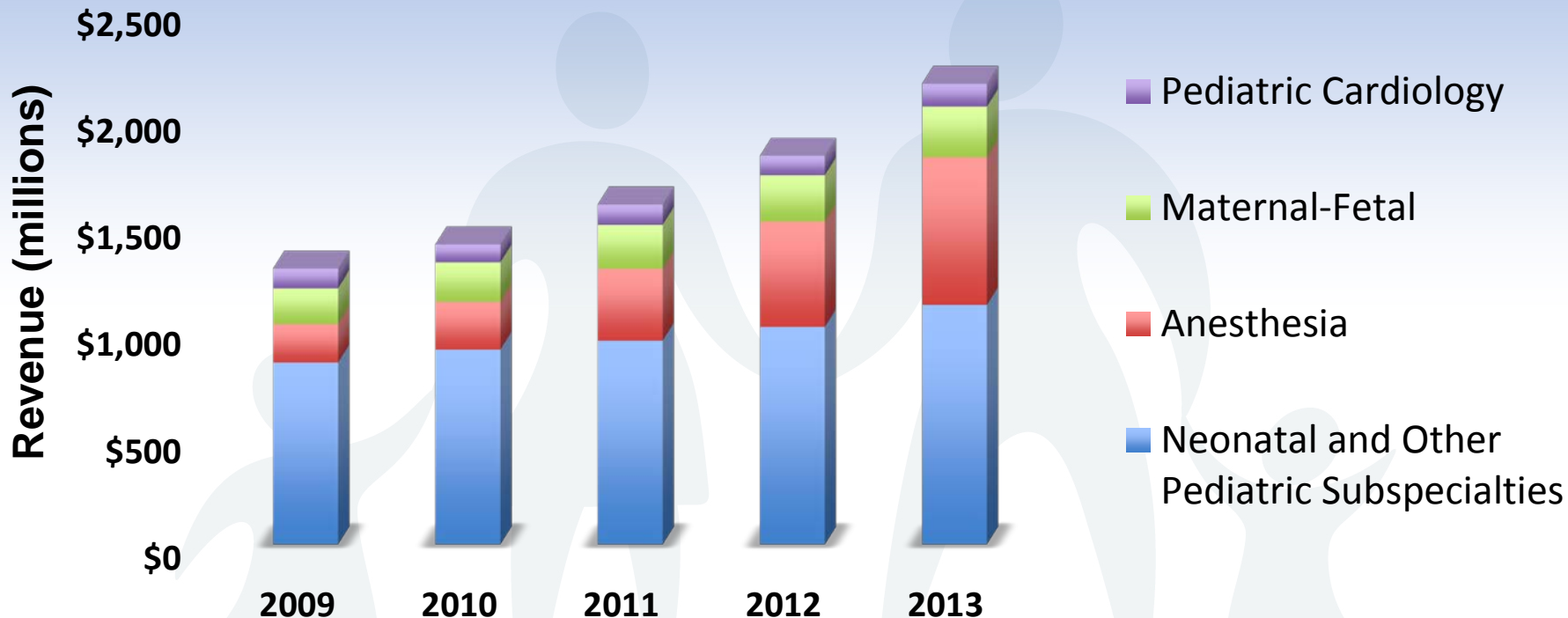
- Anesthesiology

# Market Presence

May 2014



# Diversified, Multi-Specialty Offering





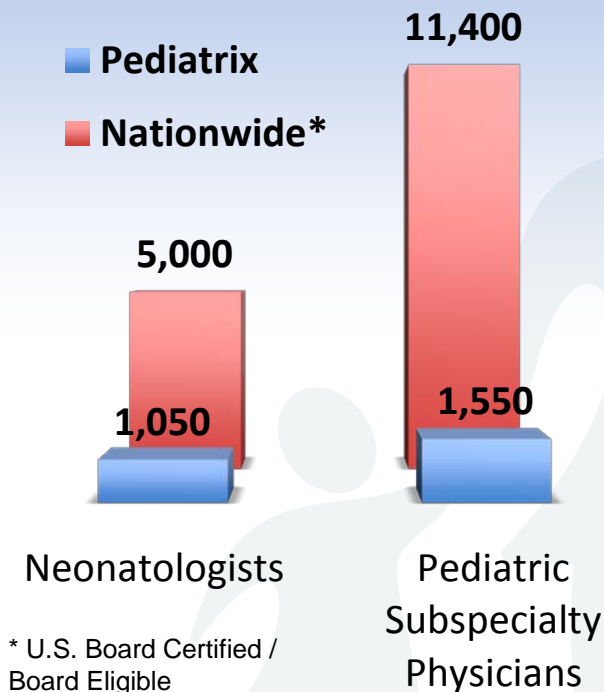


**PEDIATRIX**  
MEDICAL GROUP

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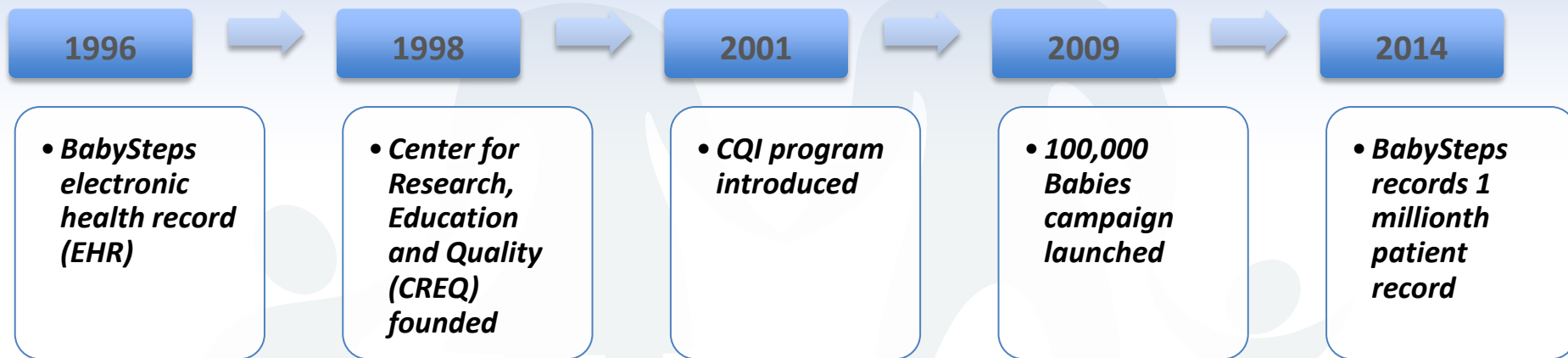


# Leading, Established Provider

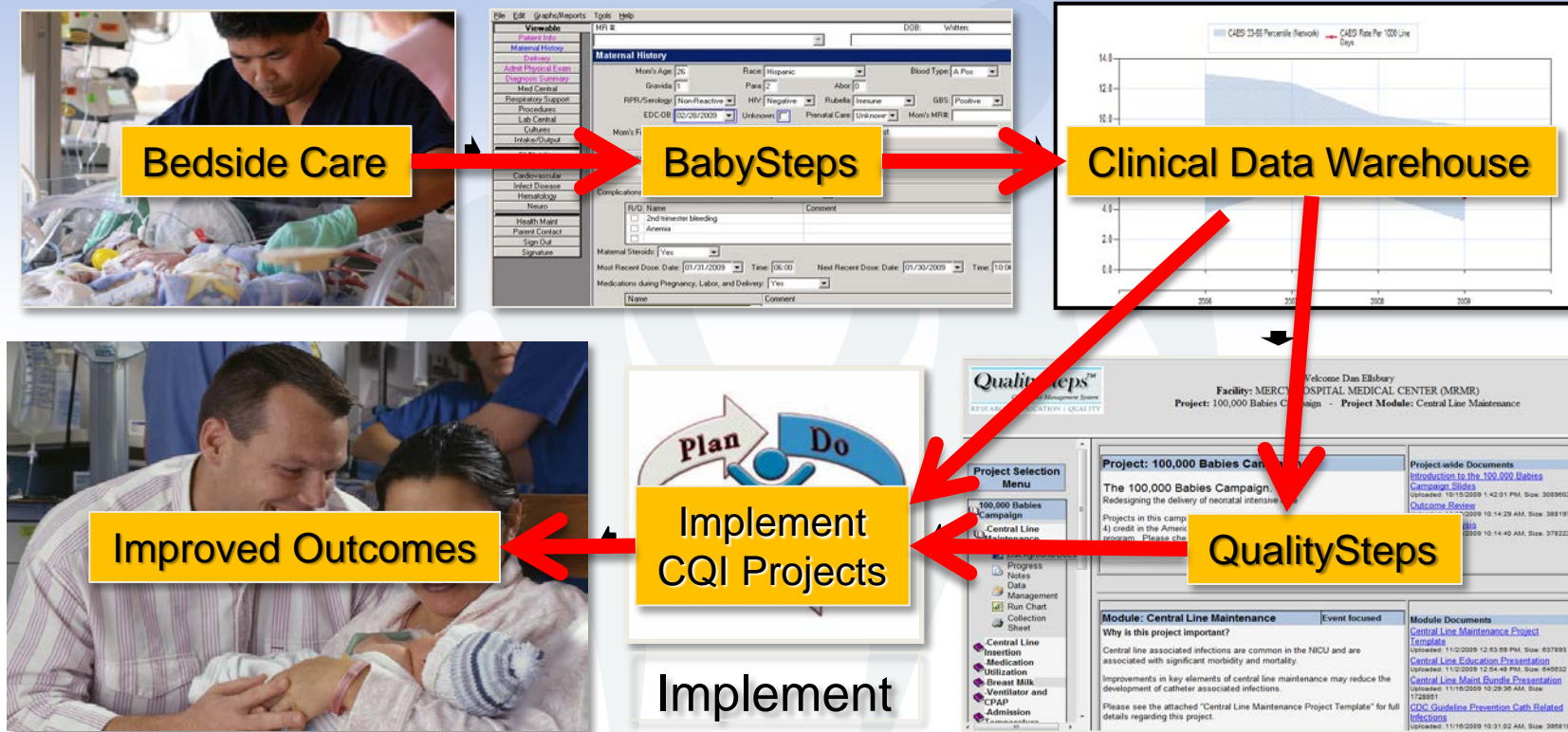


- Providing neonatal care for **35 years**
- We care for **nearly 25%** of all NICU patients in the U.S.
- Surpassed **100,000** NICU admissions in 2013
- Average NICU daily census of **>5,000**
- Diversified continuum of services
  - Maternal-fetal medicine
  - Pediatric cardiology
  - Pediatric surgery
  - Pediatric hospitalists

# Evolution of Pediatrix Quality Programs



# Continuous Quality Improvement



# Proven Results of Pediatrix CQI

- Marked increase in the use of breast milk in NICUs early and through discharge
- Decreased catheter-related infection and late onset infection
- Decreased rates of retinopathy of prematurity (ROP) and surgical ROP
- Decreased rates of bronchopulmonary dysplasia
- Reduced use of antibiotics and anti-reflux medications
- Reduced home discharge needs
- Decreased length of stay above 30 weeks' gestation
- Decreased mortality overall



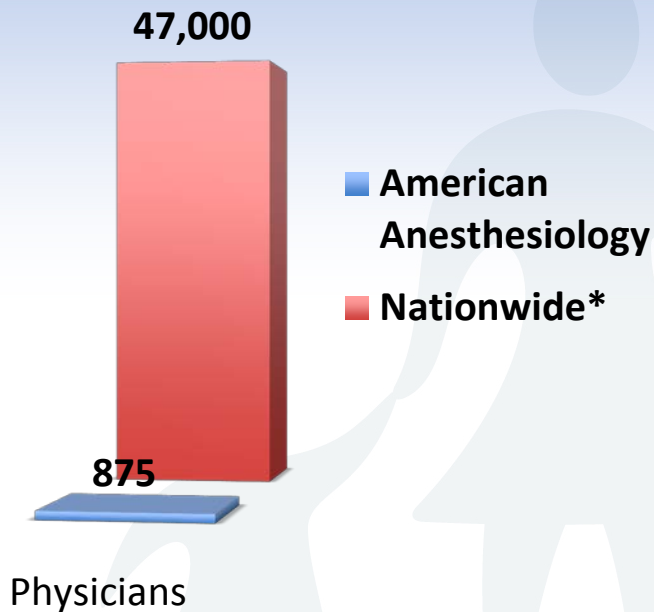
- **IMPROVED OUTCOMES AND LOWER COSTS**





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# Large, Fragmented Market



\* U.S. Board Certified /  
Board Eligible

- First anesthesiology practice acquired in 2007
- Attractive practice specialty:
  - Hospital-based
  - No provider >2% of industry
  - Healthcare challenges driving consolidation
- Opportunities to enhance hospital relationships
  - Peri-operative management
  - Quality and satisfaction measurement

# Evolution of American Anesthesiology





# Perioperative Data Collection



# Quantum™ M-5 PI Cycle







## Our Growth Strategy

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# How Does MEDNAX Excel in Today's Healthcare Environment?

## *It Starts At The Bedside*



**PEDIATRIX**  
MEDICAL GROUP



>1,550 Physicians  
>750 Nurse Practitioners



**AMERICAN**  
ANESTHESIOLOGY<sup>™</sup>



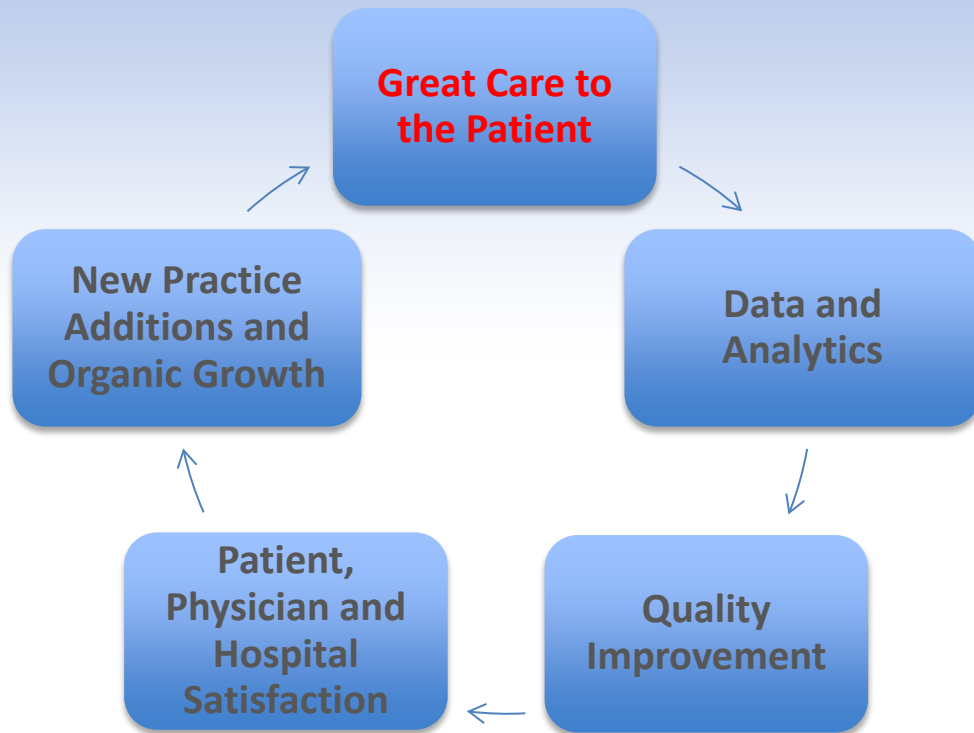
>875 Physicians  
>1,175 Nurse Anesthetists

# Patient Encounters Drive Data Assets

*In the last 12 months...*

- **800,000** births
  - Over **1.8 million** NICU patient days
  - More than **1 million** anesthesia cases
- 
- BabySteps reaches **1 millionth** NICU health record
  - Quantum includes **half a million** audited patient encounters

# Data Assets Drive Quality and Growth





# Strong Track Record of Accretive Acquisitions



- 1995 to present:
  - More than 175 acquisitions
- 2013: 5 acquisitions
- 2014 to date:
  - Greensboro, NC – 6 physicians



- 2007 to present:
  - 28 acquisitions
- 2013: 6 acquisitions
- 2014 to date:
  - Baltimore, MD – 31 physicians
  - Grand Blanc, MI – 14 physicians
  - Fredericksburg, VA – 16 physicians
  - Kingston, NY – 14 physicians
  - Millburn, NJ – 11 physicians

***Long track record of sourcing acquisitions, integrating practices, and improving operations***

# Organic Growth Drivers



- Neonatal Volume
  - Births, NICU admissions
  - Service line extensions
    - Well baby nursery
    - Hearing screen
    - Transport services
  - New hospital contracts
- Maternal-Fetal, Pediatric Cardiology
  - New offices within a community
  - Referral-based growth



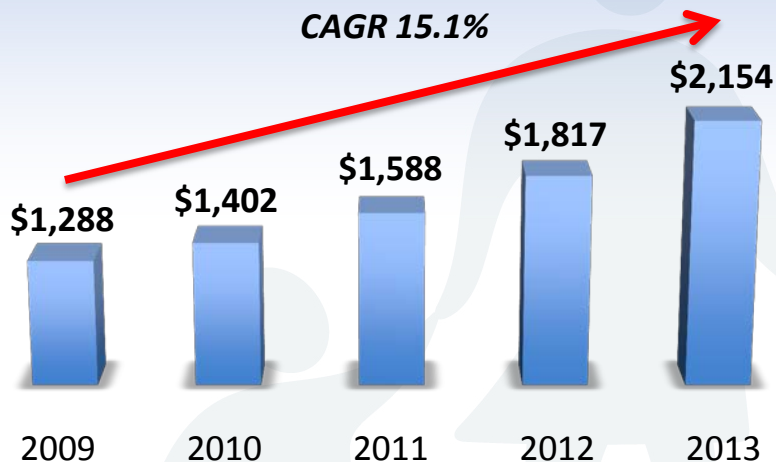
- Hospital Volumes
  - Surgical volumes
  - Develop new services
- Outpatient Contracts
  - Ambulatory surgery centers
  - Endoscopy suites
- Physician Offices
- Pain Management Centers

# Financial Highlights

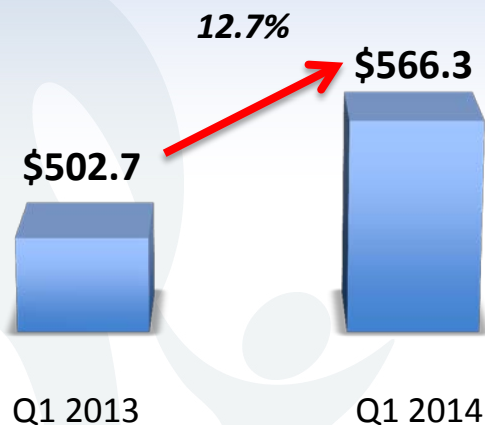


# Revenue (millions)

## Five Years Ended 2013



## First Quarter

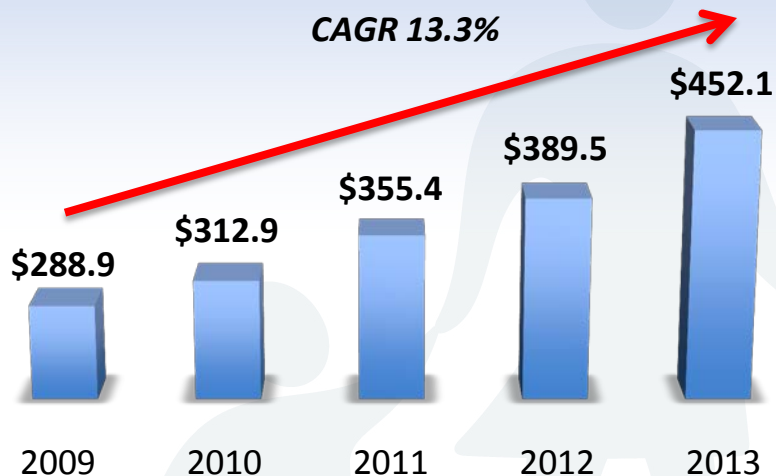




# Operating Income (millions)

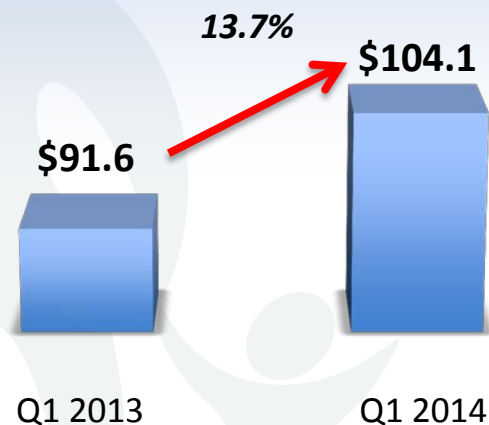
## Five Years Ended 2013

*CAGR 13.3%*



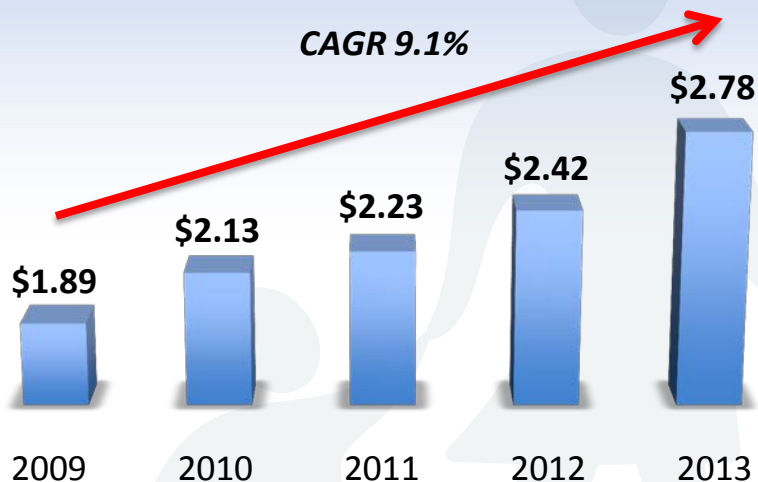
## First Quarter

*13.7%*

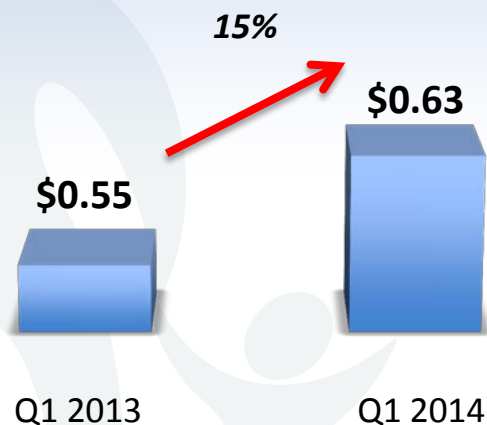


# Earnings Per Share

## Five Years Ended 2013



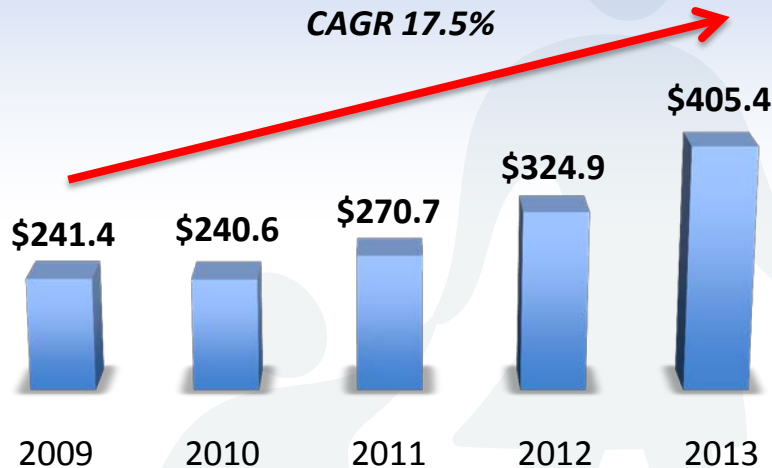
## First Quarter



Note: All per share data give effect to the two-for-one stock split effective December 19, 2013.

# Annual Cash Flow From Operations (millions)

**Five Years Ended 2013**



- Strong cash flow profile
- Minimal capital expenditures
- Self-funding growth mechanism

# Investment Highlights

## Successful Model

- Unique and durable healthcare model that has been in place for over three decades
- Adaptive to the current healthcare environment and growing
- Physicians are integral part of improving care in their communities

## Clearly Defined Growth Opportunities

- Leading presence in neonatology and related pediatric subspecialties
- Leading presence in large anesthesia market
- Proven track record acquiring, integrating group practices

## Platform for Long-Term Growth

- Proven value to patients, physicians and hospital partners
- Significant data assets and quality-improvement capabilities
- Strong cash flow from operations provides self funding growth mechanism





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